

Expeditors International of Washington, Inc. (EXPD)

Industrials / Integrated Freight & Logistics · New York Stock Exchange

Generated: 2026-Oct-18 · Market data through: 2026-10-16

LAST CLOSE	MARKET CAP	52-WK HIGH	TRAILING PE	GROSS MARGIN	ROE	PIOTROSKI	1-YR RETURN
\$195.91	\$25.5B	\$200.66	28.4	23.9%	41%	7/9	+66.5%
2026-10-16	VOLUME	52-WK LOW	P/S	NET MARGIN	ROIC	ALTMAN Z	5-YR RETURN
	1.3M	\$116.84	2.12	7.6%	33%	9.2	+200.1%

Expeditors International of Washington, Inc. functions as a prominent global logistics and supply chain management enterprise. With a vast operational footprint spanning the Americas, North and South Asia, Europe, the Middle East, Africa, and India, the company delivers an extensive portfolio of services to its clients. Their core transportation offerings include comprehensive air freight solutions, encompassing both consolidation and forwarding, alongside diverse ocean freight services ranging from consolidated cargo to direct vessel bookings, complemented by efficient order management. Beyond mere transport, Expeditors provides crucial ancillary services such as customs brokerage and clearance, intra-continental ground delivery, and warehousing and distribution. The company's advanced supply chain capabilities feature meticulous purchase order oversight, vendor consolidation, guaranteed time-critical transportation, temperature-controlled shipping environments, cargo insurance, and sophisticated cargo monitoring and tracking systems. Moreover, they offer strategic advisory services for supply chain optimization, trade compliance, general business consulting, and enhanced cargo security protocols. Expeditors frequently acts as a freight consolidator or an authorized agent for airlines facilitating shipments. Their support infrastructure further includes the detailed preparation of all required shipping and customs documentation, expert packing and crating services, arrangement of insurance, negotiation of letters of credit, and ensuring full compliance with local export regulations. Serving a broad spectrum of industries, their client base primarily consists of retailing, wholesaling, electronics, technology, and various industrial and manufacturing companies. Expeditors International of Washington, Inc. was founded in 1979 and maintains its corporate headquarters in Seattle, Washington.

SECTOR Industrials INDUSTRY Integrated Freight & Logistics EXCHANGE NYSE MARKET CAP \$25.5B EMPLOYEES 20,000 (SEC-filed) CEO Daniel R. Wall IPO 1984-09-26
COUNTRY US
Sterling Plaza 2, Bellevue, WA 98006 · Tel 206 674 3400 · expeditors.com

1 INSIDERSTREET SCORE

INSIDERSTREET SCORE

65 / 100

Street mean **\$189.38** (8 analysts, last qtr) — their number, not ours

INSIDER CONSENSUS SIGNAL

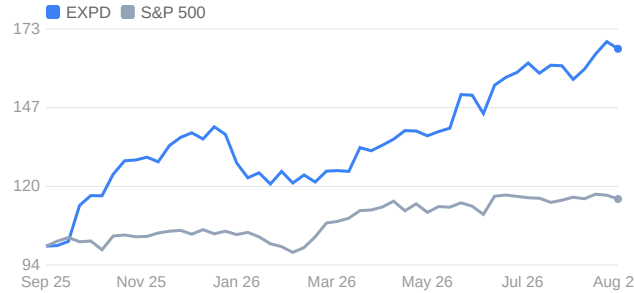
ROUTINE SELLING — LOW SIGNAL

\$2M sold / 6 mo, zero open-market buys

2 PRICE AND VOLUME

adjusted close, prod data layer

1 Year vs S&P 500 · **EXPD +66.5%** · **S&P 500 +15.9%** · spread **+50.6pp**



7 Years vs S&P 500 · **EXPD +200.1%** · **S&P 500 +189.9%** · spread **+10.2pp**



Both charts indexed to 100 at the start of their window and drawn on a single shared scale, so the gap to the benchmark is the gap you see. Adjusted closes throughout.

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3 INSIDERSTREET SCORE

live IS factor model

INSIDERSTREET
SCORE

65

OF 100

Score Breakdown

Profitability	59/100
Growth	54/100
Momentum	73/100
Quality	80/100
Earnings Quality	71/100
Balance Sheet	87/100
Value	42/100
Risk (safety)	100/100
Overall	64.6/100

Each component is a diagnostic reading on its own 0-100 scale. The overall score is computed separately from the underlying financials and is **not** the average of the rows above — components are not equally weighted and three of them (Momentum, Value, Risk) are derived partly from price rather than from the business.

Peer Comparison — IS Score

SYMBOL	IS SCORE
JBHT	65
FDXF	22
CHRW	56
FDX	54
UPS	44
LSTR	51
EXPD	65

IS Score Trend — quarterly



4 TWO READINGS

business vs price

BUSINESS QUALITY

65 / 100

IS Score 64.6 / 100 · -7.4 from peak of 72

Quarter	Business Quality
23 Q1	63
23 Q4	42
24 Q3	50
25 Q2	72
26 Q1	65

Fundamental factor model, quarterly. Measures how the business is doing - not where the price is going.

PRICE STRUCTURE

BULLISH

Technical Score 85 / 100 · Power +70 · 20 of 22 indicator votes bullish

Date	Price Structure
07-23	103%
08-13	103%
09-03	70%
09-25	42%
10-16	103%

Vote share across trend, momentum, volume, volatility and pattern families. Describes where the price is, not where it is going.

Both readings sit above the midpoint — business quality at 65 and price structure at 85 out of 100 — so they are not in conflict. The fundamentals and the tape are saying the same thing, which is the case in which either one alone would have been enough.

5 WHAT WOULD CHANGE OUR MIND

falsifiable - check us next quarter

TRIGGER	WHERE IT STANDS NOW	WHAT IT WOULD MEAN
IS Score reaches 75 and holds two consecutive quarters	now 64.6	would move us up one band
IS Score stops falling - one quarter higher than the prior	last four: 70 → 63 → 63 → 65	the direction matters more than the level
Technical vote share back above 50%	now 100%	price structure no longer broken
Institutional holder count rises two quarters running	peak 959 → now 959	fewer institutions willing to hold is our clearest warning

We publish these so the view can be shown to be wrong. If none of them move and our reading does, we owe you an explanation.

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This page is InsiderStreet's own reading, produced from the data in the rest of this document. It is not a price target and not investment advice. Analyst consensus and street price targets appear later under their own heading and are the street's numbers, not ours.

6 SMART MONEY CONFLUENCE

EDGE · disclosure sources

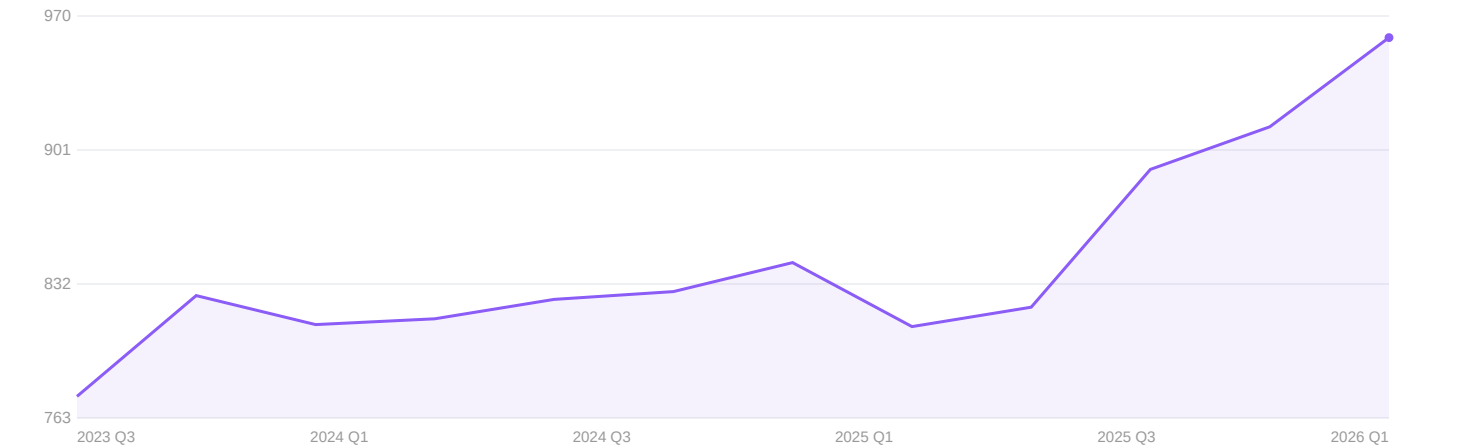
SITE CONVERGENCE SCORE 2 of 4 top 13% of 29,420 symbols	SOURCES ALIGNED — of 3 independent disclosures	CONGRESS (180D) 2 buys 2026-05-01	INSIDER BUYS (180D) 0 none disclosed
ETF FUNDS (30D) 1046 up / 953 down net +93 funds			

Congressional and insider figures are disclosed purchases in the trailing 180 days; ETF figures are COUNTS OF FUNDS whose holding changed in 30 days, not dollars. Coincidence of separate disclosures, not coordination. An absent source means nothing qualifying was disclosed in its window.

