

Ferguson plc (FERG)

Industrials / Industrial - Distribution · New York Stock Exchange

Generated: 2026-Oct-18 · Market data through: 2026-10-16

LAST CLOSE \$231.61 2026-10-16	MARKET CAP \$44.8B VOLUME 2.1M	52-WK HIGH \$271.64 52-WK LOW \$212.13	TRAILING PE 22.1 P/S 1.41	GROSS MARGIN 30.6% NET MARGIN 6.4%	ROE 34% ROIC 17%	PIOTROSKI 5/9 ALTMAN Z 5.1	1-YR RETURN -1.7% 5-YR RETURN +268.3%
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Ferguson plc operates as a major supplier of plumbing, heating, and related industrial products throughout the United States and Canada. The company serves a diverse client base, providing essential solutions for residential, commercial, civil/infrastructure, and industrial projects. Its extensive product range encompasses core plumbing and heating supplies, such as pipes, valves, fittings, water heaters, and a variety of kitchen and bathroom fixtures and appliances. Beyond these essentials, Ferguson also provides heating, ventilation, air conditioning, and refrigeration (HVAC/R) equipment, as well as fire sprinkler systems and associated components. The company's offerings further extend to specialized water management products like water meters, irrigation and drainage systems, geosynthetics, and stormwater control solutions. Industrial customers can access a broad selection of flanges, general industrial maintenance, repair, and operations (MRO) products, high-density polyethylene (HDPE) materials, custom fabrication products, water and wastewater treatment solutions, and comprehensive pipe, valve, and fitting (PVF) systems. To support its clientele, Ferguson delivers a comprehensive array of services, including expert consultation, strategic advice, and project management. They offer convenient pro pick-up and delivery options, alongside a suite of online tools. Additional support features include quotation services, jobsite delivery and logistics management, advanced digital estimation and design capabilities, specialized advanced metering infrastructure (AMI) services, and supply chain management with equipment rental. Ferguson plc also facilitates product sales through its online platforms. The company maintains a significant operational footprint, boasting a network of 1,679 branches and 11 distribution centers. Established in 1887, Ferguson plc is headquartered in Wokingham, United Kingdom.

SECTOR Industrials INDUSTRY Industrial - Distribution EXCHANGE NYSE MARKET CAP \$44.8B EMPLOYEES 35,000 (SEC-filed) CEO Kevin Murphy IPO 2010-01-05
COUNTRY US
751 Lakefront Commons, Newport News, VA 23606 · Tel 44 11 8927 3800 · corporate.ferguson.com

1 INSIDERSTREET SCORE

INSIDERSTREET SCORE

51 / 100

Street mean \$285.40 (10 analysts, last qtr) — their number, not ours

INSIDER CONSENSUS SIGNAL

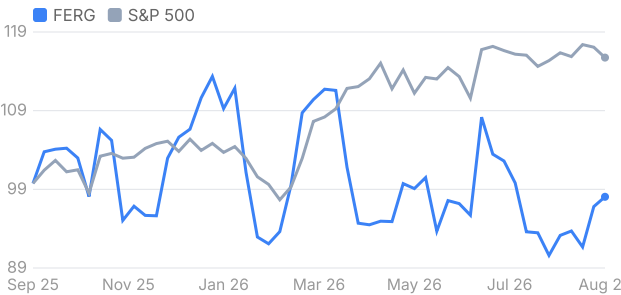
ROUTINE SELLING — LOW SIGNAL

\$8M sold / 6 mo, zero open-market buys

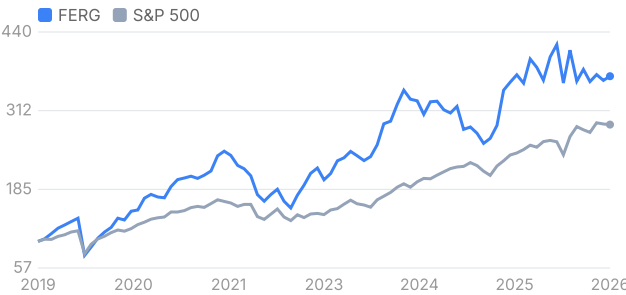
2 PRICE AND VOLUME

adjusted close, prod data layer

1 Year vs S&P 500 · FERG -1.7% · S&P 500 +15.9% · spread -17.5pp



7 Years vs S&P 500 · FERG +268.3% · S&P 500 +189.9% · spread +78.5pp



Both charts indexed to 100 at the start of their window and drawn on a single shared scale, so the gap to the benchmark is the gap you see. Adjusted closes throughout.

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3 INSIDERSTREET SCORE

live IS factor model

INSIDERSTREET
SCORE

51

OF 100

Score Breakdown

Profitability	53/100
Growth	52/100
Momentum	65/100
Quality	63/100
Earnings Quality	71/100
Balance Sheet	59/100
Value	46/100
Risk (safety)	100/100
Overall	51.1/100

Each component is a diagnostic reading on its own 0-100 scale. The overall score is computed separately from the underlying financials and is **not** the average of the rows above — components are not equally weighted and three of them (Momentum, Value, Risk) are derived partly from price rather than from the business.

Peer Comparison — IS Score

SYMBOL	IS SCORE
FAST	68
GWV	61
WCC	42
WSO	59
AIT	64
QXO	26
FERG	51

IS Score Trend — quarterly



4 TWO READINGS

business vs price

BUSINESS QUALITY

51 / 100

IS Score 51.1 / 100 · -15.2 from peak of 66

Quarter	Business Quality
23 Q1	66
23 Q2	60
23 Q3	58
23 Q4	55
24 Q1	52
24 Q2	48
24 Q3	45
24 Q4	48
25 Q1	48
25 Q2	55
25 Q3	60
25 Q4	62
26 Q1	62
26 Q2	55
26 Q3	48
26 Q4	45

Fundamental factor model, quarterly. Measures how the business is doing - not where the price is going.

PRICE STRUCTURE

BULLISH

Technical Score 76 / 100 · Power +52 · 19 of 22 indicator votes bullish

Date	Price Structure
07-23	29%
08-03	5%
08-13	96%
08-23	29%
09-03	5%
09-13	5%
09-23	62%
10-03	5%
10-16	96%

Vote share across trend, momentum, volume, volatility and pattern families. Describes where the price is, not where it is going.

Both readings sit above the midpoint — business quality at 51 and price structure at 76 out of 100 — so they are not in conflict. The fundamentals and the tape are saying the same thing, which is the case in which either one alone would have been enough.

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5 WHAT WOULD CHANGE OUR MIND falsifiable - check us next quarter

TRIGGER	WHERE IT STANDS NOW	WHAT IT WOULD MEAN
IS Score reaches 55 and holds two consecutive quarters	now 51.1	would move us up one band
IS Score stops falling - one quarter higher than the prior	last four: 61 → 64 → 64 → 51	the direction matters more than the level
Technical vote share back above 50%	now 82%	price structure no longer broken
Institutional holder count rises two quarters running	peak 943 → now 943	fewer institutions willing to hold is our clearest warning

We publish these so the view can be shown to be wrong. If none of them move and our reading does, we owe you an explanation.

This page is InsiderStreet's own reading, produced from the data in the rest of this document. It is not a price target and not investment advice. Analyst consensus and street price targets appear later under their own heading and are the street's numbers, not ours.

