

Fastenal Company (FAST)

Industrials / Industrial - Distribution · NASDAQ Global Select

Generated: 2026-Oct-18 · Market data through: 2026-10-16

LAST CLOSE	MARKET CAP	52-WK HIGH	TRAILING PE	GROSS MARGIN	ROE	PIOTROSKI	1-YR RETURN
\$51.02	\$58.5B	\$52.92	41.1	44.6%	35%	6/9	+24.3%
2026-10-16	VOLUME	52-WK LOW	P/S	NET MARGIN	ROIC	ALTMAN Z	5-YR RETURN
	10.5M	\$38.97	6.45	15.6%	30%	30.6	+299.2%

Fastenal Company, along with its associated entities, operates as a global wholesale supplier of industrial and construction materials, with significant operations throughout North America, including the United States, Canada, and Mexico, and other international markets. Branded as Fastenal, the company offers a comprehensive range of fasteners, such as threaded bolts, nuts, screws, studs, and washers, which are vital for manufacturing processes, building developments, and equipment servicing. Beyond fasteners, its product catalog extends to diverse hardware and miscellaneous items like pins, machinery keys, concrete anchors, metal framing systems, wire ropes, strut products, and rivets, along with their related accessories. Fastenal serves a wide array of clients, including original equipment manufacturers, maintenance, repair, and operations departments within the manufacturing sector, and various non-residential construction contractors spanning general, electrical, plumbing, sheet metal, and road construction. Its customer base further encompasses agricultural businesses, transportation services (trucking, railroads), mining operations, educational institutions, retail establishments, the oil and gas exploration, production, and refinement industries, and governmental bodies at federal, state, and local levels. The company distributes its offerings through an extensive network of 3,209 in-market facilities and 15 major distribution centers. Established in 1967, Fastenal Company's corporate headquarters are located in Winona, Minnesota.

SECTOR Industrials INDUSTRY Industrial - Distribution EXCHANGE NASDAQ MARKET CAP \$58.5B EMPLOYEES 24,489 (SEC-filed) CEO Jeffery Michael Watts
IPO 1987-08-20 COUNTRY US
2001 Theurer Boulevard, Winona, MN 55987-1500 · Tel 507 454 5374 · [fastenal.com](https://www.fastenal.com)

1 INSIDERSTREET SCORE

INSIDERSTREET SCORE

68 / 100

Street mean **\$53.00** (4 analysts, last qtr) — their number, not ours

INSIDER CONSENSUS SIGNAL

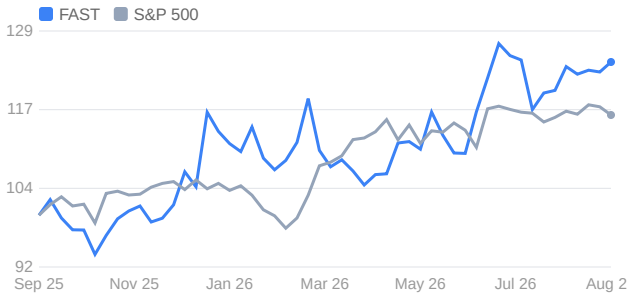
ROUTINE SELLING — LOW SIGNAL

\$4M sold / 6 mo, zero open-market buys

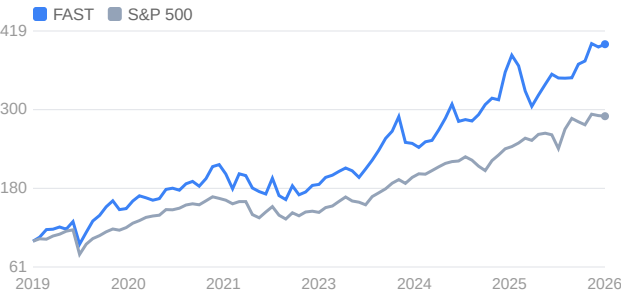
2 PRICE AND VOLUME

adjusted close, prod data layer

1 Year vs S&P 500 · FAST +24.3% · S&P 500 +15.9% · spread +8.4pp



7 Years vs S&P 500 · FAST +299.2% · S&P 500 +189.9% · spread +109.4pp



Both charts indexed to 100 at the start of their window and drawn on a single shared scale, so the gap to the benchmark is the gap you see. Adjusted closes throughout.

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3 INSIDERSTREET SCORE

live IS factor model

INSIDERSTREET
SCORE

68

OF 100

Score Breakdown

Profitability	79/100
Growth	64/100
Momentum	77/100
Quality	80/100
Earnings Quality	69/100
Balance Sheet	84/100
Value	41/100
Risk (safety)	100/100
Overall	68.5/100

Each component is a diagnostic reading on its own 0-100 scale. The overall score is computed separately from the underlying financials and is not the average of the rows above — components are not equally weighted and three of them (Momentum, Value, Risk) are derived partly from price rather than from the business.

Peer Comparison — IS Score

SYMBOL	IS SCORE
GWW	61
FERG	51
WCC	42
WSO	59
AIT	64
QXO	26
FAST	68

IS Score Trend — quarterly



15 quarters, 23 Q1 to 26 Q3. Peak 74 in 23 Q3, latest 68 — -5 since. Fell in 1 of the last 4 quarters. Dashed line marks 40 on the 0-100 scale.

4 TWO READINGS

business vs price

BUSINESS QUALITY

68 / 100

IS Score 68.5 / 100 · -5.1 from peak of 74

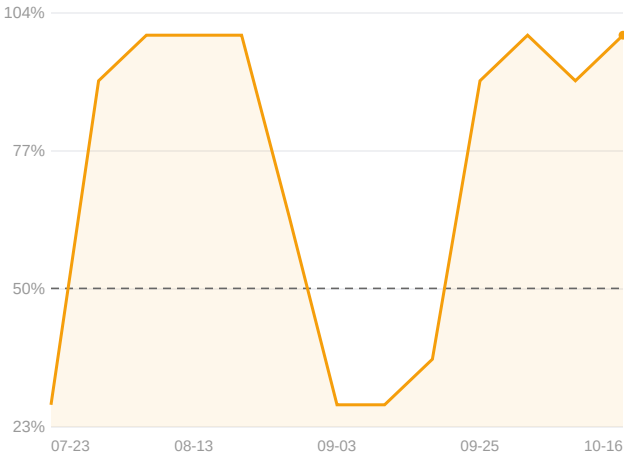
PRICE STRUCTURE

BULLISH

Technical Score 80 / 100 · Power +61 · 18 of 22 indicator votes bullish



Fundamental factor model, quarterly. Measures how the business is doing - not where the price is going.



Vote share across trend, momentum, volume, volatility and pattern families. Describes where the price is, not where it is going.

Both readings sit above the midpoint — business quality at 68 and price structure at 80 out of 100 — so they are not in conflict. The fundamentals and the tape are saying the same thing, which is the case in which either one alone would have been enough.

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5 WHAT WOULD CHANGE OUR MIND falsifiable - check us next quarter

TRIGGER	WHERE IT STANDS NOW	WHAT IT WOULD MEAN
IS Score reaches 75 and holds two consecutive quarters	now 68.5	would move us up one band
IS Score stops falling - one quarter higher than the prior	last four: 68 → 72 → 68 → 68	the direction matters more than the level
Technical vote share back above 50%	now 100%	price structure no longer broken
Institutional holder count rises two quarters running	peak 1,467 → now 1,467	fewer institutions willing to hold is our clearest warning

We publish these so the view can be shown to be wrong. If none of them move and our reading does, we owe you an explanation.

This page is InsiderStreet's own reading, produced from the data in the rest of this document. It is not a price target and not investment advice. Analyst consensus and street price targets appear later under their own heading and are the street's numbers, not ours.