7 INSTITUTIONAL OWNERSHIP - 12-QUARTER TREND

13F · filed 45 days after quarter end

Institutions holding — 12 quarters



Peak 959 · latest 959 (+0 from peak).

QUARTER	HOLDERS	13F SHARES	VALUE	REPORTED OWN%	GUARD
2026 Q2	959	127.1M	\$20.3B	96.1%	
2026 Q1	913	127.5M	\$17.9B	96.4%	
2025 Q4	891	132.3M	\$19.2B	100.1%	ex-outlier 87.5%
2025 Q3	820	134.2M	\$16.2B	101.5%	ex-outlier 88.8%
2025 Q2	810	131.8M	\$14.8B	99.7%	
2025 Q1	843	133.2M	\$15.1B	100.8%	
2024 Q4	828	132.2M	\$13.7B	100.0%	
2024 Q3	824	129.6M	\$15.8B	98.0%	
2024 Q2	814	129.2M	\$15.2B	97.7%	
2024 Q1	811	136.4M	\$15.7B	103.2%	
2023 Q4	826	135.6M	\$16.4B	102.5%	
2023 Q3	774	140.4M	\$15.3B	106.2%	

How to read ownership above 100%. A 13F reports the positions a manager has investment discretion over, and where two or more managers share discretion over the same block, each one reports it. Summed across filers, the total can therefore exceed the shares actually outstanding without anything being wrong. We publish the figure as filed rather than netting it down, and flag separately any quarter where the arithmetic is not merely high but impossible.

Why 2025-12 reads 100.06%. Institutions cannot hold more of a company than exists. The reported 132.3M shares exceed the 132.2M outstanding, and a single filer accounts for the excess: **VANGUARD GROUP INC** reports 16,593,554 shares against 16,713,857 the prior quarter, a 1x jump, which alone would be 12.5% of the company. Excluding that filing, ownership is 87.5%. We publish both figures. 13F filings are due 45 days after quarter end and amendments keep arriving after that, so the newest quarter is provisional by construction - this is what an unsettled quarter looks like.

Why 2025-09 reads 101.48%. Institutions cannot hold more of a company than exists. The reported 134.2M shares exceed the 132.2M outstanding, and a single filer accounts for the excess: **VANGUARD GROUP INC** reports 16,713,857 shares against 16,871,426 the prior quarter, a 1x jump, which alone would be 12.6% of the company. Excluding that filing, ownership is 88.8%. We publish both figures. 13F filings are due 45 days after quarter end and amendments keep arriving after that, so the newest quarter is provisional by construction - this is what an unsettled quarter looks like.

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EQUITY FACTSHEET

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8 INSIDER ACTIVITY

live Form 4 data

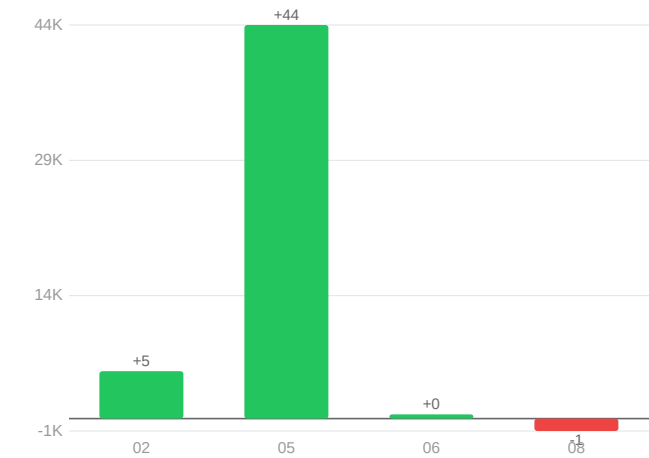
INSIDER	ROLE	DATE	TYPE	SHARES	VALUE	POST-TXN OWNED
Gulyas Diane H.	director	2026-08-06	GIFT	1,400	\$0.25M	23,141
Bell Blake R	President Global Business Dev	2026-06-15	A-Award	15	—	84
Bell Blake R	President Global Business Dev	2026-06-15	A-Award	31	—	105
Bell Blake R	President Global Business Dev	2026-06-15	A-Award	23	—	23
Hackett David A	Senior VP - CFO	2026-06-15	A-Award	1	—	4
Hackett David A	Senior VP - CFO	2026-06-15	A-Award	2	—	6
Hackett David A	Senior VP - CFO	2026-06-15	A-Award	24	—	24
Dickerman Jeffrey F	Senior VP/Gen Counsel/Corp Sec	2026-06-15	A-Award	4	—	22

9 SELL DECOMPOSITION — ROUTINE VS. DISCRETIONARY

EDGE

6-MO DECOMPOSITION (FORM 4)	TXNS	SHARES	VALUE	SIGNAL WEIGHT
S — Open-market sales	2	16,451	\$2.4M	Counted
M — Exercises (paired A/D)	42	35,981	—	None — mechanics
F — Tax withholding	25	27,910	\$4.0M	None — compensation
G — Gifts	2	2,612	—	None
P — Open-market purchases	0	0	\$0	Counted — none occurred

Monthly Net Insider Flow (000 shares)



Net of acquisitions minus dispositions, all Form 4 types.

Signal Summary

SIGNAL	OPEN-MARKET SELLS	OPEN-MARKET BUYS	CLUSTER
Routine Selling — Low Signal	\$2.4M 2 txns / 6 mo	\$0.0M 0 txns / 6 mo	None active 3+ insiders / 21 days

10 FORM 144 PLANNED-SALE PIPELINE

live EDGAR data

FILED	FILER	SHARES REGISTERED	EST. PROCEEDS
2026-02-27	Bell Blake R	10,351	\$1.5M
2026-02-27	Wall Daniel R	6,100	\$0.9M
2025-11-07	Emmert Mark A	5,400	\$0.7M
2025-11-05	Dickerman Jeffrey F	1,500	\$0.2M
Trailing 12 mo	6 filings	38,191	\$5M

11 13D / 13G STAKES

COND

FILED	FORM	REPORTING PERSON	% OF CLASS	SHARES
2026-04-29	SCHEDULE 13G	Vanguard Capital Management	7.53%	10.0M sh
2026-03-26	SCHEDULE 13G/A	The Vanguard Group	—	exit/reporting change
2025-04-24	SCHEDULE 13G/A	BlackRock, Inc.	8.80%	12.1M sh



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12 CONGRESSIONAL TRADING					EDGE · STOCK Act
MEMBER	CHAMBER	TRADE	SIZE BAND	TRADED	DISCLOSED
Ro Khanna	House	BUY	\$1,001 - \$15,000	2026-05-01	2026-06-11
Kathy Manning	House	BUY	\$1,001 - \$15,000	2024-07-02	2024-08-16
Ro Khanna	House	SELL	\$1,001 - \$15,000	2023-10-31	2023-11-08
Alan Armstrong	Senate	BUY	\$1,001 - \$15,000	2026-03-27	2026-07-20
HOUSE 12-MO 1 trades 1 purchases		SENATE 12-MO 1 trades 1 purchases		COVERAGE STOCK Act filings 30-45 day disclosure lag	

13 INSTITUTIONAL OWNERSHIP & 13F FLOW				live 13F data
13F FILERS (LAST COMPLETE Q) 913	13F SHARES 127M 96.4% of shares out	NEW / CLOSED 115 / 78 positions, QoQ	INCREASED / REDUCED 329 / 313 positions, QoQ	
PUT/CALL (13F) 0.89 option positions	FREE FLOAT 99.4% 129M sh			

2.8 · Largest Reporting 13F Managers

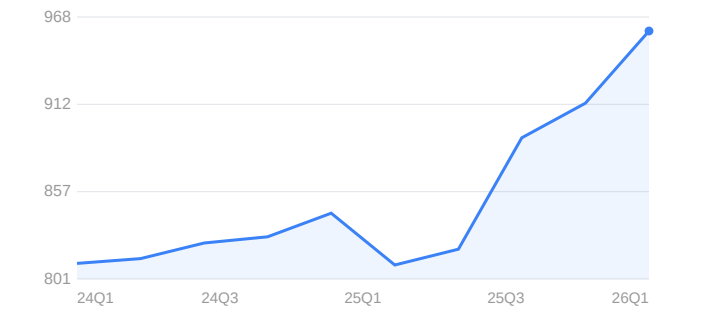
MANAGER	SHARES	VALUE
Assenagon Asset Management S.A.	166,811	\$31M
Wealth Enhancement Advisory Serv	160,292	\$29M
Douglas Lane & Associates, Llc	144,877	\$27M
Confluence Investment Management L	126,831	\$23M
Ghp Investment Advisors, Inc.	110,762	\$20M
Atria Investments, Inc	40,796	\$8M

EDGAR 13F holdings as of 2026-09-30; filer values normalized to dollars.