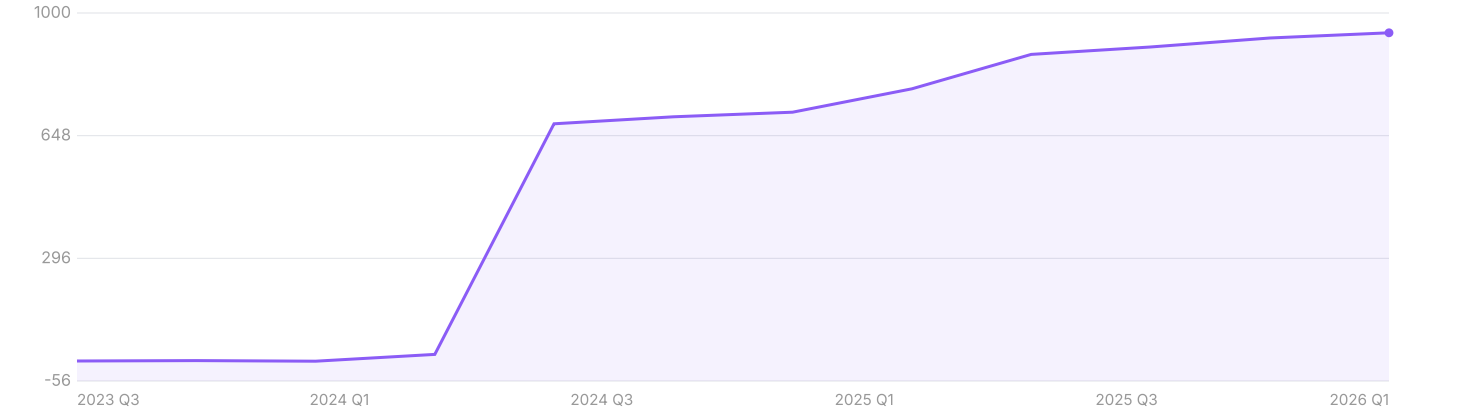
6 SMART MONEY CONFLUENCE EDGE · disclosure sources

SITE CONVERGENCE SCORE 3 of 4 top 4% of 29,420 symbols	SOURCES ALIGNED — of 3 independent disclosures	CONGRESS (180D) 6 buys 2026-09-25	INSIDER BUYS (180D) 0 none disclosed
ETF FUNDS (30D) 1119 up / 853 down net +266 funds	INSTITUTIONS ADDED (13F) 15 managers opening or increasing		

Congressional and insider figures are disclosed purchases in the trailing 180 days; ETF figures are COUNTS OF FUNDS whose holding changed in 30 days, not dollars. Coincidence of separate disclosures, not coordination. An absent source means nothing qualifying was disclosed in its window.

7 INSTITUTIONAL OWNERSHIP - 12-QUARTER TREND 13F · filed 45 days after quarter end

Institutions holding — 12 quarters



Peak 943 · latest 943 (+0 from peak).

QUARTER	HOLDERS	13F SHARES	VALUE	REPORTED OWN%
2026 Q2	943	186.3M	\$43.5B	96.2%
2026 Q1	928	181.2M	\$41.4B	93.5%
2025 Q4	902	179.9M	\$39.2B	92.9%
2025 Q3	881	177.1M	\$39.0B	91.4%
2025 Q2	782	181.6M	\$37.5B	93.8%
2025 Q1	715	179.1M	\$27.5B	92.5%
2024 Q4	702	175.4M	\$29.5B	90.6%
2024 Q3	682	167.7M	\$37.4B	86.6%
2024 Q2	21	2.8M	\$0.5B	1.4%
2024 Q1	1	0.0M	\$0.0B	0.0%
2023 Q4	3	0.1M	\$0.0B	0.1%
2023 Q3	2	0.2M	\$0.0B	0.1%

How to read ownership above 100%. A 13F reports the positions a manager has investment discretion over, and where two or more managers share discretion over the same block, each one reports it. Summed across filers, the total can therefore exceed the shares actually outstanding without anything being wrong. We publish the figure as filed rather than netting it down, and flag separately any quarter where the arithmetic is not merely high but impossible.

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8 INSIDER ACTIVITY

live Form 4 data

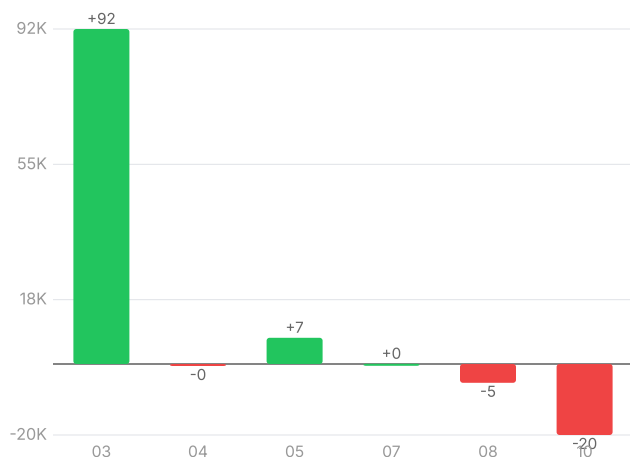
INSIDER	ROLE	DATE	TYPE	SHARES	VALUE	POST-TXN OWNED
Winckler Richard	Chief Accounting Officer	2026-10-15	TAX W/H	70	\$0.02M	3,081
Thees William T. Jr	Chief Operating Officer	2026-10-15	TAX W/H	290	\$0.06M	32,080
Thees William T. Jr	Chief Operating Officer	2026-10-15	A-Award	18	—	32,098
Thees William T. Jr	Chief Operating Officer	2026-10-15	SELL	353	\$0.08M	31,745
Stirrup Allison	Chief Human Resources Officer	2026-10-15	TAX W/H	146	\$0.03M	7,952
Stirrup Allison	Chief Human Resources Officer	2026-10-15	A-Award	8	—	7,960
Stirrup Allison	Chief Human Resources Officer	2026-10-15	SELL	922	\$0.21M	7,038
Schlicher Jake	Chief Strategy Officer	2026-10-15	TAX W/H	258	\$0.06M	8,922

9 SELL DECOMPOSITION — ROUTINE VS. DISCRETIONARY

EDGE

6-MO DECOMPOSITION (FORM 4)	TXNS	SHARES	VALUE	SIGNAL WEIGHT
S — Open-market sales	18	37,711	\$8.3M	Counted
M — Exercises (paired A/D)	7	9,460	—	None — mechanics
F — Tax withholding	29	38,610	\$8.5M	None — compensation
P — Open-market purchases	0	0	\$0	Counted — none occurred

Monthly Net Insider Flow (000 shares)



Net of acquisitions minus dispositions, all Form 4 types.

Signal Summary

SIGNAL	OPEN-MARKET SELLS	OPEN-MARKET BUYS	CLUSTER
Routine Selling — Low Signal	\$8.3M 18 txns / 6 mo	\$0.0M 0 txns / 6 mo	None active 3+ insiders / 21 days

10 FORM 144 PLANNED-SALE PIPELINE

live EDGAR data

FILED	FILER	SHARES REGISTERED	EST. PROCEEDS
2026-10-16	Graham Ian T.	1,097	\$0.3M
2026-10-15	Schlicher Jake	314	\$0.1M
2026-10-15	Murphy Kevin Michael	1,776	\$0.4M
2026-10-15	Thees William T. Jr	353	\$0.1M
Trailing 12 mo	32 filings	70,044	\$16M

11 13D / 13G STAKES

COND

FILED	FORM	REPORTING PERSON	% OF CLASS	SHARES
2026-04-29	SCHEDULE 13G	Vanguard Capital Management	5.38%	10.5M sh
2026-03-26	SCHEDULE 13G/A	The Vanguard Group	—	exit/reporting change
2026-03-05	SCHEDULE 13G/A	The Vanguard Group	10.07%	19.6M sh
2025-08-06	SCHEDULE 13G/A	Abigail P. Johnson	2.90%	5.7M sh

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12 CONGRESSIONAL TRADING					EDGE · STOCK Act
MEMBER	CHAMBER	TRADE	SIZE BAND	TRADED	DISCLOSED
Ro Khanna	House	BUY	\$1,001 - \$15,000	2026-09-25	2026-10-09
Ro Khanna	House	BUY	\$1,001 - \$15,000	2026-09-04	2026-10-09
Ro Khanna	House	BUY	\$1,001 - \$15,000	2026-08-10	2026-09-07
HOUSE 12-MO 15 trades 9 purchases		SENATE 12-MO 0 trades None purchases		COVERAGE STOCK Act filings 30-45 day disclosure lag	

13 INSTITUTIONAL OWNERSHIP & 13F FLOW				live 13F data
13F FILERS (LAST COMPLETE Q) 928		13F SHARES 181M 93.5% of shares out		NEW / CLOSED 133 / 91 positions, QoQ
PUT/CALL (13F) 0.71 option positions		FREE FLOAT 99.8% 193M sh		INCREASED / REDUCED 371 / 301 positions, QoQ

2.8 · Largest Reporting 13F Managers

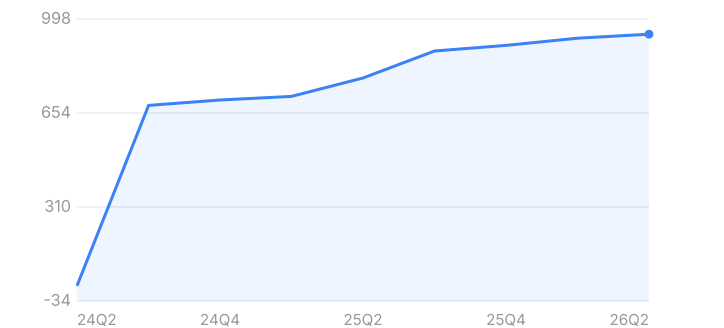
MANAGER	SHARES	VALUE
Vontobel Holding Ltd.	345,901	\$77M
Perpetual Ltd	143,960	\$32M
Fisher Funds Management Ltd	133,042	\$30M
Argent Capital Management Llc	123,581	\$28M
Dudley & Shanley, Inc.	100,032	\$22M
Guyasuta Investment Advisors Inc	83,468	\$19M

EDGAR 13F holdings as of 2026-09-30; filer values normalized to dollars.