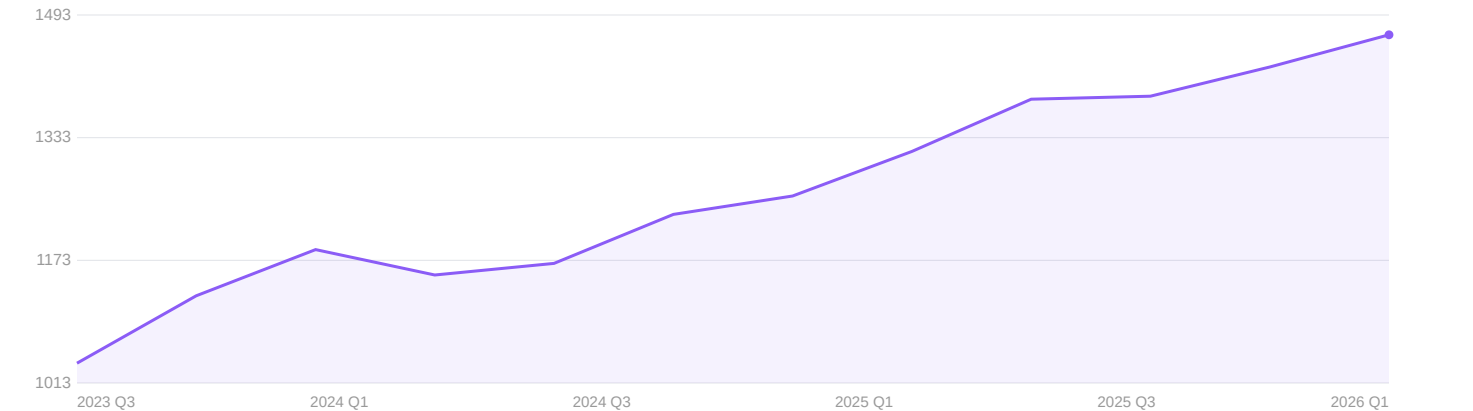
6 SMART MONEY CONFLUENCE EDGE · disclosure sources

SITE CONVERGENCE SCORE 3 of 4 top 4% of 29,420 symbols	SOURCES ALIGNED — of 3 independent disclosures	CONGRESS (180D) 1 buys 2026-09-04	INSIDER BUYS (180D) 0 none disclosed
ETF FUNDS (30D) 1353 up / 1105 down net +248 funds	INSTITUTIONS ADDED (13F) 42 managers opening or increasing		

Congressional and insider figures are disclosed purchases in the trailing 180 days; ETF figures are COUNTS OF FUNDS whose holding changed in 30 days, not dollars. Coincidence of separate disclosures, not coordination. An absent source means nothing qualifying was disclosed in its window.

7 INSTITUTIONAL OWNERSHIP - 12-QUARTER TREND 13F · filed 45 days after quarter end

Institutions holding — 12 quarters



Peak 1,467 · latest 1,467 (+0 from peak).

QUARTER	HOLDERS	13F SHARES	VALUE	REPORTED OWN%
2026 Q2	1,467	1023.8M	\$48.4B	89.2%
2026 Q1	1,425	957.7M	\$44.0B	83.5%
2025 Q4	1,387	975.9M	\$38.5B	85.1%
2025 Q3	1,383	954.8M	\$46.3B	83.2%
2025 Q2	1,315	968.5M	\$40.5B	84.4%
2025 Q1	1,257	966.9M	\$37.0B	84.3%
2024 Q4	1,233	949.0M	\$33.4B	82.7%
2024 Q3	1,169	932.8M	\$32.7B	81.3%
2024 Q2	1,154	932.9M	\$29.1B	81.3%
2024 Q1	1,187	939.5M	\$35.8B	81.9%
2023 Q4	1,127	937.6M	\$30.2B	81.7%
2023 Q3	1,039	913.0M	\$24.8B	79.6%

How to read ownership above 100%. A 13F reports the positions a manager has investment discretion over, and where two or more managers share discretion over the same block, each one reports it. Summed across filers, the total can therefore exceed the shares actually outstanding without anything being wrong. We publish the figure as filed rather than netting it down, and flag separately any quarter where the arithmetic is not merely high but impossible.

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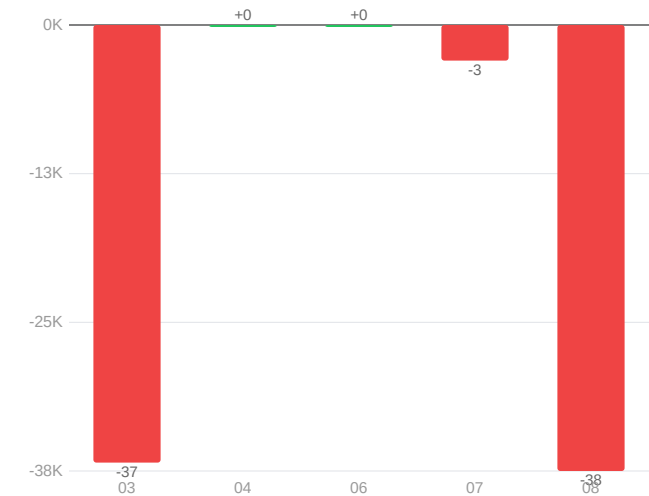
8 INSIDER ACTIVITY live Form 4 data

INSIDER	ROLE	DATE	TYPE	SHARES	VALUE	POST-TXN OWNED
Papenfuss Donnalee Kathleen	EVP-Strategy and Communication	2026-08-13	EXERCISE	1,364	\$0.02M	1,364
Papenfuss Donnalee Kathleen	EVP-Strategy and Communication	2026-08-13	SELL	1,364	\$0.07M	0
Papenfuss Donnalee Kathleen	EVP-Strategy and Communication	2026-08-13	EXERCISE	7,894	\$0.15M	7,894
Papenfuss Donnalee Kathleen	EVP-Strategy and Communication	2026-08-13	SELL	7,894	\$0.41M	0
Papenfuss Donnalee Kathleen	EVP-Strategy and Communication	2026-08-13	EXERCISE	1,364	\$0.02M	0
Papenfuss Donnalee Kathleen	EVP-Strategy and Communication	2026-08-13	EXERCISE	7,894	\$0.15M	0
Ancius Michael J	director	2026-08-13	GIFT	400	—	58,290
Ancius Michael J	director	2026-08-10	EXERCISE	3,000	\$0.04M	61,690

9 SELL DECOMPOSITION — ROUTINE VS. DISCRETIONARY EDGE

6-MO DECOMPOSITION (FORM 4)	TXNS	SHARES	VALUE	SIGNAL WEIGHT
S — Open-market sales	6	77,142	\$3.8M	Counted
M — Exercises (paired A/D)	8	88,142	\$1.3M	None — mechanics
G — Gifts	1	400	—	None
P — Open-market purchases	0	0	\$0	Counted — none occurred

Monthly Net Insider Flow (000 shares)



Net of acquisitions minus dispositions, all Form 4 types.

Signal Summary

SIGNAL	OPEN-MARKET SELLS	OPEN-MARKET BUYS	CLUSTER
Routine Selling — Low Signal	\$3.8M 6 txns / 6 mo	\$0.0M 0 txns / 6 mo	None active 3+ insiders / 21 days

10 FORM 144 PLANNED-SALE PIPELINE live EDGAR data

FILED	FILER	SHARES REGISTERED	EST. PROCEEDS
2026-08-13	Donnalee Papenfuss	9,258	\$0.5M
2026-08-10	Michael Ancius	3,000	\$0.2M
2026-08-05	Rita Heise	34,964	\$1.8M
2026-07-28	Michael Ancius	3,000	\$0.1M
Trailing 12 mo	6 filings	103,106	\$5M

11 13D / 13G STAKES COND

FILED	FORM	REPORTING PERSON	% OF CLASS	SHARES
2026-04-29	SCHEDULE 13G	Vanguard Portfolio Management	5.63%	64.7M sh
2026-04-29	SCHEDULE 13G	Vanguard Capital Management	7.51%	86.3M sh
2026-03-26	SCHEDULE 13G/A	The Vanguard Group	—	exit/reporting change

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12 CONGRESSIONAL TRADING					EDGE · STOCK Act
MEMBER	CHAMBER	TRADE	SIZE BAND	TRADED	DISCLOSED
Ro Khanna	House	BUY	\$1,001 - \$15,000	2026-09-04	2026-10-09
Ro Khanna	House	SELL	\$1,001 - \$15,000	2026-01-29	2026-02-10
Josh Gottheimer	House	SELL	\$1,001 - \$15,000	2025-04-09	2025-05-14
Tommy Tuberville	Senate	SELL	\$1,001 - \$15,000	2022-10-05	2022-11-10
Tommy Tuberville	Senate	SELL	\$1,001 - \$15,000	2022-10-05	2022-11-09
Thomas Hawley Tuberville	Senate	SELL	\$1,001 - \$15,000	2022-10-05	2022-11-09
HOUSE 12-MO 2 trades 1 purchases		SENATE 12-MO 0 trades None purchases		COVERAGE STOCK Act filings 30-45 day disclosure lag	

13 INSTITUTIONAL OWNERSHIP & 13F FLOW				live 13F data
13F FILERS (LAST COMPLETE Q) 1,425	13F SHARES 958M 83.5% of shares out	NEW / CLOSED 155 / 96 positions, QoQ	INCREASED / REDUCED 508 / 525 positions, QoQ	
PUT/CALL (13F) 1.03 option positions	FREE FLOAT 99.7% 1.14B sh			

2.8 · Largest Reporting 13F Managers

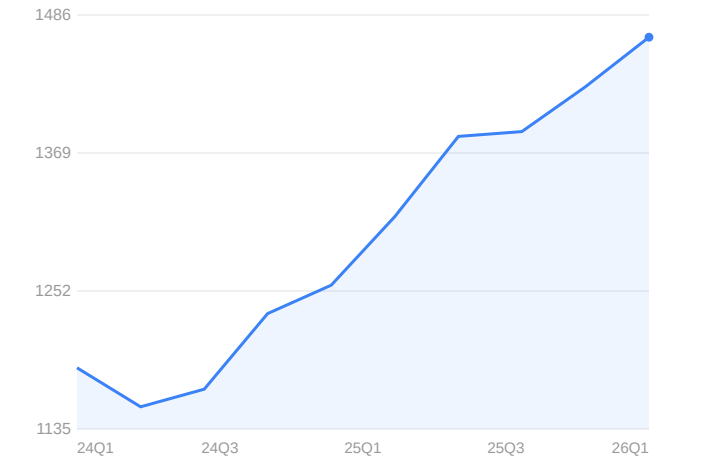
MANAGER	SHARES	VALUE
Fenimore Asset Management Inc	3.1M	\$155M
Assenagon Asset Management S.A.	2.1M	\$104M
Steginsky Capital Llc	1.6M	\$82M
Wealth Enhancement Advisory Servc	1.6M	\$79M
Caledonia Investments Plc	1.4M	\$69M
Nichols & Pratt Advisers Llp /Ma	1.1M	\$57M

EDGAR 13F holdings as of 2026-09-30; filer values normalized to dollars.