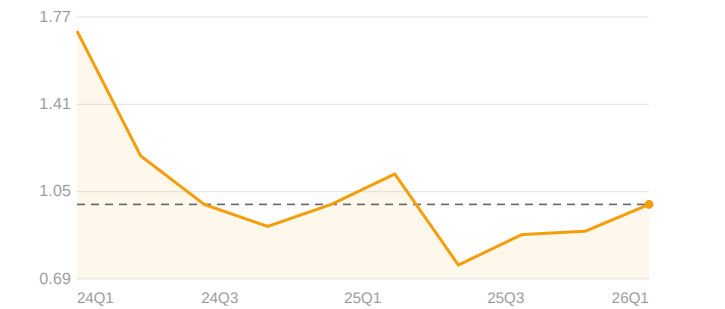
2.9 · Top ETF & Fund Ownership

FUND	WEIGHT	POSITION
VITSX	0.0%	\$761M
VSMPX	0.0%	\$761M
VTSAX	0.0%	\$761M
VTI	0.0%	\$761M
VFFSX	0.0%	\$630M
VOO	0.0%	\$630M

13F Filers Holding EXPD — quarterly



Institutional Put/Call — quarterly



14 SHORT VOLUME — DAILY, 60 SESSIONS				EDGE · live FINRA feed
		LATEST SESSION 35.4% 2026-10-15	20-DAY AVG 44.4% 50-day 49.3%	TREND Falling 20d vs 50d
		BY MARKET CENTER Q: 35% · N: 44% · B: 76% latest session		

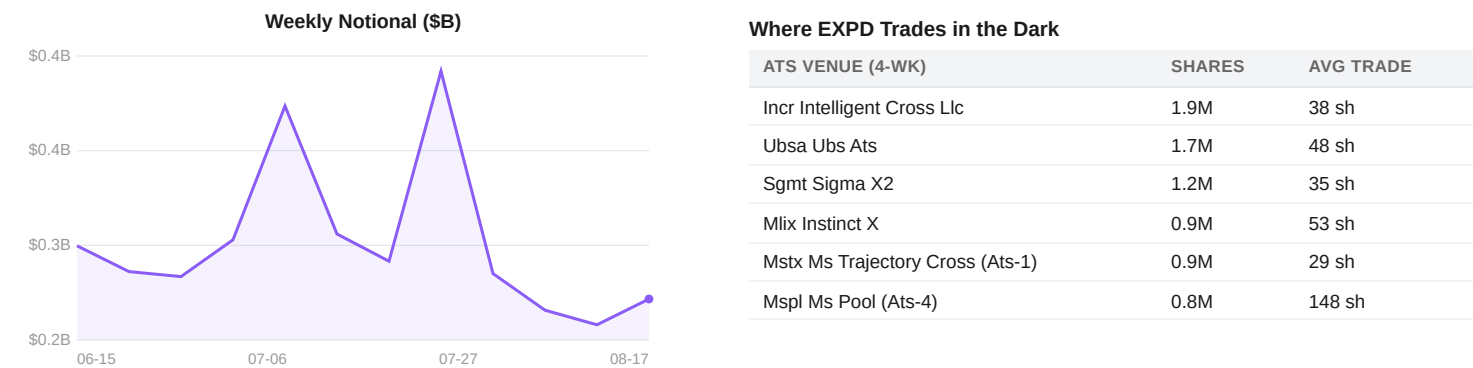
Daily short-sale volume as % of volume reported in FINRA's short-sale file — a flow measure, not short interest; dashed = 50-day average.



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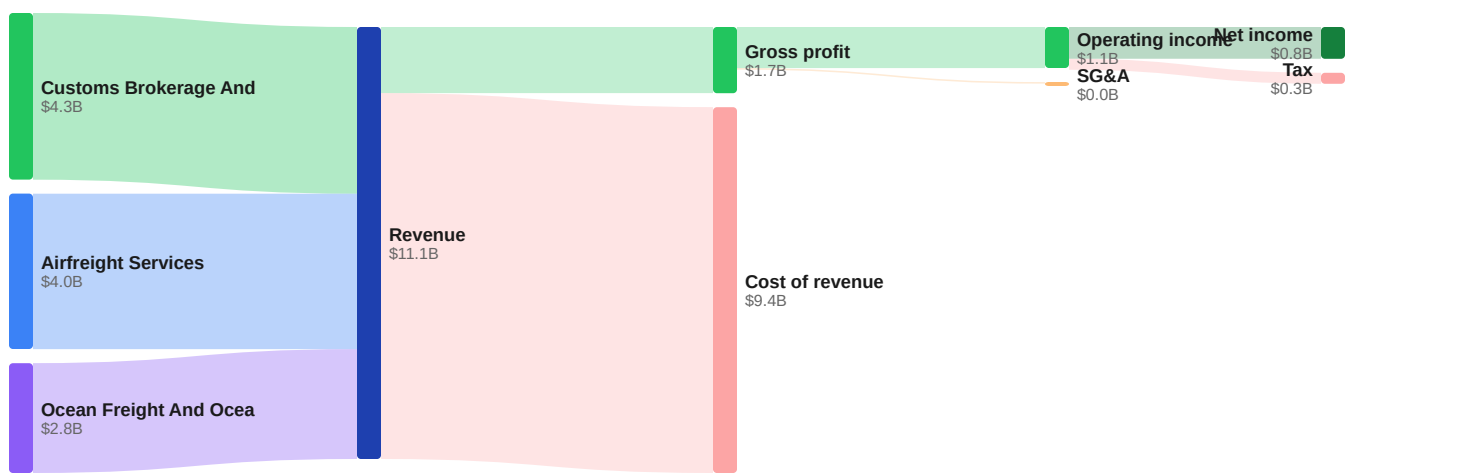
15 DARK POOL ACTIVITY

EDGE · live ATS data



16 REVENUE FLOW — FY2025

live segmentation + income data



Where a dollar of Expeditors International of Washington, Inc. revenue goes. All values FY2025 filings, live.

17 GEOGRAPHIC REVENUE

live segmentation

REGION	REVENUE	SHARE
United States	\$3.6B	32%
North Asia	\$2.7B	25%
Europe	\$2.5B	22%
South Asia	\$1.6B	14%
Other North America Member	\$471M	4%
Latin America	\$262M	2%

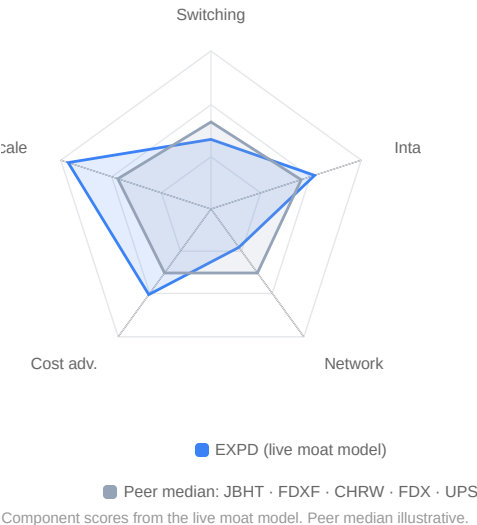
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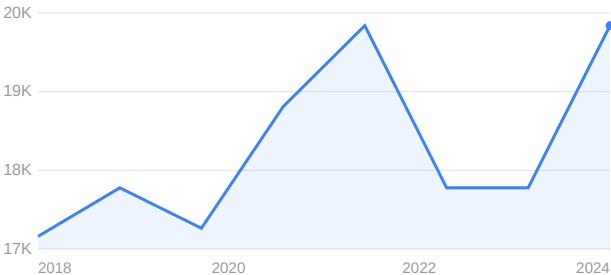
18 MOAT & COMPETITIVE POSITION

LIVE MODEL · 60/100 NARROW

Moat score 60/100 — Narrow; primary source Efficient Scale.