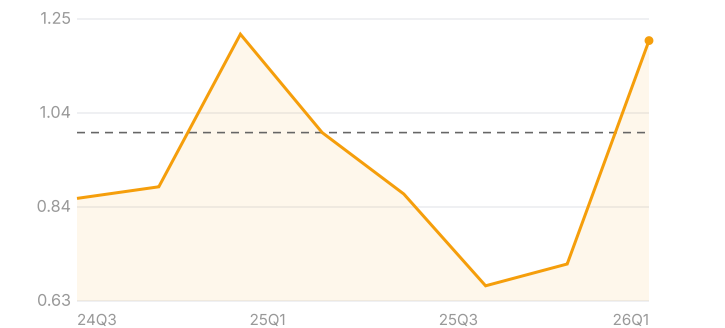
2.9 · Top ETF & Fund Ownership

FUND	WEIGHT	POSITION
VITSX	0.1%	\$1.4B
VTSAX	0.1%	\$1.4B
VTI	0.1%	\$1.4B
VSMPX	0.1%	\$1.4B
VFINX	0.1%	\$1.1B
VFIAX	0.1%	\$1.1B

13F Filers Holding FERG — quarterly



Institutional Put/Call — quarterly



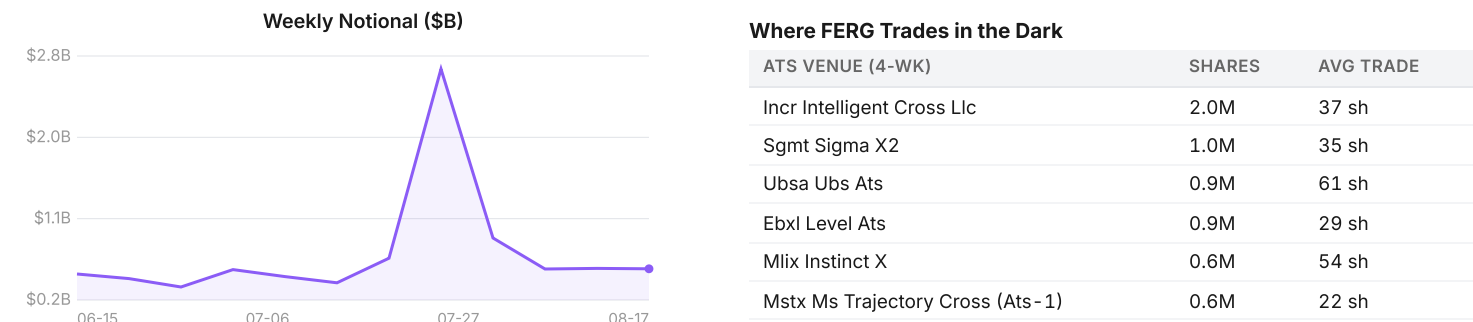
14 SHORT VOLUME — DAILY, 60 SESSIONS				EDGE · live FINRA feed
LATEST SESSION 64.1% 2026-10-15		20-DAY AVG 54.7% 50-day 58.8%		TREND Falling 20d vs 50d
				BY MARKET CENTER Q: 63% · N: 79% · B: 49% latest session

Daily short-sale volume as % of volume reported in FINRA's short-sale file — a flow measure, not short interest; dashed = 50-day average.

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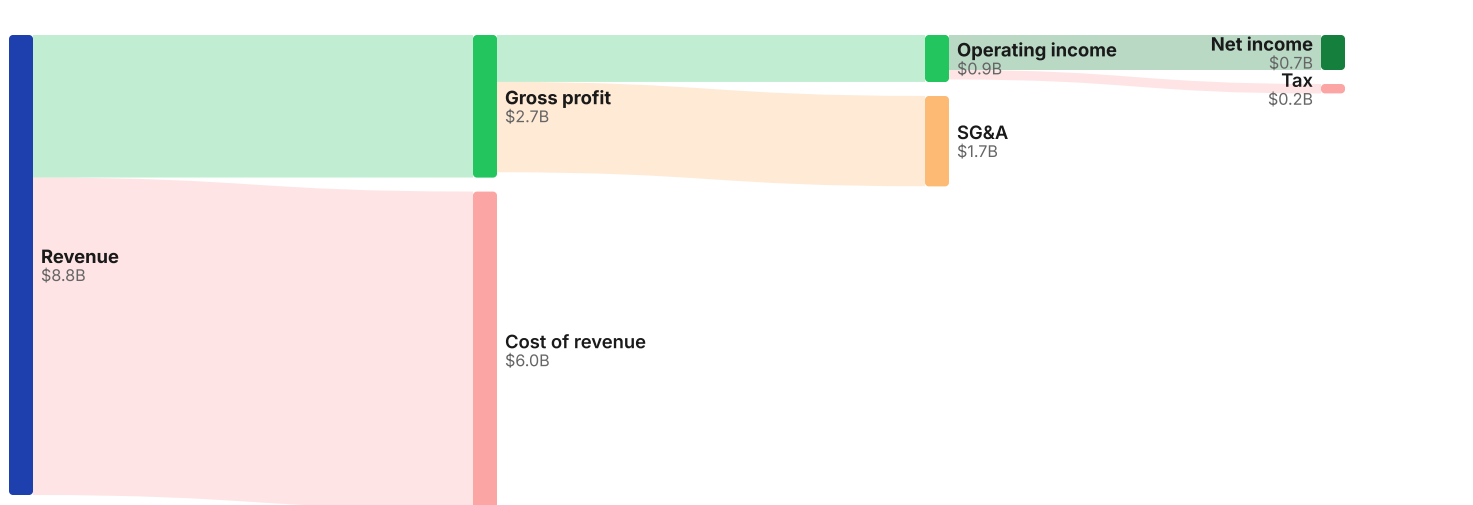
15 DARK POOL ACTIVITY

EDGE · live ATS data



16 REVENUE FLOW — FY2026

live income data



Where a dollar of Ferguson plc revenue goes. All values FY2026 filings, live. Product segmentation not yet parsed for this symbol — revenue shown unsegmented.

