

W.W. Grainger, Inc. (GWW)

Industrials / Industrial - Distribution · New York Stock Exchange

Generated: 2026-Oct-18 · Market data through: 2026-10-16

LAST CLOSE	MARKET CAP	52-WK HIGH	TRAILING PE	GROSS MARGIN	ROE	PIOTROSKI	1-YR RETURN
\$1330.70	\$62.7B	\$1419.91	33.9	39.4%	49%	7/9	+39.7%
2026-10-16	VOLUME	52-WK LOW	P/S	NET MARGIN	ROIC	ALTMAN Z	5-YR RETURN
	0.2M	\$906.52	3.33	9.9%	27%	13.1	+428.6%

W.W. Grainger, Inc. stands as a significant global supplier of maintenance, repair, and operating (MRO) supplies and related services. Its market presence spans several international regions, including the United States, Japan, Canada, and the United Kingdom. The company structures its operations into two principal divisions: High-Touch Solutions N.A. and Endless Assortment. Grainger's extensive product offerings cover essential categories such as safety and security provisions, equipment for material handling and storage, plumbing and pump components, cleaning and facility upkeep items, and both metalworking and general hand tools. Furthermore, it delivers vital support functions, including inventory management and expert technical assistance. The firm serves a wide array of organizational customers, from private businesses and large corporations to government bodies and other institutions, reaching them through both dedicated sales and service teams and its robust digital and e-commerce platforms. Established in 1927, W.W. Grainger, Inc. maintains its corporate headquarters in Lake Forest, Illinois.

SECTOR IndustrialsINDUSTRY Industrial - DistributionEXCHANGE NYSEMARKET CAP \$62.7BEMPLOYEES 22,100 (SEC-filed)CEO Donald G. Macpherson

IPO 1973-02-21COUNTRY US

100 Grainger Parkway, Lake Forest, IL 60045-5201 · Tel 847 535 1000 · [grainger.com](https://www.grainger.com)

1 INSIDERSTREET SCORE

INSIDERSTREET SCORE

61 / 100

Street mean \$1317.14 (7 analysts, last qtr) — their number, not ours

INSIDER CONSENSUS SIGNAL

ROUTINE SELLING — LOW SIGNAL

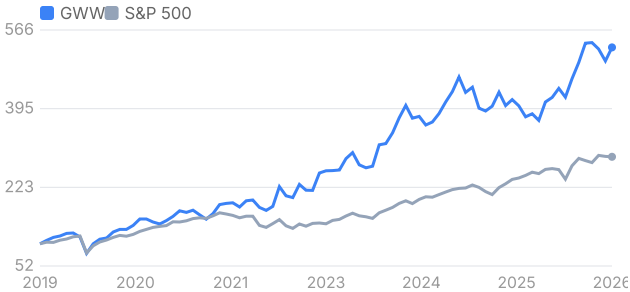
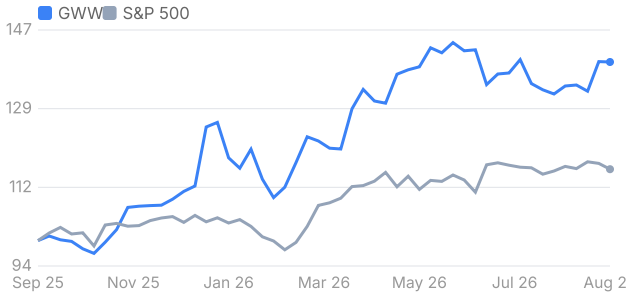
\$7M sold / 6 mo, zero open-market buys

2 PRICE AND VOLUME

adjusted close, prod data layer

1 Year vs S&P 500 · GWW +39.7% · S&P 500 +15.9% · spread +23.8pp

7 Years vs S&P 500 · GWW +428.6% · S&P 500 +189.9% · spread +238.7pp



Both charts indexed to 100 at the start of their window and drawn on a single shared scale, so the gap to the benchmark is the gap you see. Adjusted closes throughout.