3.8 · Employees (SEC filings)



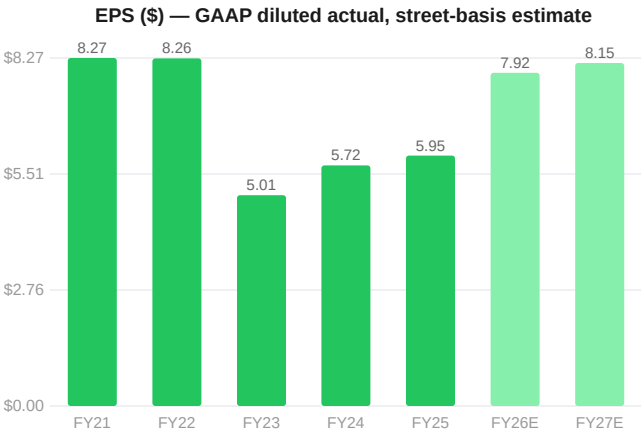
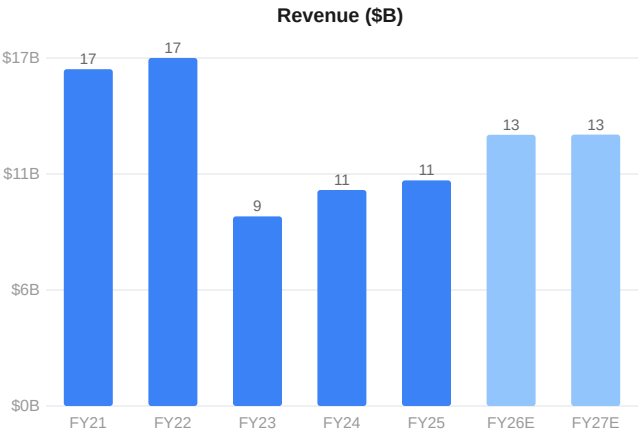
19 CORPORATE INFORMATION — KEY OFFICERS

20,000 employees

OFFICER	TITLE
Daniel R. Wall	Chief Executive Officer, President & Director
Blake R. Bell	Senior Vice President of Professional Services
Kelly K. Blacker	President of Global Geographies
Rober A. Martinez	President of Global Products

20 REVENUE & EPS — HISTORY AND ESTIMATES

live consensus



Actual bars are GAAP diluted EPS from the filed income statement; the lighter forward bars are street-basis consensus. The two are different measures and are not comparable quarter to quarter.

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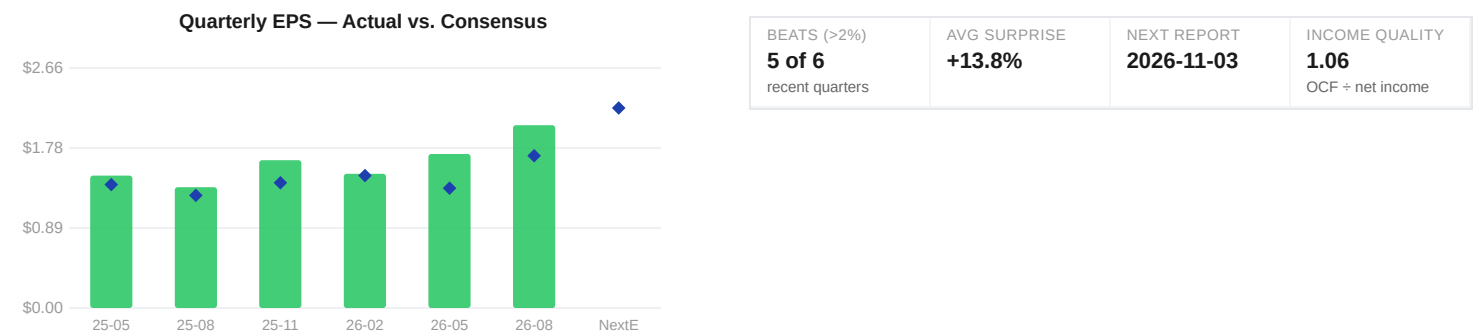


EQUITY FACTSHEET

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21 ESTIMATE VS. ACTUAL & SURPRISES live data

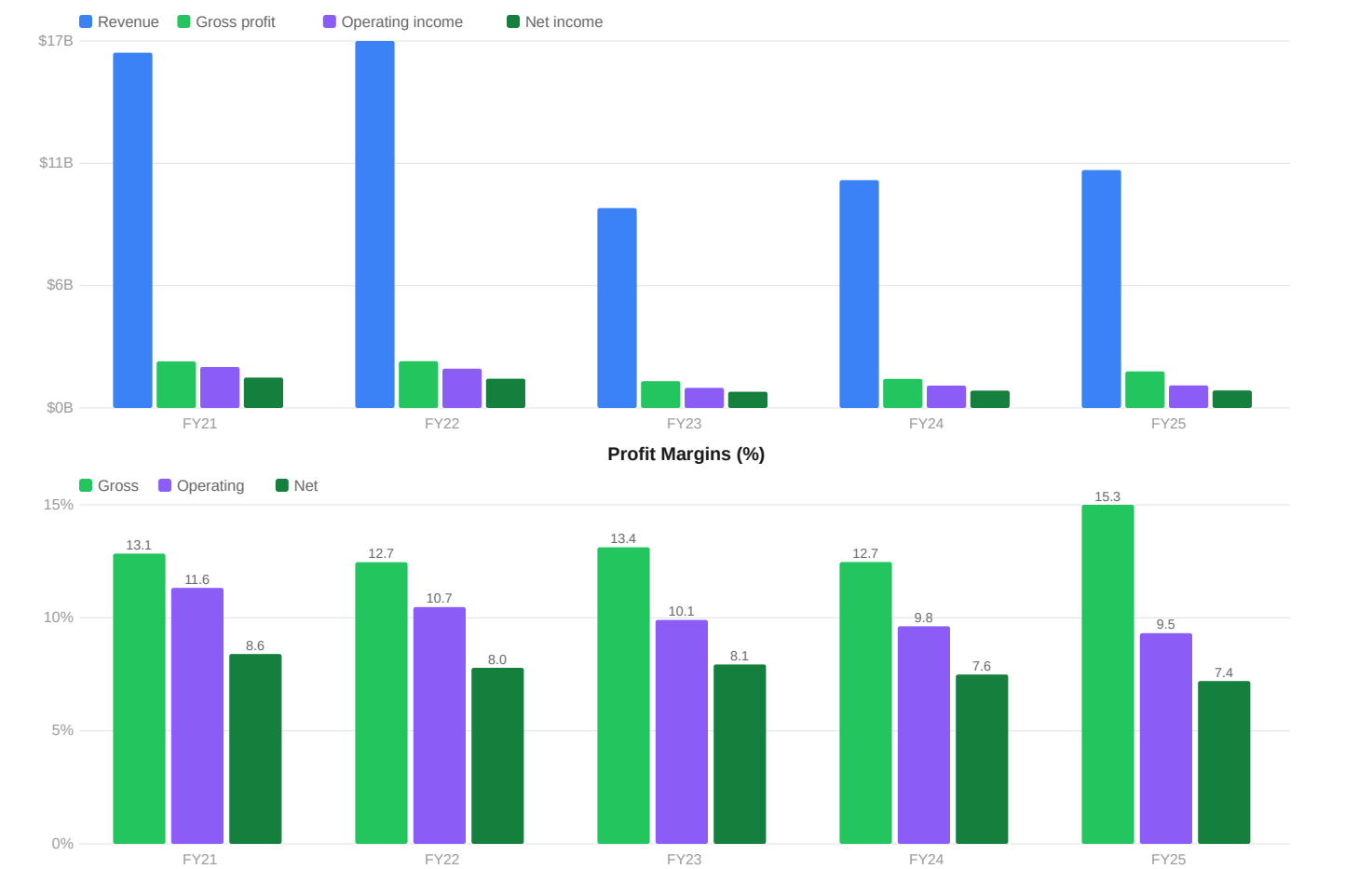


22 REPORTED VS. CONSENSUS — FULL HISTORY 0 quarters · live data

BEAT RATE —% 0 of 0 quarters		CURRENT STREAK 0 longest 0		AVG EPS SURPRISE —% median —%		SURPRISE TREND — last 4 vs prior 4	
PERIOD	EPS EST.	EPS ACTUAL	EPS SURPRISE	REV EST. (\$M)	REV ACTUAL (\$M)	REV SURPRISE	