17 MOAT & COMPETITIVE POSITION

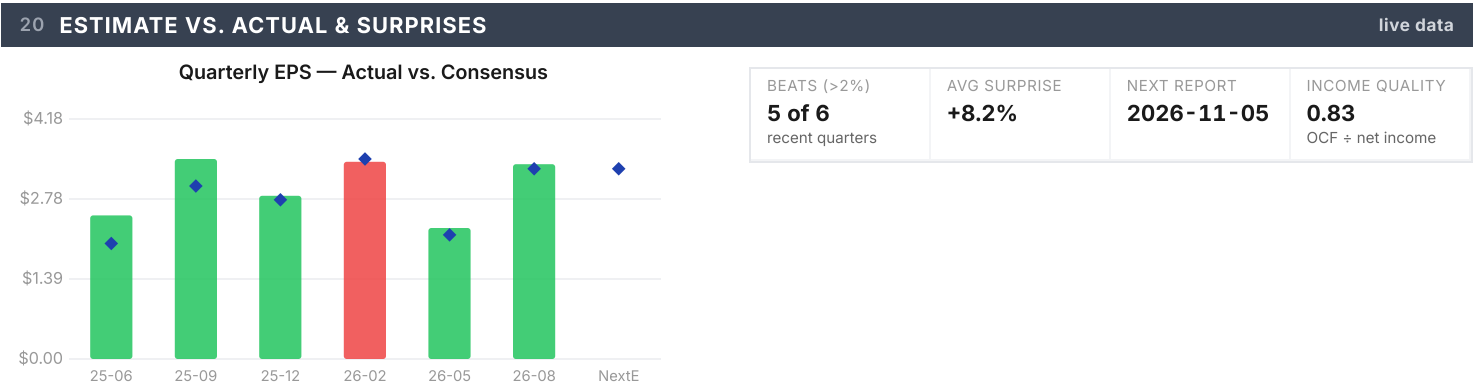
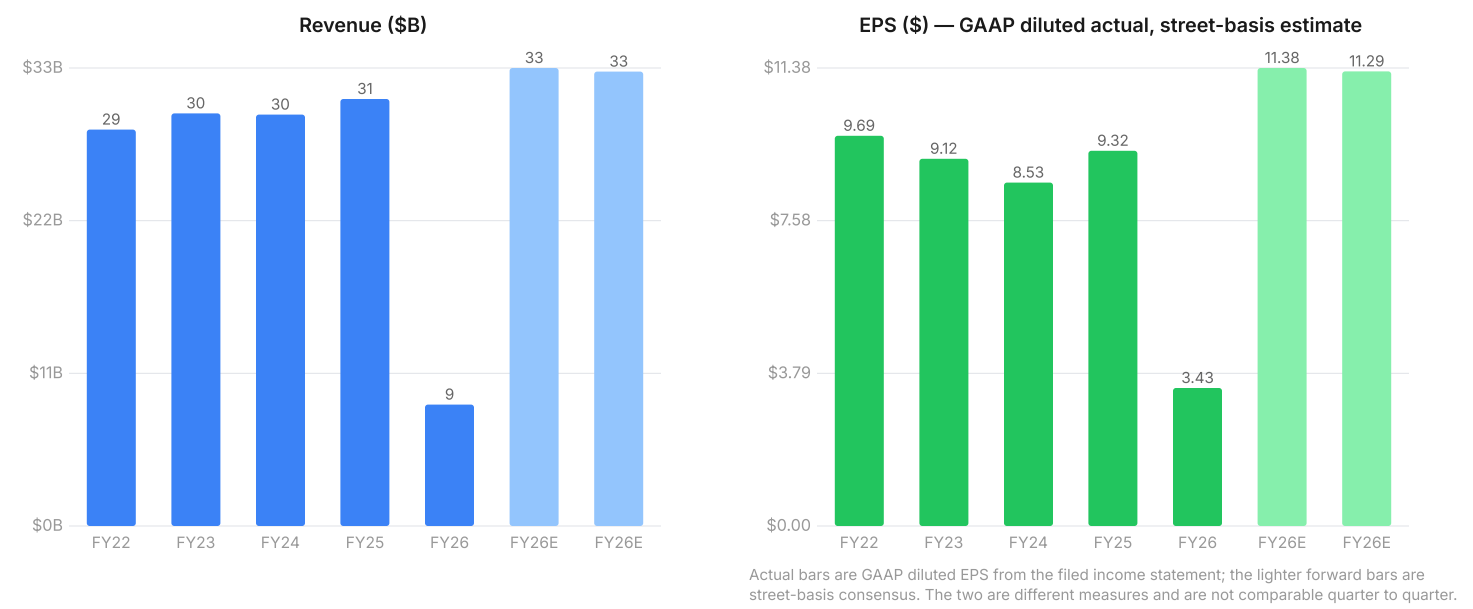
LIVE MODEL · 53/100 WEAK



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18 CORPORATE INFORMATION — KEY OFFICERS		35,000 employees
OFFICER	TITLE	
Kevin Murphy	Chief Executive Officer, President & Director	
William Brundage	Chief Financial Officer, Treasurer & Director	
William T. Thees Jr.	Chief Operating Officer	
Ian Thomas Graham	Chief Legal Officer & Corporate Secretary	

19 REVENUE & EPS — HISTORY AND ESTIMATES		live consensus
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21

REPORTED VS. CONSENSUS — FULL HISTORY

0 quarters · live data

BEAT RATE	CURRENT STREAK	AVG EPS SURPRISE	SURPRISE TREND
—%	0	—%	—
0 of 0 quarters	longest 0	median —%	last 4 vs prior 4

PERIOD	EPS EST.	EPS ACTUAL	EPS SURPRISE	REV EST. (\$M)	REV ACTUAL (\$M)	REV SURPRISE
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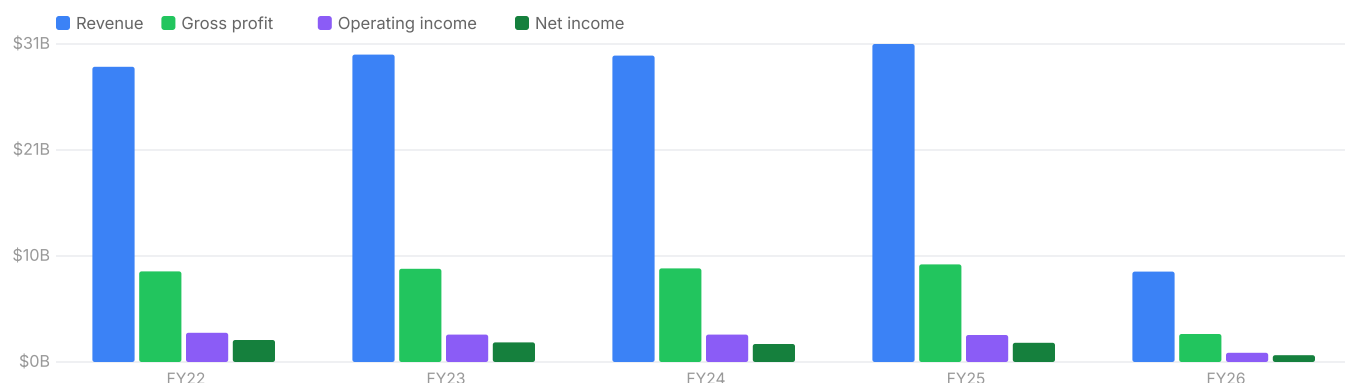
Announcement dates to . Consensus as it stood at each report. Revenue surprise shown where both estimate and actual are filed. A beat record is history, not a forecast.

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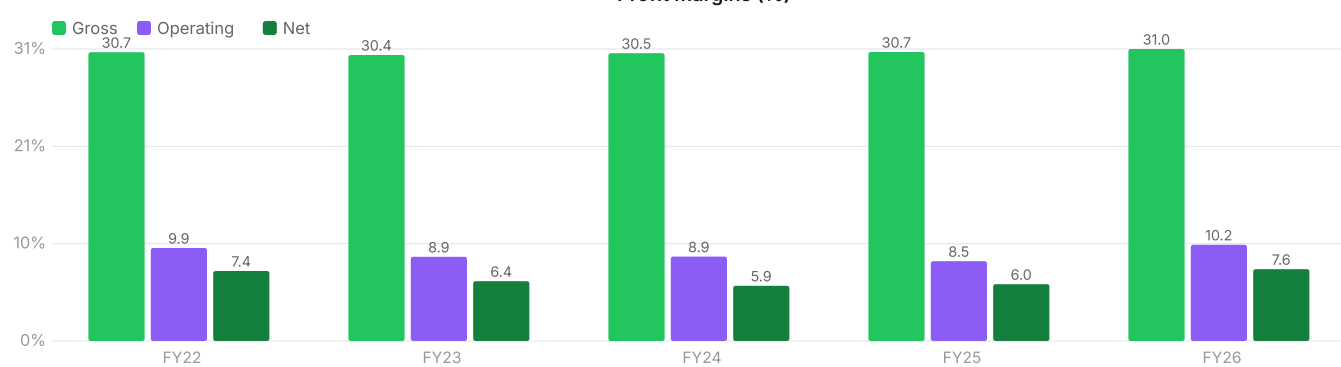
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INCOME TRENDS — 5 YEAR

live financials



Profit Margins (%)



YoY Growth Heatmap — Income Lines

YOY GROWTH	FY22	FY23	FY24	FY25	FY26
Revenue	+25.3%	+4.1%	-0.3%	+3.8%	-71.6%
Gross profit	+25.4%	+3.1%	+0.3%	+4.2%	-71.3%
Operating income	+44.6%	-5.7%	-0.3%	-1.7%	-65.7%
Net income	+44.2%	-11.0%	-8.2%	+7.0%	-64.1%