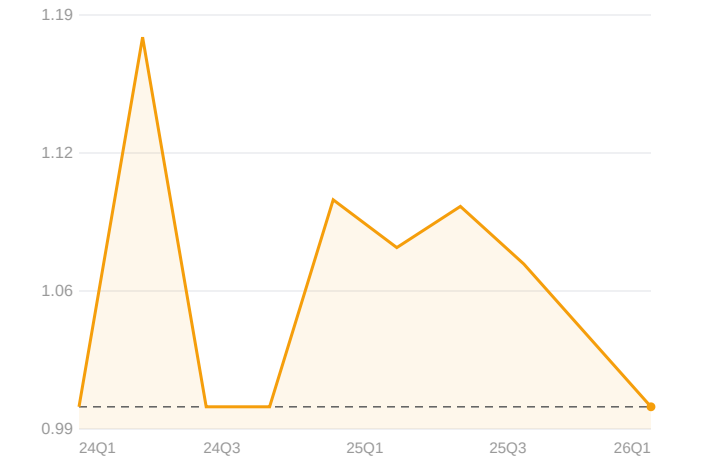
2.9 · Top ETF & Fund Ownership

FUND	WEIGHT	POSITION
VITSX	0.1%	\$1.8B
VSMPX	0.1%	\$1.8B
VTI	0.1%	\$1.8B
VTSAX	0.1%	\$1.8B
SCHD	1.5%	\$1.7B
VFFSX	0.1%	\$1.5B

13F Filers Holding FAST — quarterly



Institutional Put/Call — quarterly

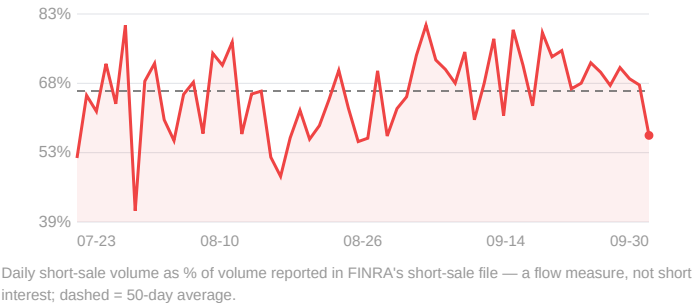


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14 SHORT VOLUME — DAILY, 60 SESSIONS

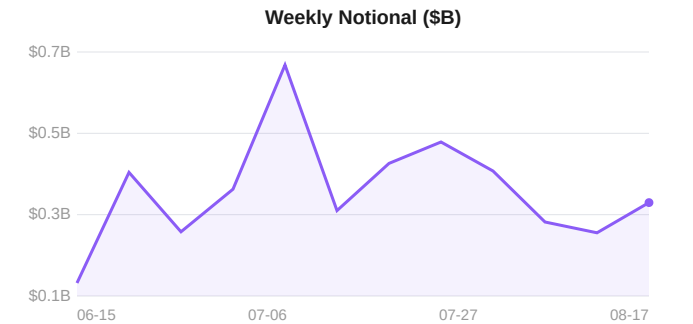
EDGE · live FINRA feed



LATEST SESSION 56.9% 2026-10-15	20-DAY AVG 69.6% 50-day 66.3%	TREND Rising 20d vs 50d	BY MARKET CENTER Q: 56% · N: 74% · B: 85% latest session
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15 DARK POOL ACTIVITY

EDGE · live ATS data

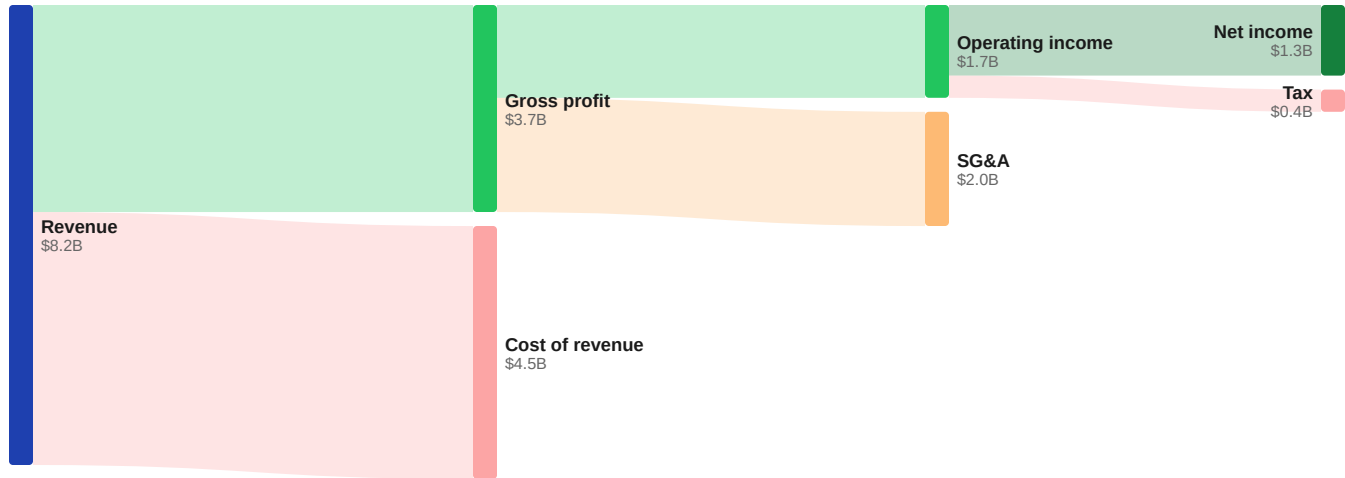


Where FAST Trades in the Dark

ATS VENUE (4-WK)	SHARES	AVG TRADE
Incr Intelligent Cross Llc	7.7M	72 sh
Ebxl Level Ats	7.0M	50 sh
Mstx Ms Trajectory Cross (Ats-1)	5.5M	99 sh
Ubsa Ubs Ats	5.1M	70 sh
Sgmt Sigma X2	3.0M	80 sh
Bids Bids Ats	2.9M	477 sh

16 REVENUE FLOW — FY2025

live income data



Where a dollar of Fastenal Company revenue goes. All values FY2025 filings, live. Product segmentation not yet parsed for this symbol — revenue shown unsegmented.

17 GEOGRAPHIC REVENUE

live segmentation

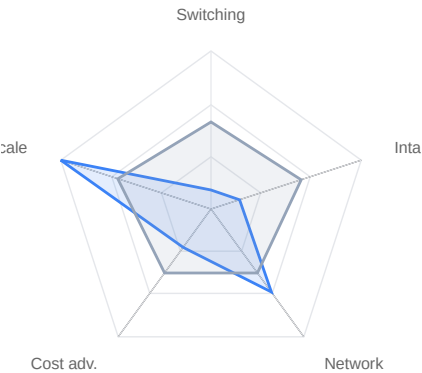
REGION	REVENUE	SHARE
UNITED STATES	\$6.8B	83%
Canada and Mexico	\$1.1B	14%
Non-North America	\$271M	3%

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18 MOAT & COMPETITIVE POSITION

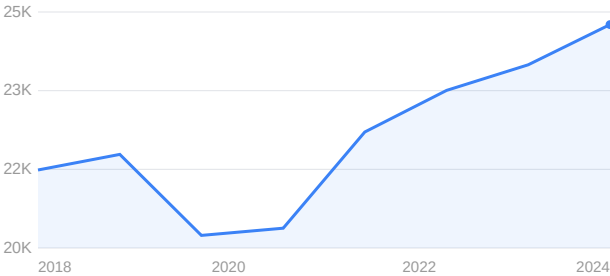
LIVE MODEL · 38/100 NONE

Moat score 38/100 — None; primary source Efficient Scale.