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3 INSIDERSTREET SCORE live IS factor model

INSIDERSTREET
SCORE
61
OF 100

Score Breakdown

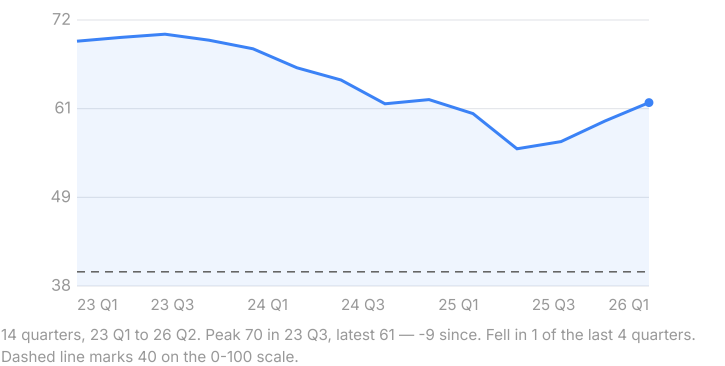
Profitability	71/100
Growth	48/100
Momentum	70/100
Quality	80/100
Earnings Quality	76/100
Balance Sheet	76/100
Value	44/100
Risk (safety)	100/100
Overall	61.4/100

Each component is a diagnostic reading on its own 0-100 scale. The overall score is computed separately from the underlying financials and is **not** the average of the rows above — components are not equally weighted and three of them (Momentum, Value, Risk) are derived partly from price rather than from the business.

Peer Comparison — IS Score

SYMBOL	IS SCORE
FAST	68
FERG	51
WCC	42
WSO	59
AIT	64
QXO	26
GWW	61

IS Score Trend — quarterly



4 TWO READINGS business vs price

BUSINESS QUALITY

61 / 100

IS Score 61.4 / 100 · -8.6 from peak of 70

Quarter	Business Quality
23 Q1	70
23 Q3	70
24 Q1	68
24 Q3	61
25 Q1	61
25 Q3	55
26 Q1	61

Fundamental factor model, quarterly. Measures how the business is doing - not where the price is going.

PRICE STRUCTURE

BULLISH

Technical Score 86 / 100 · Power +71 · 20 of 22 indicator votes bullish

Date	Price Structure
07-23	74%
08-13	13%
09-03	74%
09-25	74%
10-16	105%

Vote share across trend, momentum, volume, volatility and pattern families. Describes where the price is, not where it is going.

Both readings sit above the midpoint — business quality at 61 and price structure at 86 out of 100 — so they are not in conflict. The fundamentals and the tape are saying the same thing, which is the case in which either one alone would have been enough.

5 WHAT WOULD CHANGE OUR MIND falsifiable - check us next quarter

TRIGGER	WHERE IT STANDS NOW	WHAT IT WOULD MEAN
IS Score reaches 75 and holds two consecutive quarters	now 61.4	would move us up one band
IS Score stops falling - one quarter higher than the prior	last four: 56 → 56 → 59 → 61	the direction matters more than the level
Technical vote share back above 50%	now 100%	price structure no longer broken
Institutional holder count rises two quarters running	peak 1,371 → now 1,371	fewer institutions willing to hold is our clearest warning

We publish these so the view can be shown to be wrong. If none of them move and our reading does, we owe you an explanation.

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This page is InsiderStreet's own reading, produced from the data in the rest of this document. It is not a price target and not investment advice. Analyst consensus and street price targets appear later under their own heading and are the street's numbers, not ours.