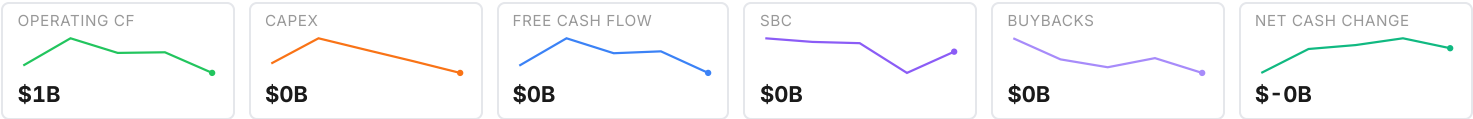
22 INCOME STATEMENT — FULL

live financials

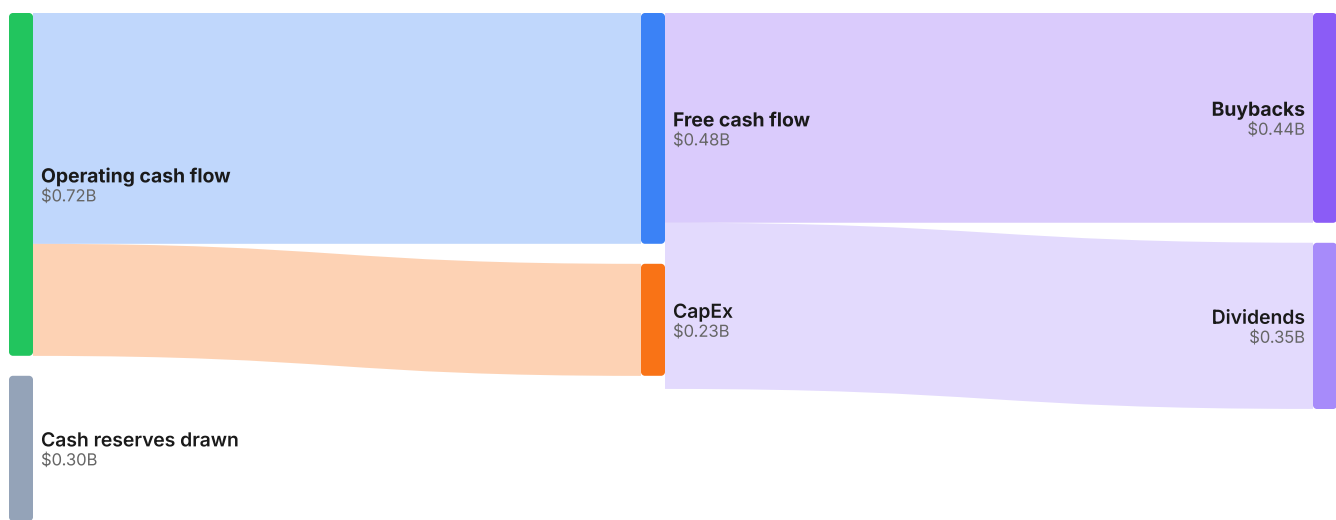
\$B · FY ENDS	FY22	FY23	FY24	FY25	FY26	TREND
Revenue	28.6	29.7	29.6	30.8	8.8	
Cost of revenue	19.8	20.7	20.6	21.3	6.0	
Gross profit	8.8	9.0	9.1	9.4	2.7	
R&D expense	0.0	0.0	0.0	0.0	0.0	
SG&A expense	5.6	5.9	6.1	6.4	1.7	
Operating income	2.8	2.7	2.7	2.6	0.9	
EBITDA	3.1	3.0	3.0	3.1	1.1	
D&A	0.3	0.3	0.3	0.4	0.2	
Pretax income	2.7	2.5	2.5	2.4	0.8	
Income tax	0.6	0.6	0.7	0.6	0.2	
Net income	2.1	1.9	1.7	1.9	0.7	
Diluted EPS (\$)	9.69	9.12	8.53	9.32	3.43	
Diluted shares (M)	219	207	204	199	194	

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CASH FLOW TRENDS live data



WHERE THE CASH WENT — FY2026 cash Sankey, live data



Balance Sheet — Full

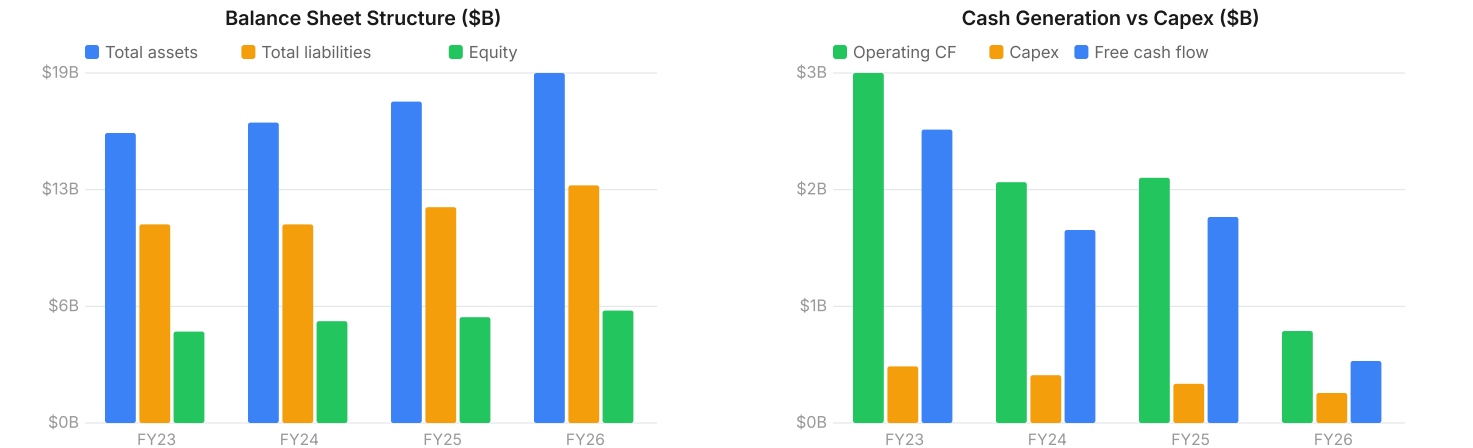
\$B	FY23	FY24	FY25	FY26	
Cash & equivalents	0.7	0.6	0.7	0.4	
ST investments	0.0	0.0	0.0	0.0	
Receivables (net)	3.6	3.6	4.0	4.3	
Total current assets	9.1	9.4	10.1	11.0	
PP&E (net)	3.1	3.3	3.6	3.9	
Goodwill + intangibles	3.0	3.1	3.2	3.7	
Total assets	16.0	16.6	17.7	19.3	
Accounts payable	3.4	3.4	3.6	4.1	
Short-term debt	0.1	0.2	0.4	0.4	
Deferred revenue	0.0	0.0	0.0	0.0	
Total current liabilities	5.4	5.2	6.0	6.4	
Long-term debt	3.7	3.8	3.8	6.0	
Total liabilities	11.0	11.0	11.9	13.1	
Shareholders' equity	5.0	5.6	5.8	6.2	

Cash Flow Statement — Full

\$B	FY23	FY24	FY25	FY26	
Net income	1.9	1.7	1.9	1.1	
D&A	0.3	0.3	0.4	0.2	
Stock-based compensation	0.1	0.0	0.0	0.0	
Working capital change	0.4	(0.4)	(0.6)	0.0	
Operating cash flow	2.7	1.9	1.9	0.7	
Capital expenditures	(0.4)	(0.4)	(0.3)	(0.2)	
Investing cash flow	(1.1)	(0.6)	(0.5)	(0.8)	
Buybacks	(0.9)	(0.6)	(0.9)	(0.4)	
Dividends paid	(0.7)	(0.8)	(0.5)	(0.3)	
Debt issuance / (repay)	(0.2)	0.1	0.2	0.8	
Financing cash flow	(1.8)	(1.3)	(1.3)	(0.0)	
Free cash flow	2.3	1.5	1.6	0.5	