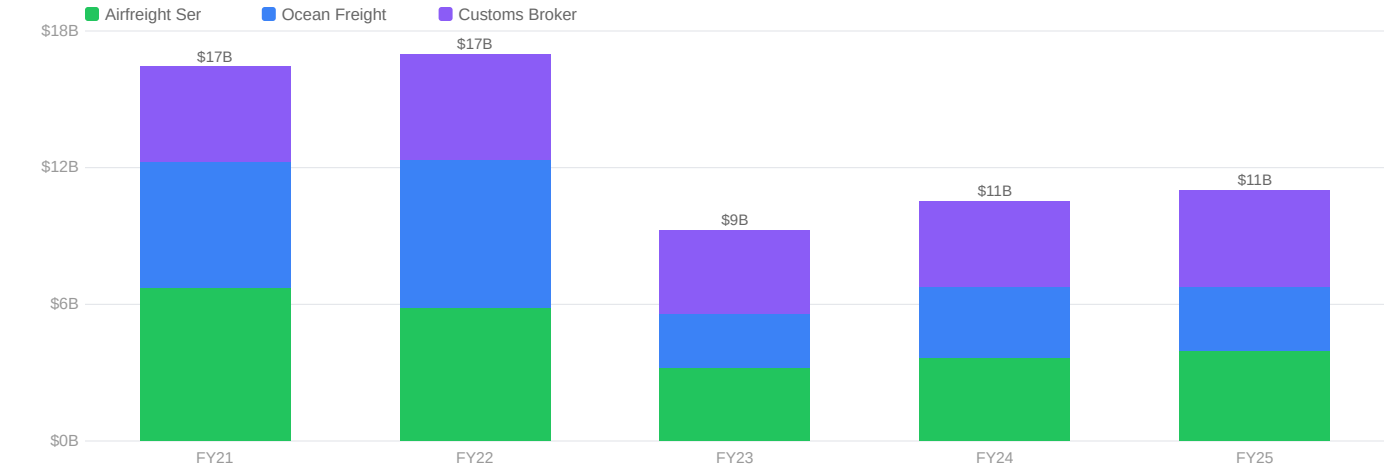
Announcement dates to . Consensus as it stood at each report. Revenue surprise shown where both estimate and actual are filed. A beat record is history, not a forecast.

INCOME TRENDS — 5 YEAR live financials



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Revenue by Segment — Stacked



Live segmentation data.

YoY Growth Heatmap — Income Lines

YOY GROWTH	FY21	FY22	FY23	FY24	FY25
Revenue	+72.4%	+3.3%	-45.5%	+14.0%	+4.4%
Gross profit	+86.2%	+0.3%	-42.6%	+8.3%	+25.6%
Operating income	+103.0%	-4.4%	-48.5%	+10.8%	+1.1%
Net income	+103.3%	-4.1%	-44.5%	+7.6%	+0.5%

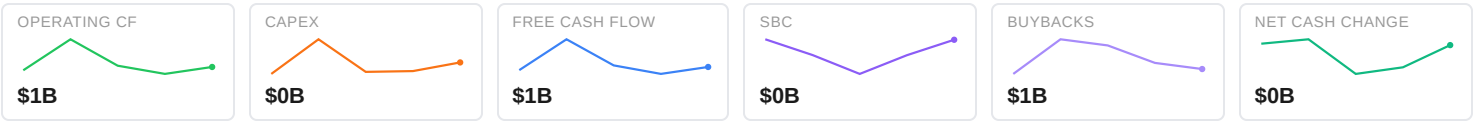
23 INCOME STATEMENT — FULL

live financials

\$B · FY ENDS	FY21	FY22	FY23	FY24	FY25	TREND
Revenue	16.5	17.1	9.3	10.6	11.1	
Cost of revenue	14.4	14.9	8.1	9.3	9.4	
Gross profit	2.2	2.2	1.2	1.3	1.7	
R&D expense	0.0	0.0	0.0	0.0	0.0	
SG&A expense	0.0	0.0	0.0	0.0	0.0	
Operating income	1.9	1.8	0.9	1.0	1.1	
EBITDA	2.0	1.9	1.0	1.1	1.2	
D&A	0.1	0.1	0.1	0.1	0.1	
Pretax income	1.9	1.8	1.0	1.1	1.1	
Income tax	0.5	0.5	0.3	0.3	0.3	
Net income	1.4	1.4	0.8	0.8	0.8	
Diluted EPS (\$)	8.27	8.26	5.01	5.72	5.95	
Diluted shares (M)	171	164	150	142	136	

CASH FLOW TRENDS

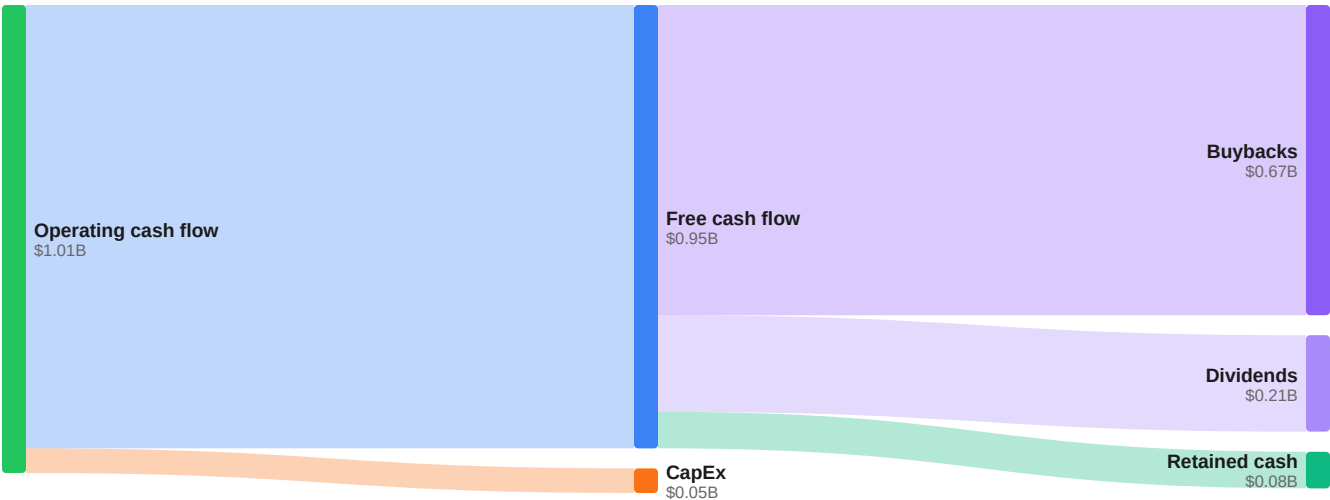
live data



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WHERE THE CASH WENT — FY2025

cash Sankey, live data



Balance Sheet — Full

\$B	FY22	FY23	FY24	FY25	
Cash & equivalents	2.0	1.5	1.1	1.3	
ST investments	0.0	0.0	0.0	0.0	
Receivables (net)	2.1	1.5	2.0	2.0	
Total current assets	4.5	3.4	3.7	3.8	
PP&E (net)	1.0	1.0	1.0	1.0	
Goodwill + intangibles	0.0	0.0	0.0	0.0	
Total assets	5.6	4.5	4.8	4.9	
Accounts payable	1.1	0.9	1.0	1.1	
Short-term debt	0.0	0.0	0.0	0.1	
Deferred revenue	0.3	0.3	0.4	0.4	
Total current liabilities	2.1	1.7	2.1	2.1	
Long-term debt	0.0	0.0	0.0	0.5	
Total liabilities	2.5	2.1	2.5	2.5	
Shareholders' equity	3.1	2.4	2.2	2.4	

Cash Flow Statement — Full

\$B	FY22	FY23	FY24	FY25	
Net income	1.4	0.8	0.8	0.8	
D&A	0.1	0.1	0.1	0.1	
Stock-based compensation	0.1	0.1	0.1	0.1	
Working capital change	0.7	0.2	(0.2)	0.1	
Operating cash flow	2.1	1.1	0.7	1.0	
Capital expenditures	(0.1)	(0.0)	(0.0)	(0.1)	
Investing cash flow	(0.1)	(0.0)	(0.0)	(0.0)	
Buybacks	(1.6)	(1.4)	(0.9)	(0.7)	
Dividends paid	(0.2)	(0.2)	(0.2)	(0.2)	
Debt issuance / (repay)	0.1	(0.0)	(0.0)	(0.0)	
Financing cash flow	(1.7)	(1.5)	(1.0)	(0.8)	
Free cash flow	2.0	1.0	0.7	1.0	