FAST (live moat model) Peer median: GWW · FERG · WCC · WSO · AIT
Component scores from the live moat model. Peer median illustrative.

3.8 · Employees (SEC filings)



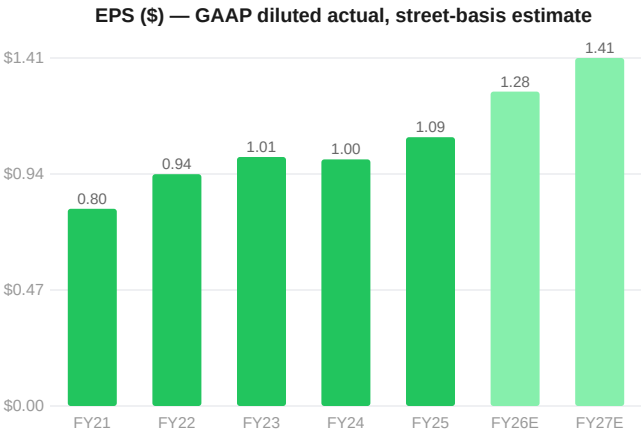
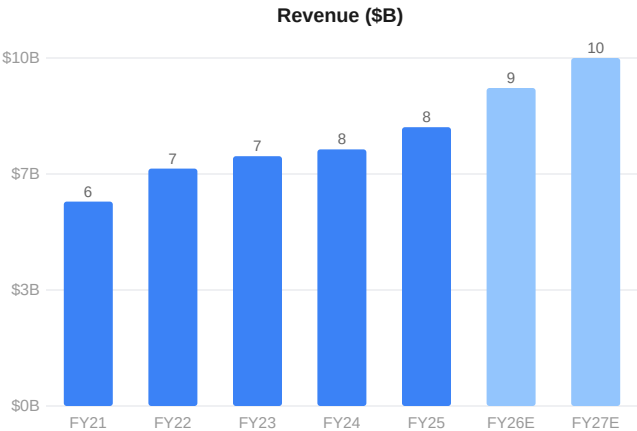
19 CORPORATE INFORMATION — KEY OFFICERS

24,489 employees

OFFICER	TITLE
Daniel L. Florness	Strategic Advisor to the CEO
Jeffery Watts	President, Chief Executive Officer & Director
Charles S. Miller	Senior Executive Vice President of Sales
William Joseph Drazkowski	Senior Executive Vice President of Sales

20 REVENUE & EPS — HISTORY AND ESTIMATES

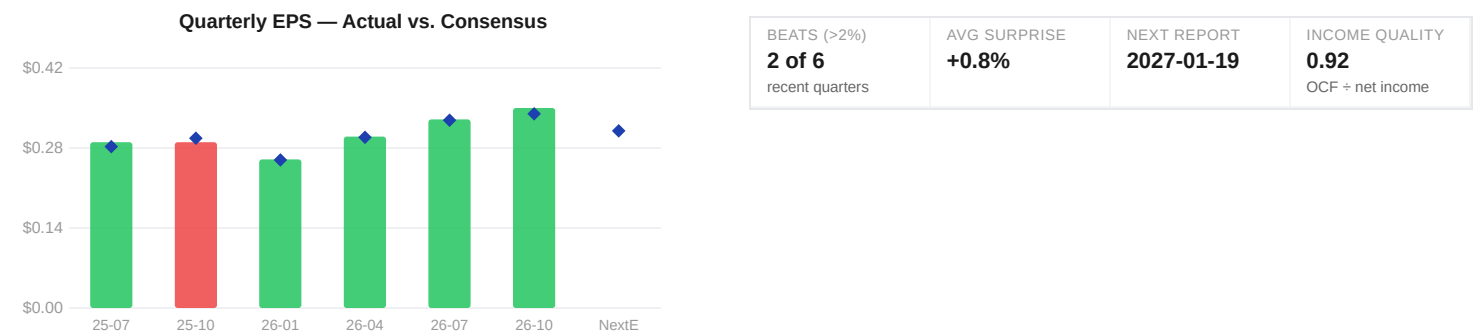
live consensus



Actual bars are GAAP diluted EPS from the filed income statement; the lighter forward bars are street-basis consensus. The two are different measures and are not comparable quarter to quarter.

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21 ESTIMATE VS. ACTUAL & SURPRISES live data



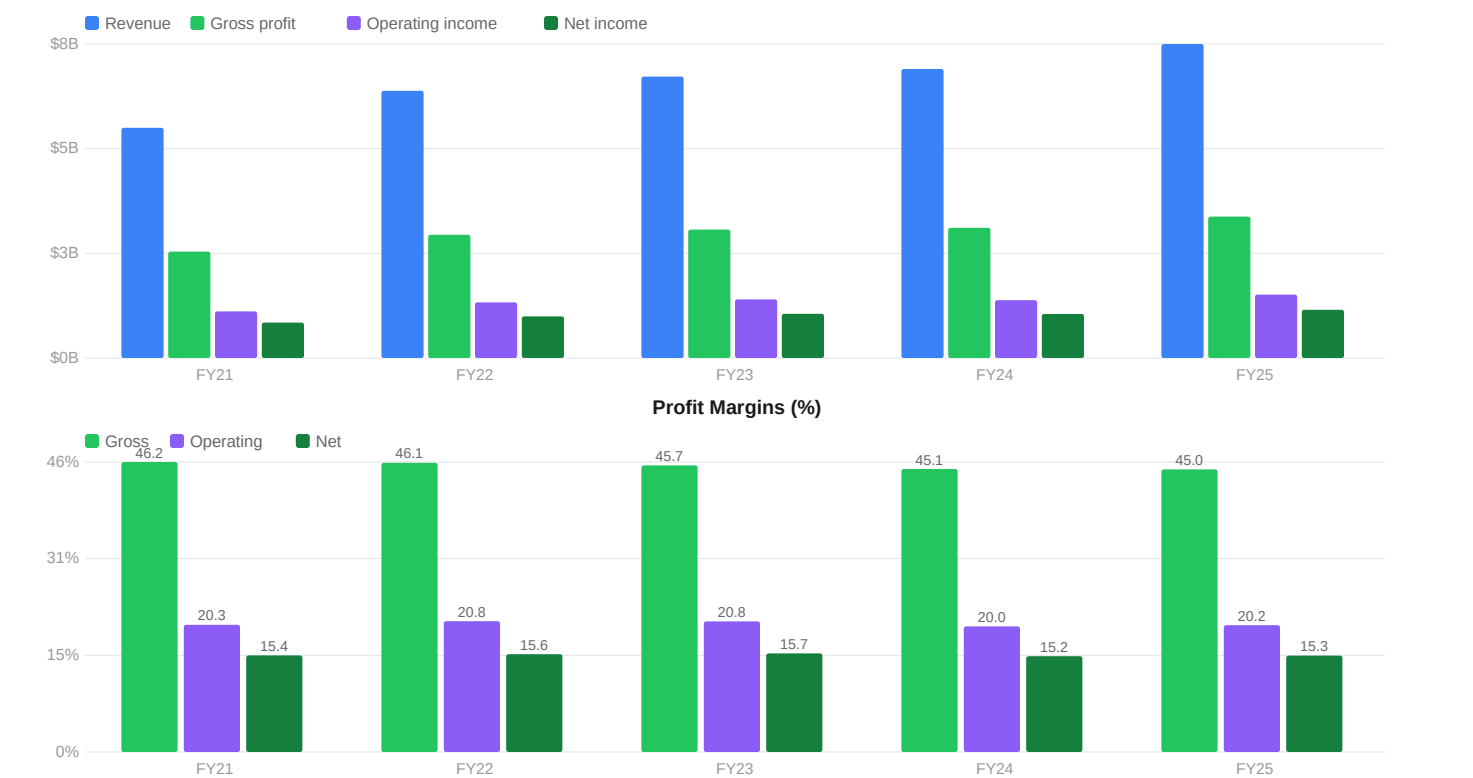
22 REPORTED VS. CONSENSUS — FULL HISTORY 0 quarters · live data

BEAT RATE —% 0 of 0 quarters	CURRENT STREAK 0 longest 0	AVG EPS SURPRISE —% median —%	SURPRISE TREND — last 4 vs prior 4
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PERIOD	EPS EST.	EPS ACTUAL	EPS SURPRISE	REV EST. (\$M)	REV ACTUAL (\$M)	REV SURPRISE
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Announcement dates to . Consensus as it stood at each report. Revenue surprise shown where both estimate and actual are filed. A beat record is history, not a forecast.