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23 EXPANDED RATIO ANALYSIS (I)

live ratio engine · profitability · valuation

RATIO	FY22	FY23	FY24	FY25	FY26	TTM	TREND
PROFITABILITY							
ROE	43.9%	38.9%	32.6%	32.4%	33.9%	34%	
ROA	14.5%	11.9%	10.7%	10.8%	11.0%	10.6%	
ROIC	24.2%	21.2%	17.7%	17.9%	18.1%	16.5%	
Gross margin	30.7%	30.4%	30.5%	30.7%	31.0%	30.6%	
Operating margin	9.9%	8.9%	8.9%	8.5%	10.2%	9.0%	
Net margin	7.4%	6.4%	5.9%	6.0%	7.6%	6.4%	
EBITDA margin	10.9%	10.0%	10.0%	9.9%	12.5%	10.1%	
FCF margin	3.0%	7.7%	5.1%	5.3%	4.0%	—	
VALUATION							
P/E	11.95	17.02	25.61	23.88	22.58	22.1	
P/B	5.43	6.38	7.91	7.60	7.42	7.2	
P/S	0.89	1.08	1.50	1.44	1.44	1.41	
P/FCF	29.97	14.09	29.61	27.43	36.43	35.4	
EV/EBITDA	9.52	12.38	16.58	16.22	16.10	15.7	
EV/Revenue	1.04	1.24	1.67	1.61	1.63	1.6	
Earnings yield	8.4%	5.9%	3.9%	4.2%	4.4%	4.54%	
FCF yield	3.3%	7.1%	3.4%	3.6%	2.7%	2.82%	

EXPANDED RATIO ANALYSIS (II)

leverage · solvency

RATIO	FY22	FY23	FY24	FY25	FY26	TTM	TREND
LEVERAGE & SOLVENCY							
Current ratio	1.65	1.67	1.80	1.68	1.73	1.73	
Quick ratio	0.90	0.95	1.00	0.94	0.93	0.93	
Debt / equity	1.10	1.04	0.98	1.02	1.03	1.03	
Debt / assets	32.7%	32.9%	33.3%	33.7%	33.2%	33.2%	
Net debt / EBITDA	1.40	1.55	1.66	1.73	1.85	1.85	
Interest coverage	25.40	14.39	14.77	14.14	14.88	—	

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EXPANDED RATIO ANALYSIS (III)							efficiency · growth · per-share · scores
RATIO	FY22	FY23	FY24	FY25	FY26	TTM	TREND
EFFICIENCY							
Asset turnover	1.95	1.88	1.82	1.79	1.72	1.65	
Receivables turnover	8.93	8.25	8.23	8.13	7.76	7.5	
DSO (days)	41	44	44	45	47	49	
DPO (days)	61	62	60	60	63	67	
Cash conversion cycle	50	55	56	59	63	66	
GROWTH (YoY)							
Revenue growth	25.3%	4.1%	-0.3%	3.8%	3.7%	—	
Net income growth	40.7%	-11.0%	-8.2%	7.0%	9.9%	—	
EPS growth	46.2%	-7.0%	-6.9%	8.6%	12.8%	—	
FCF growth	-25.9%	169.7%	-34.2%	7.7%	-21.8%	—	
PER SHARE (\$)							
EPS (diluted, TTM)	9.90	9.21	8.58	9.32	10.51	10.53	
Book value / share	21.76	24.56	27.76	29.28	31.96	32.01	
Revenue / share	133.27	144.97	146.49	154.43	164.37	164.62	
FCF / share	3.95	11.13	7.42	8.11	6.52	6.53	
Cash / share	3.60	3.26	2.82	3.38	2.25	2.26	
SHAREHOLDER RETURN & SCORES							
Buyback yield	6.5%	2.8%	1.4%	2.1%	1.8%	1.81%	
Altman Z-Score	4.77	5.19	5.86	5.28	5.11	5.1	
Piotroski F-Score	5	7	6	7	6	5/9	
Beneish M-Score	-1.89	-2.70	-2.53	-2.41	-2.29	-2.29	

24 EARNINGS QUALITY PANEL				live scores
MODEL	SCORE	ZONE	NOTE	
Piotroski F-Score	5 / 9	Middling		
Altman Z-Score	5.1	Safe (>2.99)	Safe	
Income quality	0.83	Accrual-heavy	OCF ÷ net income	
Beneish M-Score	-2.29	Non-manipulator	vs -2.22 threshold	

25 DUPONT & GROWTH QUALITY				live analysis engine
DUPONT DECOMPOSITION (TTM)		VALUE	GROWTH QUALITY (LIVE)	VALUE
Tax burden		0.77	Revenue stability	0.86
Interest burden		0.93	Earnings stability	0.17
Operating margin		8.9%	Earnings persistence	0.96
Asset turnover		1.72×	Revenue CAGR 3y	2.4%
Financial leverage		3.08×	EPS CAGR 3y	4.5%
= ROE		34%	FCF CAGR 3y	-17.9%

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SHAREHOLDER RETURN PROFILE live

BUYBACK YIELD 1.81%	DIVIDEND YIELD 1.54%	TOTAL SHAREHOLDER RETURN 3.28% cash yield	SBC / REVENUE 0.3% dilution pressure
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26 MULTIPLE HISTORY — FY SNAPSHOTS + TTM live ratio engine



27 PEER COMPARISON live peer engine

COMPANY	MKT CAP	P/E	ROE	NET MARGIN	REV GROWTH	PIOTROSKI	1-YR RET
FAST	\$58.5B	41.1	35%	16.3%	+13.5%	6/9	+24.3%
GWW	\$62.7B	33.9	48%	11.4%	+7.8%	7/9	+39.7%
WCC	\$16.6B	23.3	14%	3.1%	+12.5%	8/9	+56.3%
WSO	\$12.2B	25.6	17%	7.8%	-3.0%	4/9	-17.0%
AIT	\$12.1B	29.8	22%	8.8%	+8.8%	8/9	—
QXO	\$11.3B	-13.1	-5%	-1.7%	+408.2%	5/9	—
CNM	\$7.7B	17.2	23%	6.7%	-0.5%	6/9	—
MSM	\$7.3B	31.5	17%	7.7%	+4.4%	7/9	—

1-yr returns computed from adjusted price history; peers without a tracked series show —.

28 ANALYST CONSENSUS & ESTIMATES live consensus

Buy

17 Analysts



MEAN TARGET (QTR) \$285.40 10 targets	TARGET VS. PRICE +23.2% last-quarter mean	NEXT REPORT 2026-11-05 street \$3.31
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CONSENSUS ESTIMATES	REVENUE MEAN	HIGH / LOW	EPS MEAN	HIGH / LOW	# EPS EST.
FY2026	\$33.00B	\$33.34B / \$32.85B	\$11.38	\$11.67 / \$11.18	9
FY2026	\$32.74B	\$33.02B / \$32.47B	\$11.29	\$11.59 / \$11.01	13
FY2027	\$35.13B	\$35.67B / \$34.11B	\$12.58	\$13.09 / \$12.20	9

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29 STREET TARGETS & THIRD-PARTY RATING

live targets + composite

Street Price Target — Trajectory

WINDOW	AVG TARGET	VS. PRICE	# TARGETS
Last Month	\$269.00	+16.1%	2
Last Quarter	\$285.40	+23.2%	10
Last Year	\$277.04	+19.6%	26
All Time	\$249.54	+7.7%	48

Rolling mean of published targets vs. last close \$231.61. Aggregated from StreetInsider, Benzinga.