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24 EXPANDED RATIO ANALYSIS (I)

live ratio engine · profitability · valuation

RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
PROFITABILITY							
ROE	46.0%	41.1%	27.4%	35.1%	35.4%	41%	
ROA	22.6%	20.6%	14.9%	17.5%	16.8%	17.9%	
ROIC	63.0%	84.8%	49.5%	47.0%	37.7%	33.1%	
Gross margin	13.1%	12.7%	13.4%	12.7%	15.3%	23.9%	
Operating margin	11.6%	10.7%	10.1%	9.8%	9.5%	9.8%	
Net margin	8.6%	8.0%	8.1%	7.6%	7.4%	7.6%	
EBITDA margin	12.0%	11.0%	10.8%	10.4%	10.4%	10.5%	
FCF margin	5.0%	12.0%	10.9%	6.4%	8.6%	—	
VALUATION							
P/E	15.40	11.71	24.06	18.91	24.74	28.4	
P/B	6.24	5.11	7.58	6.89	8.52	12.2	
P/S	1.32	0.93	1.95	1.45	1.81	2.12	
P/FCF	26.19	7.78	17.87	22.43	21.04	27.6	
EV/EBITDA	10.47	7.42	16.71	13.37	17.34	19.9	
EV/Revenue	1.24	0.84	1.84	1.39	1.79	2.1	
Earnings yield	6.5%	8.5%	4.2%	5.3%	4.0%	3.55%	
FCF yield	3.8%	12.9%	5.6%	4.5%	4.8%	3.63%	

EXPANDED RATIO ANALYSIS (II)

leverage · solvency

RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
LEVERAGE & SOLVENCY							
Current ratio	1.78	2.20	2.02	1.77	1.81	1.57	
Quick ratio	1.78	2.20	2.02	1.77	1.81	1.57	
Debt / equity	0.13	0.17	0.22	0.26	0.44	0.27	
Debt / assets	6.1%	9.3%	11.7%	12.0%	21.1%	11.0%	
Net debt / EBITDA	-0.64	-0.78	-0.96	-0.53	-0.25	-0.37	
Interest coverage	—	80.79	444.12	—	—	—	

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EXPANDED RATIO ANALYSIS (III)							efficiency · growth · per-share · scores
RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
EFFICIENCY							
Asset turnover	2.64	2.59	1.84	2.29	2.29	2.34	
Receivables turnover	5.69	5.77	5.11	6.01	5.51	4.6	
DSO (days)	64	63	71	61	66	80	
DPO (days)	40	38	45	37	42	59	
Cash conversion cycle	24	25	27	23	24	21	
GROWTH (YoY)							
Revenue growth	68.1%	3.3%	-45.5%	14.0%	4.4%	—	
Net income growth	103.3%	-4.1%	-44.5%	7.6%	0.1%	—	
EPS growth	105.0%	3.0%	-39.7%	12.1%	4.1%	—	
FCF growth	37.0%	145.4%	-50.4%	-32.6%	39.6%	—	
PER SHARE (\$)							
EPS (diluted, TTM)	8.31	8.56	5.16	5.79	6.02	6.95	
Book value / share	20.52	19.62	16.38	15.88	17.50	16.04	
Revenue / share	97.03	107.68	63.75	75.72	82.22	91.02	
FCF / share	4.89	12.89	6.95	4.88	7.08	6.99	
Cash / share	10.15	12.83	10.37	8.20	9.76	7.80	
SHAREHOLDER RETURN & SCORES							
Buyback yield	2.4%	10.0%	7.7%	5.6%	3.3%	4.17%	
Altman Z-Score	7.30	9.37	9.11	7.71	8.88	9.2	
Piotroski F-Score	7	7	4	6	7	7/9	
Beneish M-Score	-1.45	-3.06	-2.84	-2.16	-2.59	-11.09	

25 EARNINGS QUALITY PANEL				live scores
MODEL	SCORE	ZONE	NOTE	
Piotroski F-Score	7 / 9	Strong		
Altman Z-Score	9.2	Safe (>2.99)	Safe	
Income quality	1.06	Cash-backed	OCF ÷ net income	
Beneish M-Score	-11.09	Non-manipulator	vs -2.22 threshold	

26 DUPONT & GROWTH QUALITY				live analysis engine
DUPONT DECOMPOSITION (TTM)		VALUE	GROWTH QUALITY (LIVE)	VALUE
Tax burden		0.75	Revenue stability	0.07
Interest burden		1.02	Earnings stability	0.26
Operating margin		10.0%	Earnings persistence	0.97
Asset turnover		2.43×	Revenue CAGR 3y	-1.6%
Financial leverage		2.30×	EPS CAGR 3y	-0.2%
= ROE		43%	FCF CAGR 3y	-20.0%

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Expeditors International of Washington, Inc. (EXPD)

Industrials / Integrated Freight & Logistics



EQUITY FACTSHEET

Report Date: 2026-Oct-18

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SHAREHOLDER RETURN PROFILE live

BUYBACK YIELD 4.17%	DIVIDEND YIELD 0.81%	TOTAL SHAREHOLDER RETURN 4.79% cash yield	SBC / REVENUE 0.6% dilution pressure
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27 MULTIPLE HISTORY — FY SNAPSHOTS + TTM live ratio engine



28 PEER COMPARISON live peer engine

COMPANY	MKT CAP	P/E	ROE	NET MARGIN	REV GROWTH	PIOTROSKI	1-YR RET
JBHT	\$21.5B	32.1	18%	5.2%	+5.3%	8/9	+35.3%
FDXF	\$16.9B	29.3	-32%	6.4%	—	2/9	-25.0%
CHRW	\$16.3B	26.3	37%	3.8%	-0.1%	7/9	+11.2%
FDX	\$69.5B	16.0	15%	6.4%	+7.7%	6/9	+55.9%
UPS	\$73.1B	18.1	30%	2.6%	-0.3%	4/9	—
LSTR	\$5.8B	44.5	15%	3.4%	+3.8%	6/9	—
GXO	\$5.4B	41.2	4%	0.7%	+7.6%	7/9	—
ATI	\$25.3B	53.2	26%	12.0%	+8.6%	7/9	—

1-yr returns computed from adjusted price history; peers without a tracked series show —.

29 ANALYST CONSENSUS & ESTIMATES live consensus

Hold

33 Analysts



MEAN TARGET (QTR) \$189.38 8 targets	TARGET VS. PRICE -3.3% last-quarter mean	NEXT REPORT 2026-11-03 street \$2.22
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CONSENSUS ESTIMATES	REVENUE MEAN	HIGH / LOW	EPS MEAN	HIGH / LOW	# EPS EST.
FY2026	\$13.30B	\$13.76B / \$12.64B	\$7.92	\$8.15 / \$7.49	12
FY2027	\$13.32B	\$14.38B / \$12.53B	\$8.15	\$9.24 / \$7.25	12
FY2028	\$13.56B	\$14.50B / \$12.37B	\$8.49	\$9.41 / \$7.49	6



Expeditors International of Washington, Inc. (EXPD)

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30 STREET TARGETS & THIRD-PARTY RATING live targets + composite

Street Price Target — Trajectory

WINDOW	AVG TARGET	VS. PRICE	# TARGETS
Last Month	\$191.00	-2.5%	5
Last Quarter	\$189.38	-3.3%	8
Last Year	\$161.56	-17.5%	25
All Time	\$152.76	-22.0%	38

Rolling mean of published targets vs. last close \$195.91. Aggregated from StreetInsider, Benzinga, Investing.