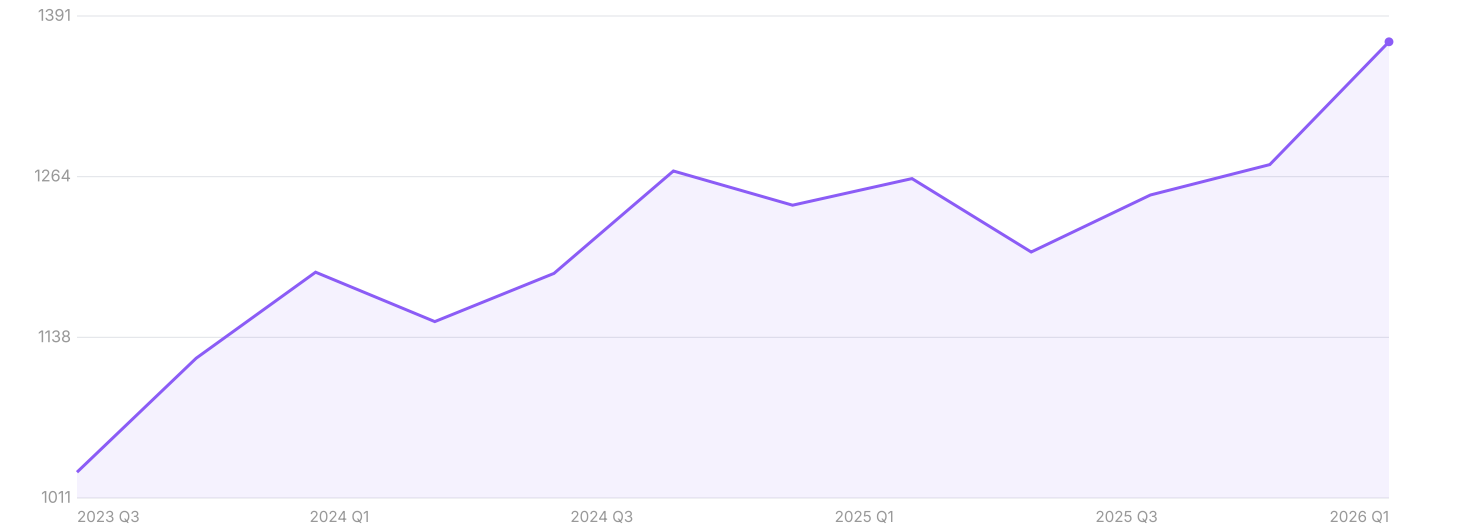
6 SMART MONEY CONFLUENCE EDGE · disclosure sources

SITE CONVERGENCE SCORE 2 of 4 top 13% of 29,420 symbols	SOURCES ALIGNED — of 3 independent disclosures	CONGRESS (180D) 0 buys none disclosed	INSIDER BUYS (180D) 0 none disclosed
ETF FUNDS (30D) 1167 up / 949 down net +218 funds	INSTITUTIONS ADDED (13F) 97 managers opening or increasing		

Congressional and insider figures are disclosed purchases in the trailing 180 days; ETF figures are COUNTS OF FUNDS whose holding changed in 30 days, not dollars. Coincidence of separate disclosures, not coordination. An absent source means nothing qualifying was disclosed in its window.

7 INSTITUTIONAL OWNERSHIP - 12-QUARTER TREND 13F · filed 45 days after quarter end

Institutions holding — 12 quarters



Peak 1,371 · latest 1,371 (+0 from peak).

Quarter	Holders	13F Shares	Value	Reported Own%
2026 Q2	1,371	35.8M	\$46.8B	75.8%
2026 Q1	1,274	34.4M	\$36.0B	72.8%
2025 Q4	1,250	35.5M	\$34.1B	75.0%
2025 Q3	1,205	33.8M	\$31.0B	71.5%
2025 Q2	1,263	34.8M	\$35.8B	73.5%
2025 Q1	1,242	34.8M	\$34.0B	73.6%
2024 Q4	1,269	35.0M	\$36.3B	74.0%
2024 Q3	1,188	35.2M	\$36.2B	74.5%
2024 Q2	1,150	35.3M	\$31.6B	74.6%
2024 Q1	1,189	35.1M	\$35.2B	74.2%
2023 Q4	1,121	35.5M	\$29.2B	75.0%
2023 Q3	1,031	35.7M	\$24.5B	75.4%

How to read ownership above 100%. A 13F reports the positions a manager has investment discretion over, and where two or more managers share discretion over the same block, each one reports it. Summed across filers, the total can therefore exceed the shares actually outstanding without anything being wrong. We publish the figure as filed rather than netting it down, and flag separately any quarter where the arithmetic is not merely high but impossible.