INCOME TRENDS — 5 YEAR live financials



YOY GROWTH	FY21	FY22	FY23	FY24	FY25
Revenue	+6.4%	+16.1%	+5.2%	+2.7%	+8.7%
Gross profit	+8.2%	+15.8%	+4.3%	+1.4%	+8.5%
Operating income	+6.6%	+19.4%	+5.2%	-1.2%	+9.6%
Net income	+7.7%	+17.5%	+6.3%	-0.4%	+9.4%

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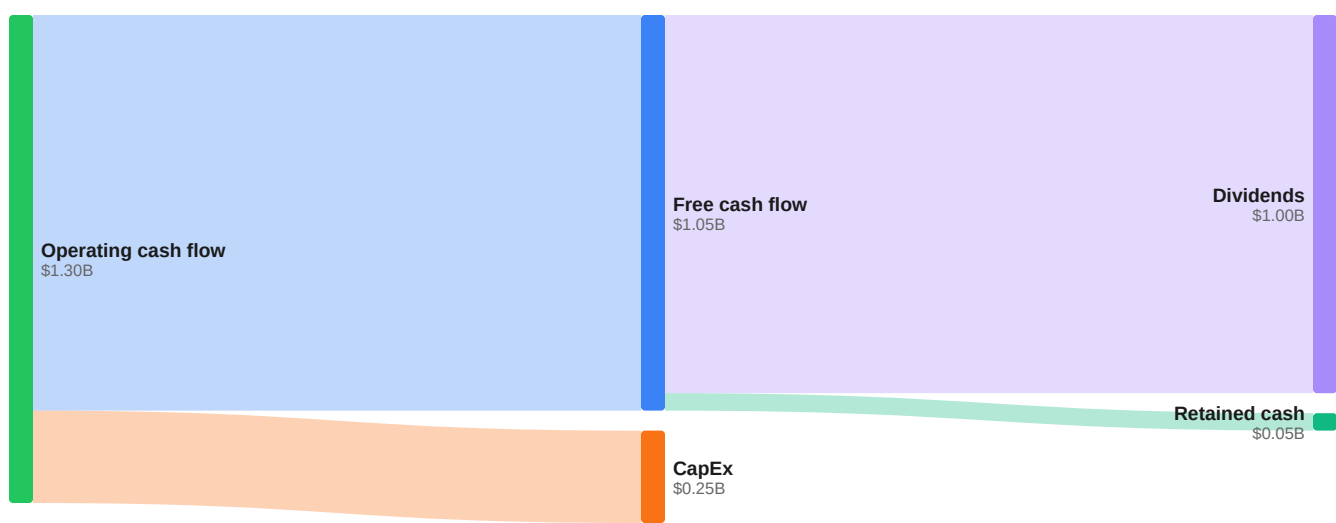
23 INCOME STATEMENT — FULL live financials

\$B · FY ENDS	FY21	FY22	FY23	FY24	FY25	TREND
Revenue	6.0	7.0	7.3	7.5	8.2	
Cost of revenue	3.2	3.8	4.0	4.1	4.5	
Gross profit	2.8	3.2	3.4	3.4	3.7	
R&D expense	0.0	0.0	0.0	0.0	0.0	
SG&A expense	1.6	1.8	1.8	1.9	2.0	
Operating income	1.2	1.5	1.5	1.5	1.7	
EBITDA	1.4	1.6	1.7	1.7	1.7	
D&A	0.2	0.2	0.2	0.2	0.0	
Pretax income	1.2	1.4	1.5	1.5	1.7	
Income tax	0.3	0.4	0.4	0.4	0.4	
Net income	0.9	1.1	1.2	1.2	1.3	
Diluted EPS (\$)	0.80	0.94	1.01	1.00	1.09	
Diluted shares (M)	1,154	1,151	1,146	1,149	1,150	

CASH FLOW TRENDS live data



WHERE THE CASH WENT — FY2025 cash Sankey, live data



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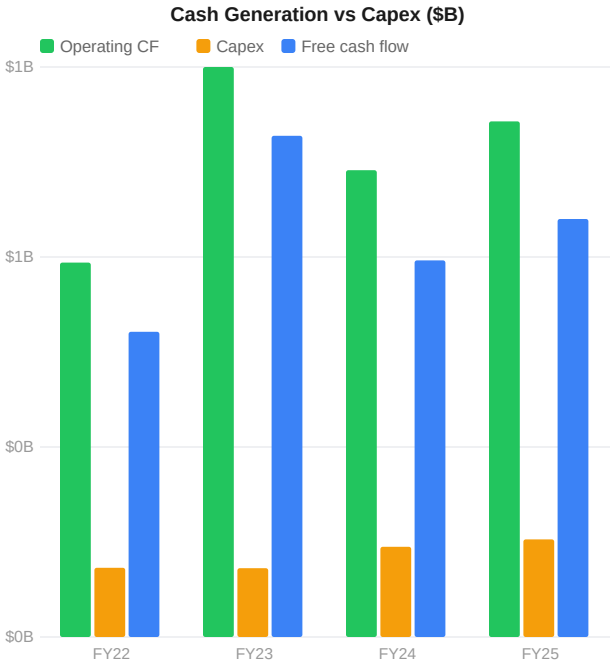
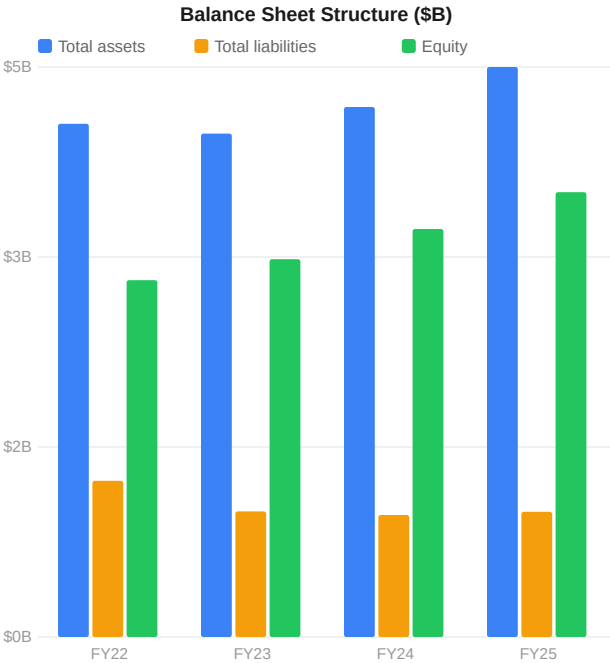
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Balance Sheet — Full

\$B	FY22	FY23	FY24	FY25	
Cash & equivalents	0.2	0.2	0.3	0.3	
ST investments	0.0	0.0	0.0	0.0	
Receivables (net)	1.0	1.1	1.1	1.2	
Total current assets	3.1	3.0	3.2	3.5	
PP&E (net)	1.3	1.3	1.3	1.4	
Goodwill + intangibles	0.0	0.0	0.0	0.0	
Total assets	4.5	4.5	4.7	5.1	
Accounts payable	0.3	0.3	0.3	0.3	
Short-term debt	0.2	0.1	0.1	0.0	
Deferred revenue	0.0	0.0	0.0	0.0	
Total current liabilities	0.8	0.7	0.7	0.7	
Long-term debt	0.4	0.2	0.1	0.1	
Total liabilities	1.4	1.1	1.1	1.1	
Shareholders' equity	3.2	3.3	3.6	3.9	

Cash Flow Statement — Full

\$B	FY22	FY23	FY24	FY25	
Net income	1.1	1.2	1.2	1.3	
D&A	0.2	0.2	0.2	0.2	
Stock-based compensation	0.0	0.0	0.0	0.0	
Working capital change	(0.3)	0.1	(0.2)	0.2	
Operating cash flow	0.9	1.4	1.2	1.3	
Capital expenditures	(0.2)	(0.2)	(0.2)	(0.2)	
Investing cash flow	(0.2)	(0.2)	(0.2)	(0.2)	
Buybacks	(0.2)	0.0	0.0	0.0	
Dividends paid	(0.7)	(1.0)	(0.9)	(1.0)	
Debt issuance / (repay)	0.2	(0.3)	(0.1)	(0.1)	
Financing cash flow	(0.8)	(1.3)	(0.9)	(1.1)	
Free cash flow	0.8	1.3	0.9	1.1	



Left: what the balance sheet is made of — the gap between the assets bar and the liabilities bar is book equity. Right: whether the capex bar is covered by the operating-cash bar; where it is not, the difference was funded externally and free cash flow goes negative.