Third-Party Composite Rating

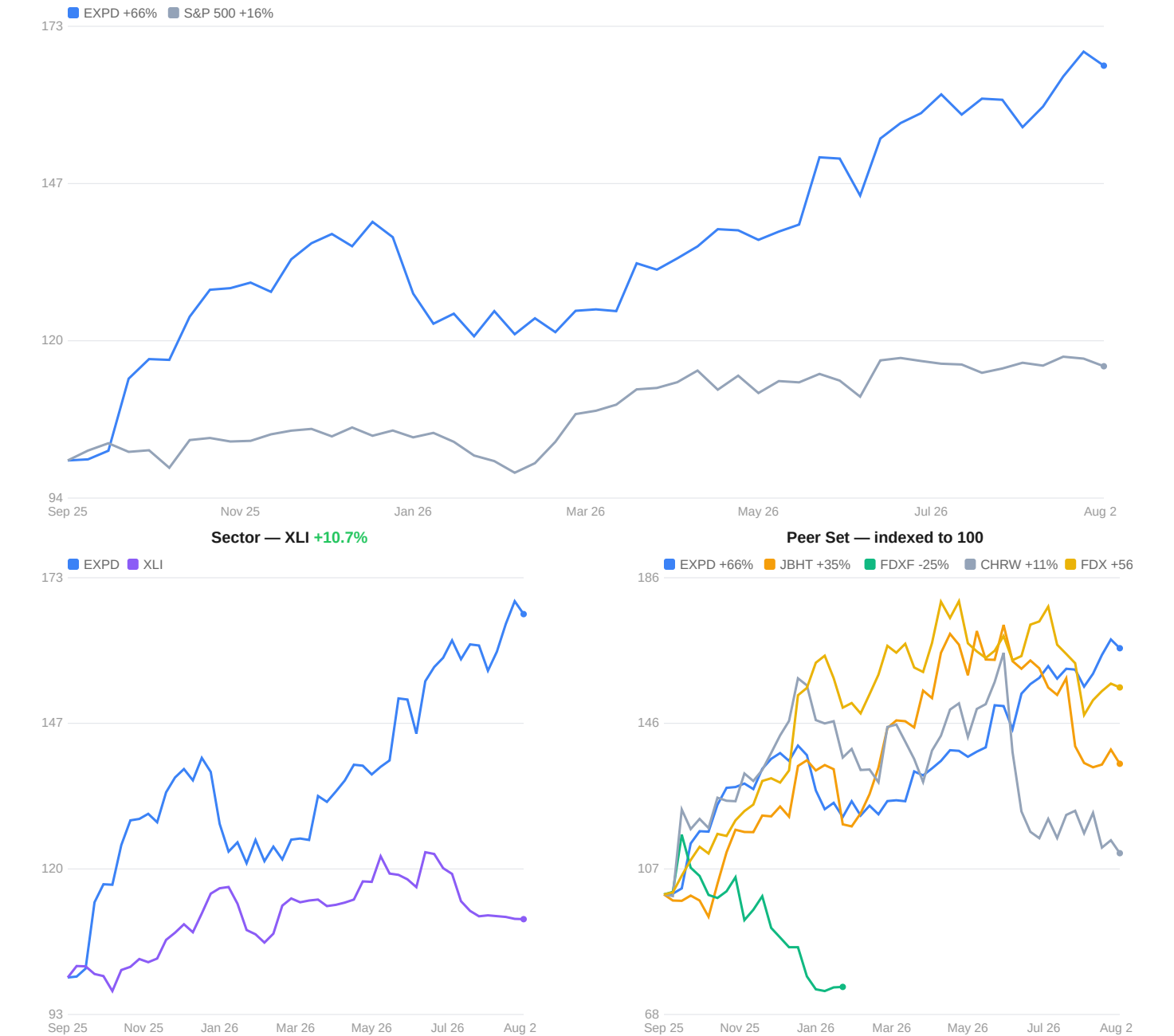
B+

DCF3/5ROE5/5ROA5/5DEBT/EQ3/5P/E2/5P/B1/5

Independent quant composite as of 2026-10-16; components scored 1–5 (5 best). Shown for contrast with the InsiderStreet Score — methodologies differ.

31 PRICE PERFORMANCE — INDEXED, 12 MO live prices · benchmark + sector + peer set

EXPD +66.5% vs S&P 500 +15.9% — spread +50.6pp



All series indexed to 100 at the start of the window, adjusted closes.



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TECHNICAL CHART — 6-MONTH DAILY CANDLES, INDICATORS ON

site chart, print edition



Candlesticks with SMA 20/50 overlay, Bollinger (20,2σ) band, volume, and Wilder RSI(14) — computed from live daily OHLCV.

MOVING AVERAGE RIBBON & TREND

site technicals-tab chart, live indicator history



MOVING AVERAGE	VALUE	DISTANCE	% DISTANCE	SIGNAL
SMA 20	\$191.18	+4.73	+2.47%	Above
SMA 50	\$189.04	+6.87	+3.63%	Above
SMA 200	\$164.83	+31.08	+18.86%	Above
EMA 9	\$194.63	+1.28	+0.66%	Above
EMA 21	\$192.26	+3.65	+1.90%	Above
EMA 50	\$187.65	+8.26	+4.40%	Above
EMA 200	\$166.93	+28.98	+17.36%	Above

Series and readings from the nightly technical-indicator history — identical data to the site's ribbon chart. Supertrend segments colored by direction.

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32 TECHNICAL POWER SCORE

EDGE · site engine · 85/100 composite

TECHNICAL VERDICT

BULLISH

Power Score +70

20 of 22 indicator votes bullish

Family Scores (site weights)

Trend 30%

Momentum 25%

Volume 20%

Volatility 10%

Patterns 15%

100

82

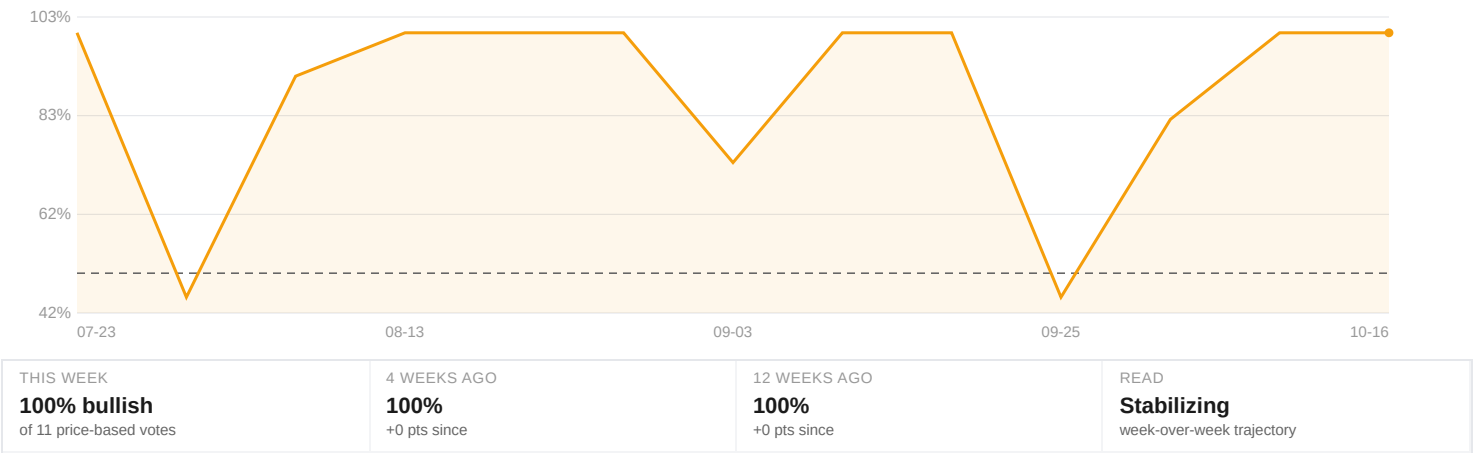
94

100

38

BULLISH — BUT WHICH WAY IS IT TRENDING?

vote share recomputed weekly, 13 weeks



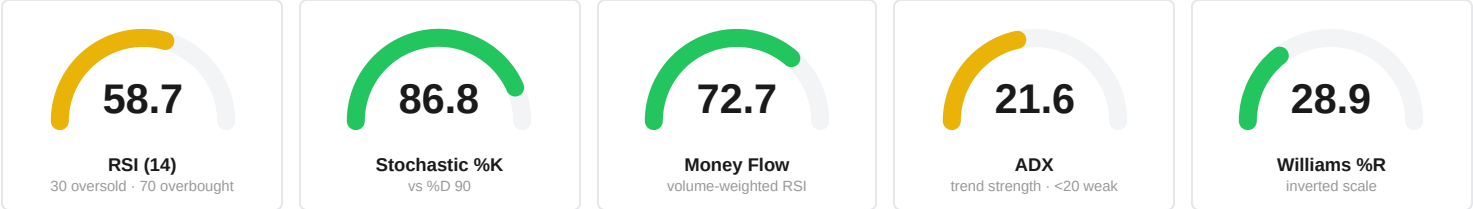
INDICATOR VOTE GRID

20 bull / 2 bear

● Price vs SMA 20	\$191.18	● Price vs SMA 50	\$189.04	● Price vs SMA 200	\$164.83
● EMA 9/21 Cross	194.6/192.3	● SMA 50/200	Golden	● ADX Direction	ADX 22
● Supertrend	\$185	● Parabolic SAR	\$190	● SMA Slope	0.250
● RSI	58.7	● Stochastic K/D	87/90	● StochRSI K/D	89/95
● Williams %R	-29	● CCI	120	● TSI vs Signal	16.6
● CMO	17.4	● ROC	1.75%	● OBV Signal	Accum
● Chaikin MF	0.120	● MFI	73	● Force Index	1M
● Elder Ray Bull	8.26				

INDICATOR GAUGES

site technicals-tab style



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34 SEASONALITY — 20-YEAR AVERAGES

live model · win rates shown

-1.1% Jan 45%	-1.5% Feb 50%	+2.1% Mar 71%	+1.6% Apr 65%	+2.7% May 50%	-0.1% Jun 50%	+0.6% Jul 65%	-1.5% Aug 30%	+1.4% Sep 60%	+1.3% Oct 60%	+4.2% Nov 65%	-0.1% Dec 50%
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Sample: 20 years — treat short histories as suggestive, not statistical.