Third-Party Composite Rating

B-

DCF1/5

ROE5/5

ROA5/5

DEBT/EQ1/5

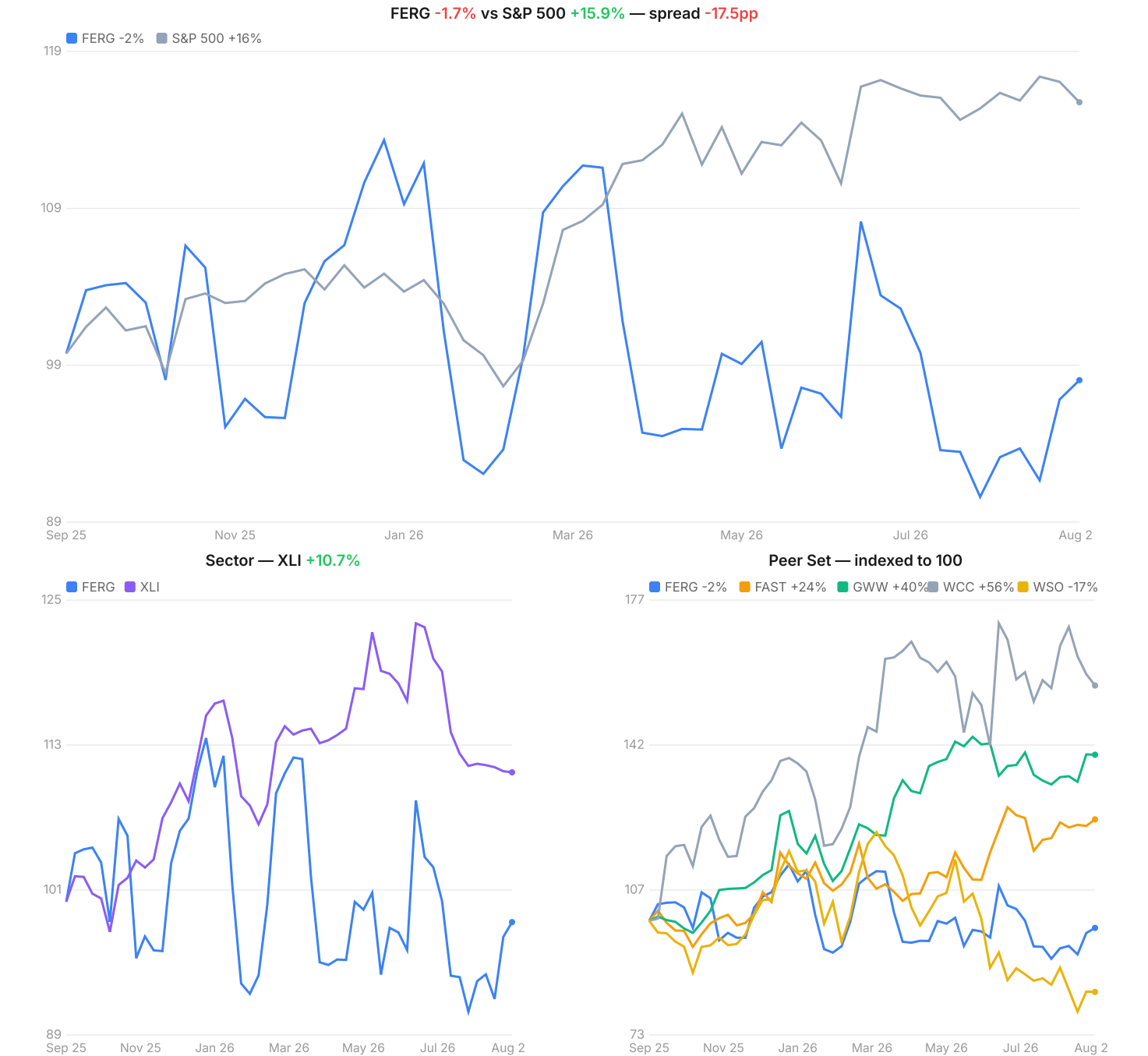
P/E2/5

P/B1/5

Independent quant composite as of 2026-10-16; components scored 1-5 (5 best). Shown for contrast with the InsiderStreet Score — methodologies differ.

30 PRICE PERFORMANCE — INDEXED, 12 MO

live prices · benchmark + sector + peer set



All series indexed to 100 at the start of the window, adjusted closes.

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TECHNICAL CHART — 6-MONTH DAILY CANDLES, INDICATORS ON site chart, print edition



Candlesticks with SMA 20/50 overlay, Bollinger (20,2σ) band, volume, and Wilder RSI(14) — computed from live daily OHLCV.

MOVING AVERAGE RIBBON & TREND site technicals-tab chart, live indicator history



MOVING AVERAGE	VALUE	DISTANCE	% DISTANCE	SIGNAL
SMA 20	\$222.24	+9.37	+4.22%	Above
SMA 50	\$228.35	+3.26	+1.43%	Above
SMA 200	\$237.42	-5.81	-2.45%	Below
EMA 9	\$224.50	+7.11	+3.17%	Above
EMA 21	\$223.34	+8.27	+3.70%	Above
EMA 50	\$226.13	+5.48	+2.42%	Above
EMA 200	\$231.54	+0.07	+0.03%	Above

Series and readings from the nightly technical-indicator history — identical data to the site's ribbon chart. Supertrend segments colored by direction.

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31 TECHNICAL POWER SCORE

EDGE · site engine · 76/100 composite

TECHNICAL VERDICT

BULLISH

Power Score +52

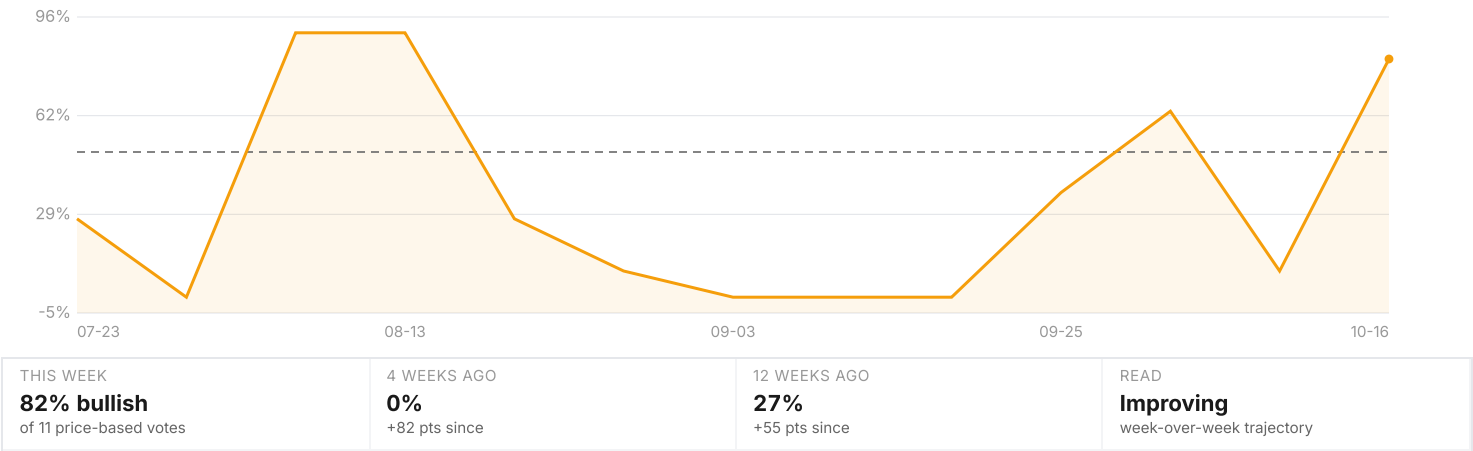
19 of 22 indicator votes bullish

Family Scores (site weights)

Trend 30%		78
Momentum 25%		100
Volume 20%		75
Volatility 10%		50
Patterns 15%		50

BULLISH — BUT WHICH WAY IS IT TRENDING?

vote share recomputed weekly, 13 weeks



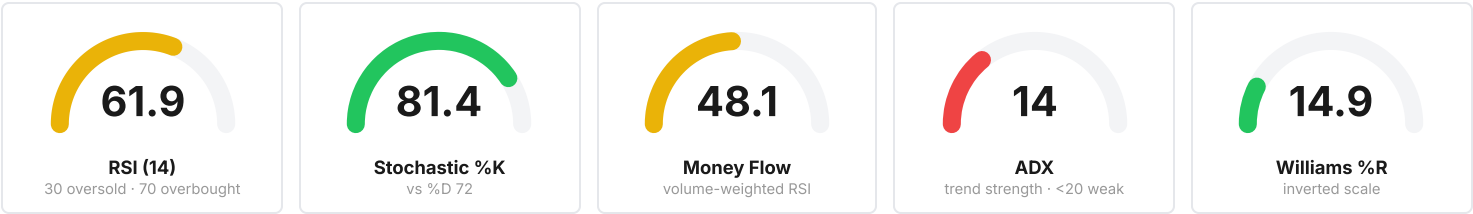
INDICATOR VOTE GRID

19 bull / 3 bear

● Price vs SMA 20	\$222.24	● Price vs SMA 50	\$228.35	● Price vs SMA 200	\$237.42
● EMA 9/21 Cross	224.5/223.3	● SMA 50/200	Death	● ADX Direction	ADX 14
● Supertrend	\$215	● Parabolic SAR	\$213	● SMA Slope	0.860
● RSI	61.9	● Stochastic K/D	81/72	● StochRSI K/D	94/84
● Williams %R	-15	● CCI	240	● TSI vs Signal	0.4
● CMO	23.7	● ROC	3.73%	● OBV Signal	Accum
● Chaikin MF	0.120	● MFI	48	● Force Index	2M
● Elder Ray Bull	11.66				

INDICATOR GAUGES

site technicals-tab style



32 KEY LEVELS & VOLATILITY

live indicator table

LEVEL	VALUE	LEVEL	VALUE
Pivot / R1 / R2	\$226.75 / \$231.64 / \$234.52	S1 / S2	\$223.87 / \$218.98
Bollinger (20,2)	\$214.53 – \$229.95	Squeeze	ON
52-wk range	\$212.13 – \$271.64	Off 52-wk high	-14.7%
ATR (14)	\$5.73 (2.5%)	Historical vol	22.6%

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33 SEASONALITY — 17-YEAR AVERAGES

live model · win rates shown

+1.9%
Jan
53%

+3.2%
Feb
71%

-3.6%
Mar
41%

+2.7%
Apr
69%

+1.3%
May
44%

+0.4%
Jun
44%

+0.4%
Jul
56%

+0.1%
Aug
62%

+1.0%
Sep
44%

+2.5%
Oct
62%

+4.4%
Nov
69%

+3.8%
Dec
75%

Sample: 17 years — treat short histories as suggestive, not statistical.