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24 EXPANDED RATIO ANALYSIS (I)							live ratio engine · profitability · valuation
RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
PROFITABILITY							
ROE	32.0%	35.0%	35.5%	33.0%	33.3%	35%	
ROA	22.4%	24.6%	25.6%	25.1%	25.8%	25.8%	
ROIC	27.1%	29.4%	31.7%	30.0%	30.6%	30.3%	
Gross margin	46.2%	46.1%	45.7%	45.1%	45.0%	44.6%	
Operating margin	20.3%	20.8%	20.8%	20.0%	20.2%	20.5%	
Net margin	15.4%	15.6%	15.7%	15.2%	15.3%	15.6%	
EBITDA margin	23.1%	23.4%	23.2%	22.4%	20.2%	22.6%	
FCF margin	10.2%	11.0%	17.1%	12.5%	12.8%	—	
VALUATION							
P/E	36.24	23.15	30.80	35.17	36.69	41.1	
P/B	11.02	7.95	10.62	11.19	11.71	14.1	
P/S	5.58	3.60	4.84	5.36	5.63	6.45	
P/FCF	54.63	32.79	28.24	42.74	43.95	55.6	
EV/EBITDA	24.43	15.78	20.99	24.09	25.18	28.7	
EV/Revenue	5.64	3.69	4.88	5.39	5.65	6.5	
Earnings yield	2.8%	4.3%	3.2%	2.8%	2.7%	2.42%	
FCF yield	1.8%	3.0%	3.5%	2.3%	2.3%	1.80%	

EXPANDED RATIO ANALYSIS (II)							leverage · solvency
RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
LEVERAGE & SOLVENCY							
Current ratio	4.19	3.96	4.57	4.67	4.85	3.93	
Quick ratio	1.95	1.79	2.27	2.28	2.41	2.11	
Debt / equity	0.21	0.25	0.16	0.13	0.11	0.11	
Debt / assets	14.8%	17.6%	12.0%	10.3%	8.7%	8.2%	
Net debt / EBITDA	0.29	0.35	0.18	0.14	0.09	0.12	
Interest coverage	124.23	101.69	141.92	207.03	259.58	—	

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EXPANDED RATIO ANALYSIS (III)							efficiency · growth · per-share · scores
RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
EFFICIENCY							
Asset turnover	1.45	1.58	1.63	1.65	1.68	1.65	
Receivables turnover	7.20	7.30	6.99	6.87	6.97	5.6	
DSO (days)	51	50	52	53	52	65	
DPO (days)	25	24	24	24	24	32	
Cash conversion cycle	187	183	176	168	165	162	
GROWTH (YoY)							
Revenue growth	6.4%	16.1%	5.2%	2.7%	8.7%	—	
Net income growth	7.7%	17.5%	6.3%	-0.4%	9.4%	—	
EPS growth	7.4%	18.5%	6.2%	-0.6%	9.3%	—	
FCF growth	-34.3%	25.1%	64.2%	-24.9%	11.0%	—	
PER SHARE (\$)							
EPS (diluted, TTM)	0.80	0.95	1.01	1.00	1.09	1.24	
Book value / share	2.63	2.76	2.92	3.15	3.43	3.62	
Revenue / share	5.20	6.09	6.41	6.57	7.13	7.91	
FCF / share	0.53	0.67	1.10	0.82	0.91	0.92	
Cash / share	0.20	0.20	0.19	0.22	0.24	0.18	
SHAREHOLDER RETURN & SCORES							
Buyback yield	0.0%	0.9%	0.0%	0.0%	0.0%	0.14%	
Altman Z-Score	19.91	15.09	23.63	26.84	29.41	30.6	
Piotroski F-Score	7	5	8	6	7	6/9	
Beneish M-Score	-2.21	-2.22	-2.73	-2.51	-2.43	-2.23	

25 EARNINGS QUALITY PANEL				live scores
MODEL	SCORE	ZONE	NOTE	
Piotroski F-Score	6 / 9	Middling		
Altman Z-Score	30.6	Safe (>2.99)	Safe	
Income quality	0.92	Accrual-heavy	OCF ÷ net income	
Beneish M-Score	-2.23	Non-manipulator	vs -2.22 threshold	

26 DUPONT & GROWTH QUALITY				live analysis engine
DUPONT DECOMPOSITION (TTM)		VALUE	GROWTH QUALITY (LIVE)	VALUE
Tax burden		0.76	Revenue stability	0.96
Interest burden		1.00	Earnings stability	0.92
Operating margin		20.6%	Earnings persistence	0.94
Asset turnover		1.71×	Revenue CAGR 3y	7.6%
Financial leverage		1.32×	EPS CAGR 3y	7.6%
= ROE		35%	FCF CAGR 3y	-4.3%

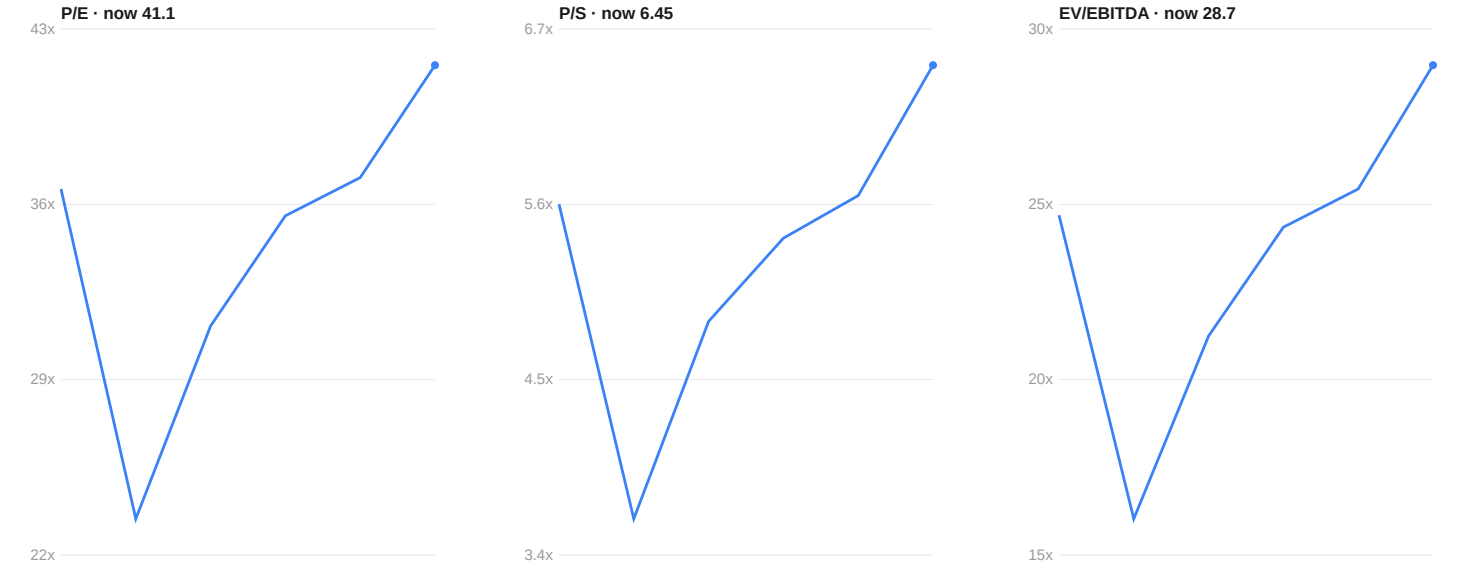
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SHAREHOLDER RETURN PROFILE live

BUYBACK YIELD 0.14%	DIVIDEND YIELD 1.88%	TOTAL SHAREHOLDER RETURN 2.04% cash yield	SBC / REVENUE 0.1% dilution pressure
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27 MULTIPLE HISTORY — FY SNAPSHOTS + TTM live ratio engine



28 PEER COMPARISON live peer engine

COMPANY	MKT CAP	P/E	ROE	NET MARGIN	REV GROWTH	PIOTROSKI	1-YR RET
GWW	\$62.7B	33.9	48%	11.4%	+7.8%	7/9	+39.7%
FERG	\$44.8B	22.1	34%	7.6%	+3.7%	6/9	-1.7%
WCC	\$16.6B	23.3	14%	3.1%	+12.5%	8/9	+56.3%
WSO	\$12.2B	25.6	17%	7.8%	-3.0%	4/9	-17.0%
AIT	\$12.1B	29.8	22%	8.8%	+8.8%	8/9	—
QXO	\$11.3B	-13.1	-5%	-1.7%	+408.2%	5/9	—
CNM	\$7.7B	17.2	23%	6.7%	-0.5%	6/9	—
MSM	\$7.3B	31.5	17%	7.7%	+4.4%	7/9	—

1-yr returns computed from adjusted price history; peers without a tracked series show —.

29 ANALYST CONSENSUS & ESTIMATES live consensus

Hold

33 Analysts



MEAN TARGET (QTR) \$53.00 4 targets	TARGET VS. PRICE +3.9% last-quarter mean	NEXT REPORT 2027-01-19 street \$0.31	
--	---	---	--

CONSENSUS ESTIMATES	REVENUE MEAN	HIGH / LOW	EPS MEAN	HIGH / LOW	# EPS EST.
FY2026	\$9.35B	\$9.48B / \$8.85B	\$1.28	\$1.30 / \$1.21	11
FY2027	\$10.23B	\$10.44B / \$9.78B	\$1.41	\$1.44 / \$1.37	12
FY2028	\$11.05B	\$11.34B / \$10.64B	\$1.54	\$1.59 / \$1.52	11

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30 STREET TARGETS & THIRD-PARTY RATING

live targets + composite

Street Price Target — Trajectory

WINDOW	AVG TARGET	VS. PRICE	# TARGETS
Last Month	\$52.67	+3.2%	3
Last Quarter	\$53.00	+3.9%	4
Last Year	\$48.95	-4.1%	19
All Time	\$57.57	+12.8%	44

Rolling mean of published targets vs. last close \$51.02. Aggregated from StreetInsider, Benzinga, Pulse 2.0.