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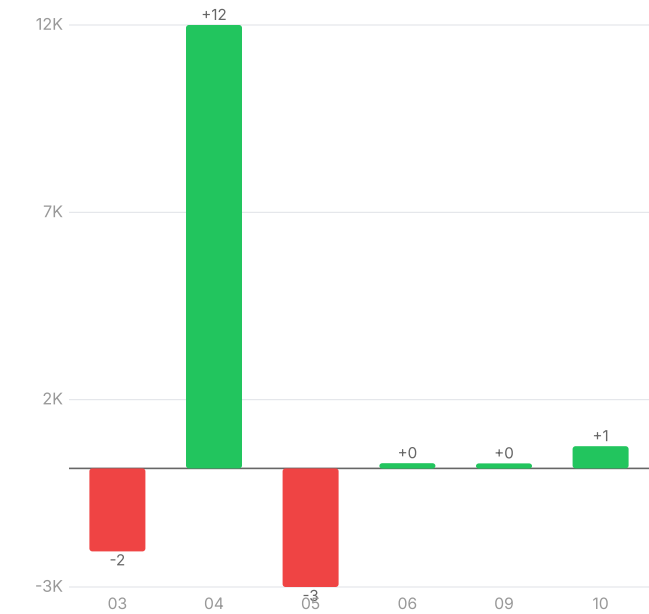
8 INSIDER ACTIVITY live Form 4 data

INSIDER	ROLE	DATE	TYPE	SHARES	VALUE	POST-TXN OWNED
Thomson Laurie R	Interim CFO and VP, Controller	2026-10-01	A-Award	590	—	989
Perez Beatriz R	director	2026-09-01	A-Award	10	—	5,365
White Steven Andrew	director	2026-09-01	A-Award	5	—	5
White Steven Andrew	director	2026-09-01	GIFT	5	—	0
White Steven Andrew	director	2026-09-01	GIFT	5	—	2,924
Watson Lucas E	director	2026-09-01	A-Award	12	—	6,023
Williams Susan Slavik	director	2026-09-01	A-Award	4	—	2,473
Santi Ernest Scott	director	2026-09-01	A-Award	20	—	10,653

9 SELL DECOMPOSITION — ROUTINE VS. DISCRETIONARY EDGE

6-MO DECOMPOSITION (FORM 4)	TXNS	SHARES	VALUE	SIGNAL WEIGHT
S — Open-market sales	39	6,451	\$7.4M	Counted
M — Exercises (paired A/D)	1	2,339	\$0.7M	None — mechanics
F — Tax withholding	27	7,924	\$8.7M	None — compensation
G — Gifts	10	34,311	—	None
P — Open-market purchases	0	0	\$0	Counted — none occurred

Monthly Net Insider Flow (000 shares)



Net of acquisitions minus dispositions, all Form 4 types.

Signal Summary

SIGNAL	OPEN-MARKET SELLS	OPEN-MARKET BUYS	CLUSTER
Routine Selling — Low Signal	\$7.4M 39 txns / 6 mo	\$0.0M 0 txns / 6 mo	None active 3+ insiders / 21 days

10 FORM 144 PLANNED-SALE PIPELINE live EDGAR data

FILED	FILER	SHARES REGISTERED	EST. PROCEEDS
2026-05-12	Jonathan Michael Leroy	854	\$1.1M
2026-05-12	Paige Robbins	1,457	\$1.8M
2026-05-12	Laurie Thomson	313	\$0.4M
2026-04-02	Deidra C Merriwether	1,488	\$1.6M
Trailing 12 mo	8 filings	33,832	\$34M

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11 13D / 13G STAKES					COND
FILED	FORM	REPORTING PERSON	% OF CLASS	SHARES	
2026-04-30	SCHEDULE 13G	Vanguard Capital Management	6.99%	3.3M sh	
2026-03-27	SCHEDULE 13G/A	The Vanguard Group	—	exit/reporting change	
2025-07-29	SCHEDULE 13G/A	The Vanguard Group	11.71%	5.6M sh	
2025-01-29	SCHEDULE 13G/A	Susan Slavik Williams	5.70%	2.8M sh	

12 CONGRESSIONAL TRADING					EDGE · STOCK Act
MEMBER	CHAMBER	TRADE	SIZE BAND	TRADED	DISCLOSED
Jared Moskowitz	House	SELL	\$1,001 - \$15,000	2026-07-13	2026-08-28
Jared Moskowitz	House	SELL	\$1,001 - \$15,000	2026-07-13	2026-08-28
Jared Moskowitz	House	SELL	\$1,001 - \$15,000	2026-07-12	2026-08-28
Shelley Moore Capito	Senate	SELL	\$1,001 - \$15,000	2025-01-17	2025-02-13
Shelley Moore Capito	Senate	SELL	\$1,001 - \$15,000	2025-01-17	2025-02-12
Shelley Moore Capito	Senate	SELL	\$1,001 - \$15,000	2025-01-17	2025-02-12
HOUSE 12-MO 6 trades 1 purchases		SENATE 12-MO 0 trades None purchases		COVERAGE STOCK Act filings 30-45 day disclosure lag	