35 RISK INDICATORS

computed from live price history

COMPUTED FROM LIVE WEEKLY PRICES	EXPD	S&P 500
Weekly volatility (σ , 1y)	3.26%	1.83%
Best / worst week (1y)	+11.9% / -6.9%	—
Max drawdown (5y, monthly)	-30.3%	—
1-week VaR (95%)	-4.0%	—
Beta (5y)	1.06	1.00

36 EQUITY WEATHER & MARKET REGIME

EDGE · live weather engine

EXPD EQUITY WEATHER (LIVE)

PARTLY CLOUDY · +17

Trend

Momentum

Volume

Volatility

Breadth

+43

+34

+40

-60

-32

MARKET REGIME (2026-10-16)

NEUTRAL

VIX

19.99

Normal

DOW THEORY

Confirmed

Bearish

SPY / QQQ TSI

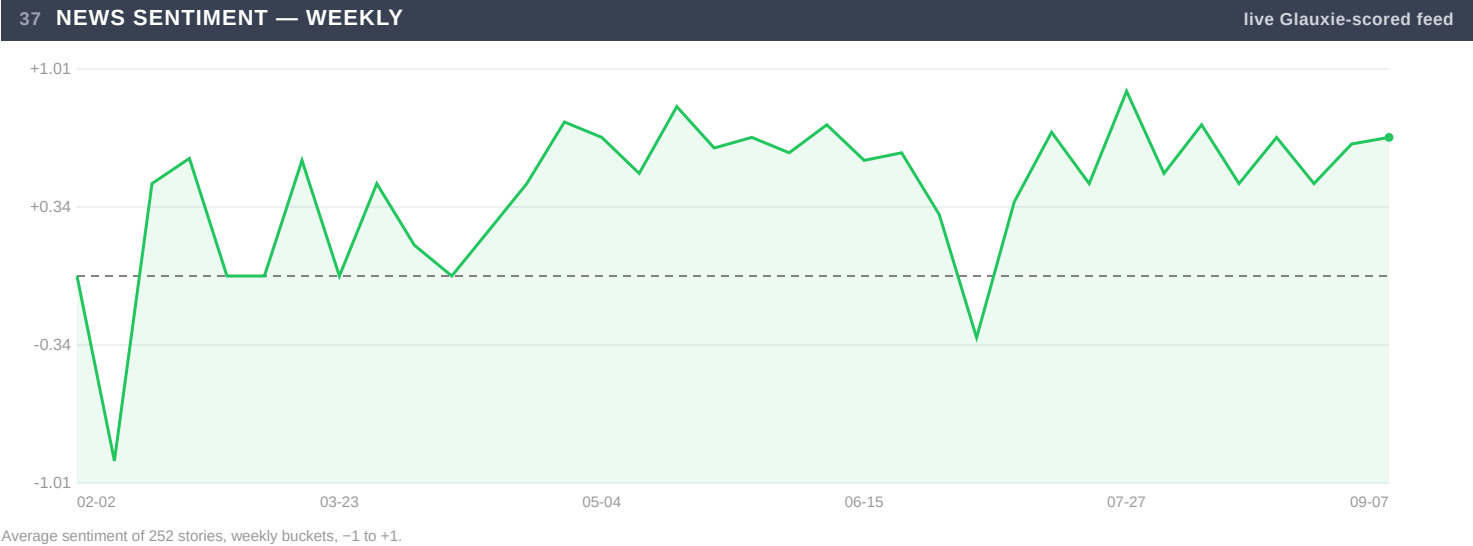
7.2 / 4.7

trend strength

SECTOR STRENGTH

46/100

breadth average



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38 WEATHER - COMPANY VS INDUSTRY, SECTOR, UNIVERSE

EDGE · live weather engine · Partly Cloudy

OVERALL +17.4 +36.2 vs industry	TREND +43.3 +66.6 vs industry	MOMENTUM +34.3 +44.1 vs industry	VOLUME +40.0 +38.0 vs industry
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READING	EXPD	INTEGRATED FREIGHT & LOGISTICS N=311	INDUSTRIALS N=9,922	ALL US SYMBOLS N=70,435
Overall	+17.4	-18.8	-24.1	-20.5
Trend	+43.3	-23.3	-26.2	-21.3
Momentum	+34.3	-9.7	-24.5	-15.8
Volume	+40.0	+2.0	-22.6	-3.8

Trend, momentum and volume are computed per company. Volatility and breadth are market-regime values shared by every symbol in the universe, so they are reported once under Market Regime rather than compared here - a company cannot differ from its sector on a constant.

39 EXECUTIVE COMPENSATION

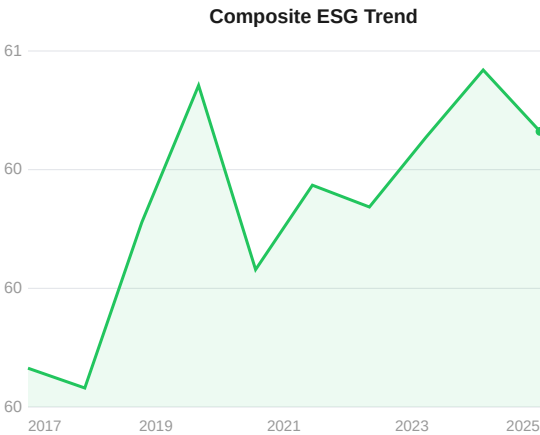
live proxy data · FY2014

EXECUTIVE	TOTAL COMP	STRUCTURE
James L.K. Wang President-Asia Pacific	\$5.3M	79% equity+incentive
Jeffrey S. Musser President and Chief Execut	\$5.1M	69% equity+incentive
R. Jordan Gates President and Chief Operatin	\$4.9M	77% equity+incentive
Philip M. Coughlin President-Global Geograph	\$4.1M	72% equity+incentive
Bradley S. Powell Senior Vice President and	\$3.8M	78% equity+incentive

40 ESG ASSESSMENT

live disclosure-derived scores

PILLAR (LIVE DISCLOSURE SCORES)	SCORE
Environmental	61
Social	55
Governance	66
Composite ESG	61



41 8-K MATERIAL EVENTS

live EDGAR feed

FILED	8-K CONTENTS	ITEMS
2026-09-16	Officer/Director Change	5.02
2026-08-11	Regulation FD	7.01
2026-08-04	Earnings Release; Exhibits	2.02,9.01
2026-05-20	Regulation FD	7.01
2026-05-06	Shareholder Vote	5.07
2026-05-05	Earnings Release; Exhibits	2.02,9.01
2026-05-05	Other Events; Exhibits	8.01,9.01
2026-03-23	Regulation FD	7.01

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42 METHODOLOGY

Methodology. Every figure originates in InsiderStreet's production data layer and is computed deterministically by the same engines that power insiderstreet.ai. This factsheet contains no model-written text. Sections without underlying data are omitted rather than estimated.

43 DISCLOSURES

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44 DATA PROVENANCE FOR THIS REPORT

sources · coverage · method

DATA DOMAIN	SOURCE	COVERAGE FOR THIS REPORT
Price & volume	market_db.historical_prices	52 rows
Fundamentals	income_statements_annual	6 rows · 2020 to 2025
Reported vs consensus	fact/earnings_calendar	24 rows · 2020-11-03 to 2026-08-04
Analyst estimates	dim/forward_estimates	3 rows · 2026-12-31 to 2028-12-31
Institutional ownership (13F)	holdings_db.institutional_ownership_summary	114 rows · 1998 to 2026
Insider transactions (Form 4)	edgar/form4	12 rows · 2026-06-15 to 2026-08-06
Proposed sales (Form 144)	edgar/form144	1 record
Beneficial ownership (13D/G)	edgar/13dg	3 rows · 2025-04-24 to 2026-04-29
Short-sale volume (FINRA)	edgar/short_volume_daily	60 rows · 2026-07-23 to 2026-10-15
Dark pool (ATS, tier 1)	edgar/darkpool_weekly	12 rows · 2026-06-15 to 2026-08-31
ETF & fund holding	etf_holdings_changelog (30d)	1 record
Peer set	stock_peers_dynamic	8 rows
Industry medians	industry_medians	1 record
Congressional trades	congress_db (House + Senate)	1 record
ESG	fact/esg_disclosures	1 record

Method. Every figure in this factsheet is looked up from a named field computed in code. It contains no model-written text.

Not covered. Short interest as a percent of float and days-to-cover are not in this data set — the short-sale figures above are FINRA volume, a flow, and cannot support squeeze or covering analysis. Options positioning and intraday data are also absent. 13F ownership is filed 45 days after quarter end and congressional trades are disclosed on a lag, so both describe a past position, not a current one.