Third-Party Composite Rating

B+

DCF3/5

ROE5/5

ROA5/5

DEBT/EQ4/5

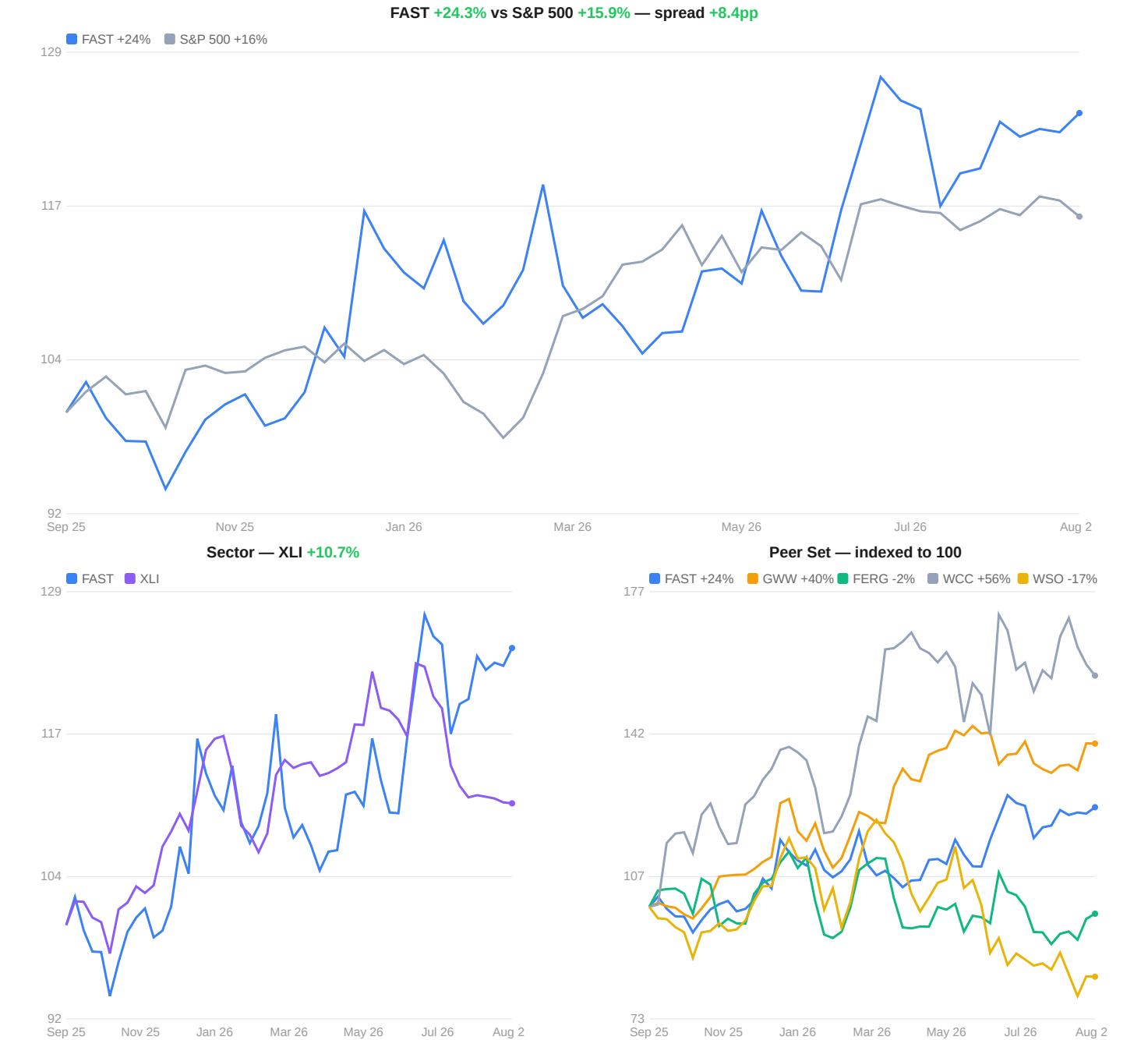
P/E1/5

P/B1/5

Independent quant composite as of 2026-10-16; components scored 1–5 (5 best). Shown for contrast with the InsiderStreet Score — methodologies differ.

31 PRICE PERFORMANCE — INDEXED, 12 MO

live prices · benchmark + sector + peer set



All series indexed to 100 at the start of the window, adjusted closes.

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TECHNICAL CHART — 6-MONTH DAILY CANDLES, INDICATORS ON

site chart, print edition



Candlesticks with SMA 20/50 overlay, Bollinger (20,20) band, volume, and Wilder RSI(14) — computed from live daily OHLCV.

MOVING AVERAGE RIBBON & TREND

site technicals-tab chart, live indicator history



MOVING AVERAGE	VALUE	DISTANCE	% DISTANCE	SIGNAL
SMA 20	\$50.59	+0.43	+0.85%	Above
SMA 50	\$50.39	+0.63	+1.25%	Above
SMA 200	\$46.39	+4.63	+9.98%	Above
EMA 9	\$50.92	+0.10	+0.20%	Above
EMA 21	\$50.57	+0.45	+0.89%	Above
EMA 50	\$49.87	+1.15	+2.31%	Above
EMA 200	\$46.87	+4.15	+8.85%	Above

Series and readings from the nightly technical-indicator history — identical data to the site's ribbon chart. Supertrend segments colored by direction.

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32 TECHNICAL POWER SCORE

EDGE · site engine · 80/100 composite

TECHNICAL VERDICT

BULLISH

Power Score +61

18 of 22 indicator votes bullish

Family Scores (site weights)

Trend 30%

Momentum 25%

Volume 20%

Volatility 10%

Patterns 15%

89

80

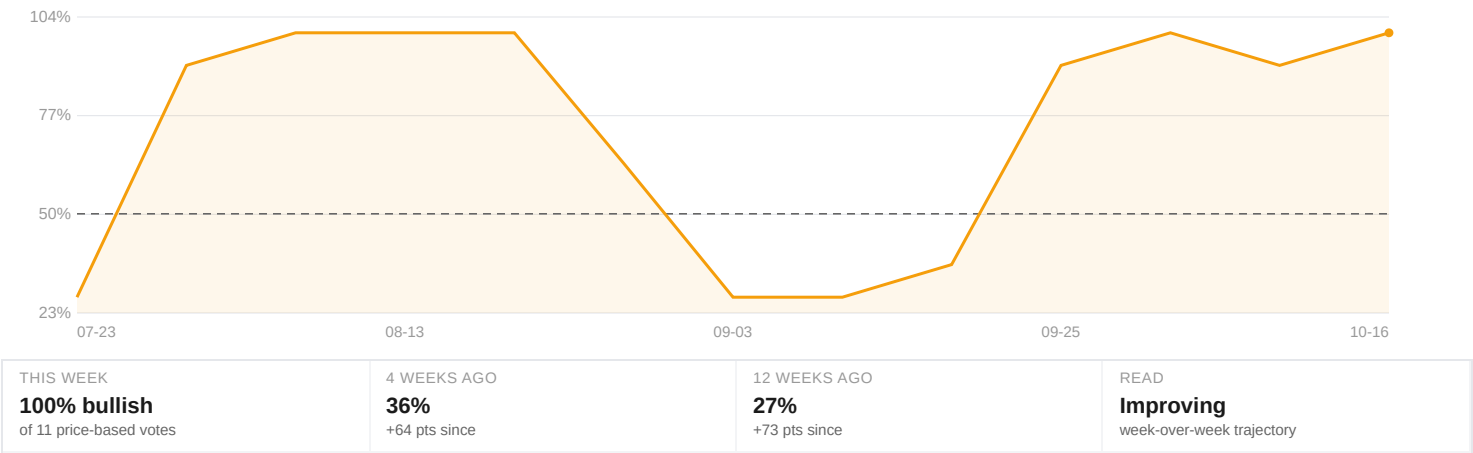
81

83

62

BULLISH — BUT WHICH WAY IS IT TRENDING?