34 RISK INDICATORS

computed from live price history

COMPUTED FROM LIVE WEEKLY PRICES	FERG	S&P 500
Weekly volatility (σ , 1y)	4.68%	1.83%
Best / worst week (1y)	+12.8% / -9.5%	—
Max drawdown (5y, monthly)	-43.8%	—
1-week VaR (95%)	-9.0%	—
Beta (5y)	1.11	1.00

35 EQUITY WEATHER & MARKET REGIME

EDGE · live weather engine

FERG EQUITY WEATHER (LIVE)

PARTLY CLOUDY · +19

Trend

+20

Momentum

+40

Volume

+55

Volatility

-30

Breadth

-32

MARKET REGIME (2026-10-16)

NEUTRAL

VIX

19.99

Normal

DOW THEORY

Confirmed

Bearish

SPY / QQQ TSI

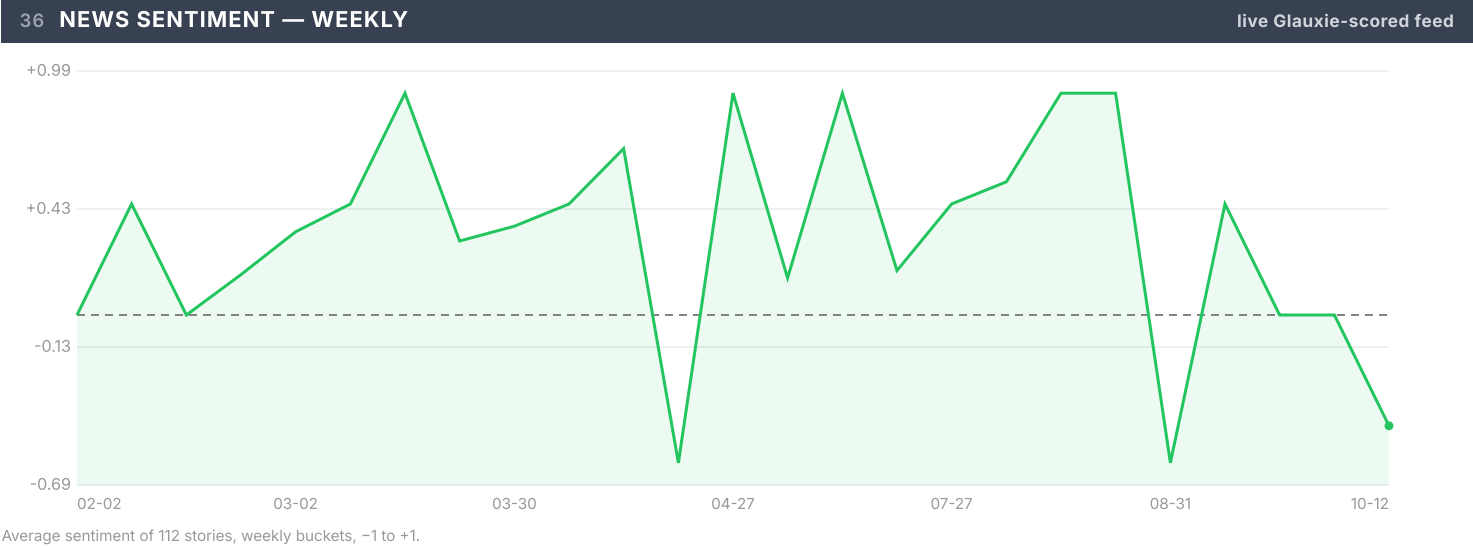
7.2 / 4.7

trend strength

SECTOR STRENGTH

46/100

breadth average



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37 WEATHER - COMPANY VS INDUSTRY, SECTOR, UNIVERSE

EDGE · live weather engine · Partly Cloudy

OVERALL +19.2 +37.3 vs industry	TREND +20.2 +28.5 vs industry	MOMENTUM +39.5 +55.9 vs industry	VOLUME +54.7 +53.2 vs industry
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READING	FERG	INDUSTRIAL - DISTRIBUTION N=357	INDUSTRIALS N=9,922	ALL US SYMBOLS N=70,435
Overall	+19.2	-18.1	-24.1	-20.5
Trend	+20.2	-8.3	-26.2	-21.3
Momentum	+39.5	-16.4	-24.5	-15.8
Volume	+54.7	+1.5	-22.6	-3.8

Trend, momentum and volume are computed per company. Volatility and breadth are market-regime values shared by every symbol in the universe, so they are reported once under Market Regime rather than compared here - a company cannot differ from its sector on a constant.

38 ESG ASSESSMENT

live disclosure-derived scores

PILLAR (LIVE DISCLOSURE SCORES)	SCORE
Environmental	69
Social	16
Governance	53
Composite ESG	46



39 8-K MATERIAL EVENTS

live EDGAR feed

FILED	8-K CONTENTS	ITEMS
2026-08-14	Other Events; Exhibits	8.01,9.01
2026-08-11	Material Agreement; Financial Obligation; Exhibits	1.01,2.03,9.01
2026-08-10	Earnings Release; Exhibits	2.02,9.01
2026-07-13	Regulation FD; Exhibits	7.01,9.01
2026-05-05	Earnings Release; Exhibits	2.02,9.01
2026-05-04	Shareholder Vote	5.07
2026-02-24	Results of Operations and Financial Condition; Financial Statements an	2.02,9.01
2025-12-09	Results of Operations and Financial Condition; Financial Statements an	2.02,9.01

40 METHODOLOGY

Methodology. Every figure originates in InsiderStreet's production data layer and is computed deterministically by the same engines that power insiderstreet.ai. This factsheet contains no model-written text. Sections without underlying data are omitted rather than estimated.

41 DISCLOSURES

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42 DATA PROVENANCE FOR THIS REPORT			sources · coverage · method
DATA DOMAIN	SOURCE	COVERAGE FOR THIS REPORT	
Price & volume	market_db.historical_prices	52 rows	
Fundamentals	income_statements_annual	6 rows · 2021 to 2026	
Reported vs consensus	fact/earnings_calendar	20 rows · 2021-12-07 to 2026-08-10	
Analyst estimates	dim/forward_estimates	3 rows · 2026-06-30 to 2027-06-30	
Institutional ownership (13F)	holdings_db.institutional_ownership_summary	22 rows · 2021 to 2026	
Insider transactions (Form 4)	edgar/form4	12 rows · 2026-10-15	
Proposed sales (Form 144)	edgar/form144	1 record	
Beneficial ownership (13D/G)	edgar/13dg	4 rows · 2025-08-06 to 2026-04-29	
Short-sale volume (FINRA)	edgar/short_volume_daily	60 rows · 2026-07-23 to 2026-10-15	
Dark pool (ATS, tier 1)	edgar/darkpool_weekly	12 rows · 2026-06-15 to 2026-08-31	
ETF & fund holding	etf_holdings_changelog (30d)	1 record	
Peer set	stock_peers_dynamic	8 rows	
Industry medians	industry_medians	1 record	
Congressional trades	congress_db (House + Senate)	1 record	
ESG	fact/esg_disclosures	1 record	

Method. Every figure in this factsheet is looked up from a named field computed in code. It contains no model-written text.

Not covered. Short interest as a percent of float and days-to-cover are not in this data set — the short-sale figures above are FINRA volume, a flow, and cannot support squeeze or covering analysis. Options positioning and intraday data are also absent. 13F ownership is filed 45 days after quarter end and congressional trades are disclosed on a lag, so both describe a past position, not a current one.