vote share recomputed weekly, 13 weeks



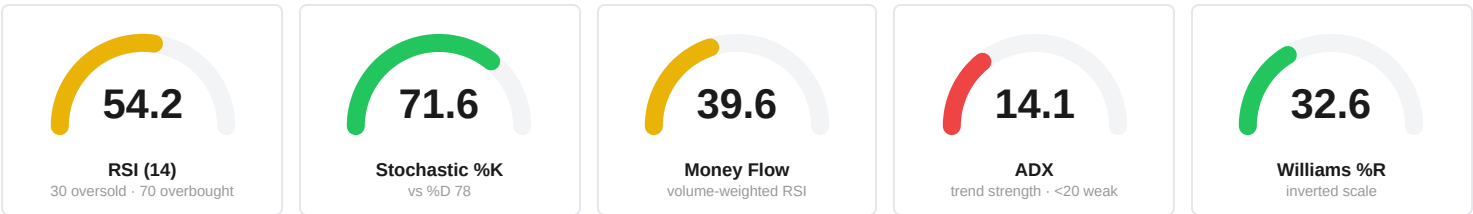
INDICATOR VOTE GRID

18 bull / 4 bear

● Price vs SMA 20	\$50.59	● Price vs SMA 50	\$50.39	● Price vs SMA 200	\$46.39
● EMA 9/21 Cross	50.9/50.6	● SMA 50/200	Golden	● ADX Direction	ADX 14
● Supertrend	\$48	● Parabolic SAR	\$47	● SMA Slope	0.100
● RSI	54.2	● Stochastic K/D	72/78	● StochRSI K/D	51/73
● Williams %R	-33	● CCI	60	● TSI vs Signal	11.1
● CMO	8.4	● ROC	0.53%	● OBV Signal	Accum
● Chaikin MF	0.140	● MFI	40	● Force Index	0M
● Elder Ray Bull	0.62				

INDICATOR GAUGES

site technicals-tab style



33 KEY LEVELS & VOLATILITY

live indicator table

LEVEL	VALUE	LEVEL	VALUE
Pivot / R1 / R2	\$51.00 / \$52.20 / \$54.03	S1 / S2	\$49.17 / \$47.97
Bollinger (20,2)	\$49.37 – \$51.81	Squeeze	ON
52-wk range	\$38.34 – \$52.92	Off 52-wk high	-3.6%
ATR (14)	\$1.38 (2.7%)	Historical vol	20.2%

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34 SEASONALITY — 20-YEAR AVERAGES											live model · win rates shown
+1.5% Jan 60%	+1.1% Feb 65%	+3.8% Mar 76%	+1.9% Apr 60%	-1.2% May 30%	-1.6% Jun 40%	+3.2% Jul 60%	+0.7% Aug 65%	+1.1% Sep 40%	+1.3% Oct 50%	+3.1% Nov 65%	+2.1% Dec 65%

Sample: 20 years — treat short histories as suggestive, not statistical.

35 RISK INDICATORS			computed from live price history
COMPUTED FROM LIVE WEEKLY PRICES		FAST	S&P 500
Weekly volatility (σ , 1y)		3.38%	1.83%
Best / worst week (1y)		+11.3% / -6.9%	—
Max drawdown (5y, monthly)		-26.4%	—
1-week VaR (95%)		-5.1%	—
Beta (5y)		0.71	1.00

36

EQUITY WEATHER & MARKET REGIME

EDGE · live weather engine

FAST EQUITY WEATHER (LIVE)

PARTLY CLOUDY · +19

Trend

+41

Momentum

+18

Volume

+53

Volatility

-30

Breadth

-32

MARKET REGIME (2026-10-16)

NEUTRAL

VIX

19.99

Normal

DOW THEORY

Confirmed

Bearish

SPY / QQQ TSI

7.2 / 4.7

trend strength

SECTOR STRENGTH

46/100

breadth average



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38 WEATHER - COMPANY VS INDUSTRY, SECTOR, UNIVERSE

EDGE · live weather engine · Partly Cloudy

OVERALL +19.5 +37.5 vs industry	TREND +40.5 +48.9 vs industry	MOMENTUM +17.9 +34.3 vs industry	VOLUME +52.6 +51.1 vs industry
--	--	---	---

READING	FAST	INDUSTRIAL - DISTRIBUTION N=357	INDUSTRIALS N=9,922	ALL US SYMBOLS N=70,435
Overall	+19.5	-18.1	-24.1	-20.5
Trend	+40.5	-8.3	-26.2	-21.3
Momentum	+17.9	-16.4	-24.5	-15.8
Volume	+52.6	+1.5	-22.6	-3.8

Trend, momentum and volume are computed per company. Volatility and breadth are market-regime values shared by every symbol in the universe, so they are reported once under Market Regime rather than compared here - a company cannot differ from its sector on a constant.

39 EXECUTIVE COMPENSATION

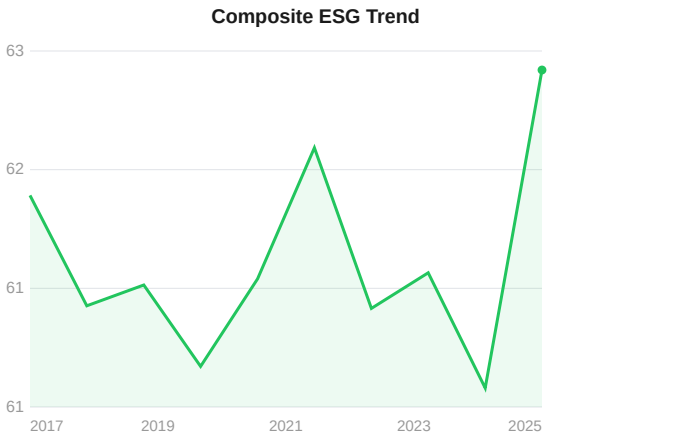
live proxy data · FY2025

EXECUTIVE	TOTAL COMP	STRUCTURE
Daniel L. Florness Chief Executive Officer	\$4.2M	61% equity+incentive
Jeffery M. Watts President and Chief Sales O	\$3.1M	59% equity+incentive
Charles S. Miller Senior Executive Vice Pres	\$1.9M	59% equity+incentive
John L. Soderberg Senior Executive Vice Pres	\$1.6M	60% equity+incentive
Sheryl A. Lisowski Executive Vice President	\$1.5M	60% equity+incentive

40 ESG ASSESSMENT

live disclosure-derived scores

PILLAR (LIVE DISCLOSURE SCORES)	SCORE
Environmental	62
Social	66
Governance	70
Composite ESG	66



41 8-K MATERIAL EVENTS

live EDGAR feed

FILED	8-K CONTENTS	ITEMS
2026-10-14	Earnings Release; Exhibits	2.02,9.01
2026-07-16	Officer/Director Change	5.02
2026-07-14	Earnings Release; Exhibits	2.02,9.01
2026-06-23	Material Agreement; Financial Obligation; Exhibits	1.01,2.03,9.01
2026-06-12	Officer/Director Change	5.02
2026-04-29	Officer/Director Change; Exhibits	5.02,9.01
2026-04-24	Shareholder Vote; Exhibits	5.07,9.01
2026-04-13	Earnings Release; Exhibits	2.02,9.01

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42 METHODOLOGY

Methodology. Every figure originates in InsiderStreet's production data layer and is computed deterministically by the same engines that power insiderstreet.ai. This factsheet contains no model-written text. Sections without underlying data are omitted rather than estimated.

43 DISCLOSURES

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44 DATA PROVENANCE FOR THIS REPORT sources · coverage · method

DATA DOMAIN	SOURCE	COVERAGE FOR THIS REPORT
Price & volume	market_db.historical_prices	52 rows
Fundamentals	income_statements_annual	6 rows · 2020 to 2025
Reported vs consensus	fact/earnings_calendar	24 rows · 2021-01-20 to 2026-10-14
Analyst estimates	dim/forward_estimates	3 rows · 2026-12-31 to 2028-12-31
Institutional ownership (13F)	holdings_db.institutional_ownership_summary	113 rows · 1998 to 2026
Insider transactions (Form 4)	edgar/form4	12 rows · 2026-08-05 to 2026-08-13
Proposed sales (Form 144)	edgar/form144	1 record
Beneficial ownership (13D/G)	edgar/13dg	3 rows · 2026-03-26 to 2026-04-29
Short-sale volume (FINRA)	edgar/short_volume_daily	60 rows · 2026-07-23 to 2026-10-15
Dark pool (ATS, tier 1)	edgar/darkpool_weekly	12 rows · 2026-06-15 to 2026-08-31
ETF & fund holding	etf_holdings_changelog (30d)	1 record
Peer set	stock_peers_dynamic	8 rows
Industry medians	industry_medians	1 record
Congressional trades	congress_db (House + Senate)	1 record
ESG	fact/esg_disclosures	1 record

Method. Every figure in this factsheet is looked up from a named field computed in code. It contains no model-written text.

Not covered. Short interest as a percent of float and days-to-cover are not in this data set — the short-sale figures above are FINRA volume, a flow, and cannot support squeeze or covering analysis. Options positioning and intraday data are also absent. 13F ownership is filed 45 days after quarter end and congressional trades are disclosed on a lag, so both describe a past position, not a current one.