13 INSTITUTIONAL OWNERSHIP & 13F FLOW				live 13F data
13F FILERS (LAST COMPLETE Q) 1,274	13F SHARES 34M 72.8% of shares out	NEW / CLOSED 134 / 86 positions, QoQ	INCREASED / REDUCED 430 / 442 positions, QoQ	
PUT/CALL (13F) 0.96 option positions	FREE FLOAT 91.5% 43M sh			

2.8 · Largest Reporting 13F Managers

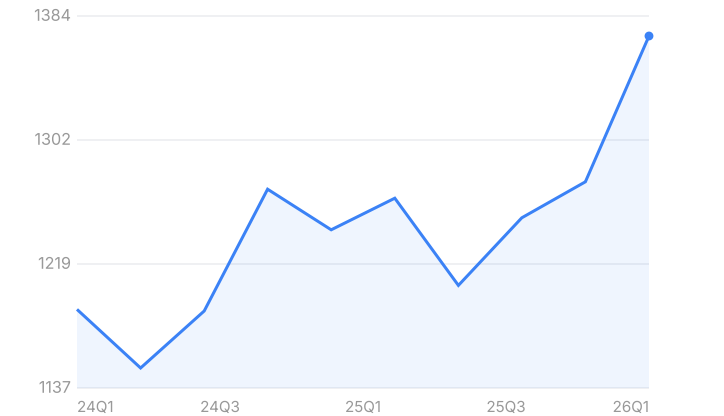
MANAGER	SHARES	VALUE
Wealth Enhancement Advisory Servic	64,264	\$80M
Assenagon Asset Management S.A.	33,203	\$41M
Td Waterhouse Canada Inc.	28,708	\$37M
Barlow Wealth Partners, Llc	21,059	\$27M
Vontobel Holding Ltd.	21,035	\$26M
Birch Hill Investment Advisors Llc	19,106	\$24M

EDGAR 13F holdings as of 2026-09-30; filer values normalized to dollars.

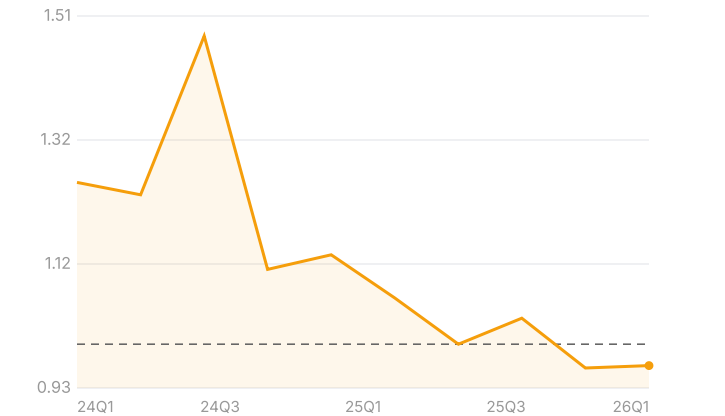
2.9 · Top ETF & Fund Ownership

FUND	WEIGHT	POSITION
VITSX	0.1%	\$1.8B
VTI	0.1%	\$1.8B
VSMPX	0.1%	\$1.8B
VTSAX	0.1%	\$1.8B
VOO	0.1%	\$1.4B
VFFSX	0.1%	\$1.4B

13F Filers Holding GWW — quarterly



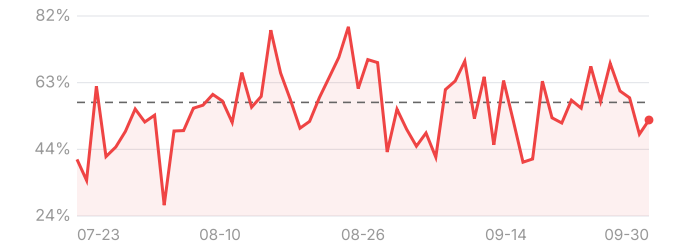
Institutional Put/Call — quarterly



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14 SHORT VOLUME — DAILY, 60 SESSIONS

EDGE · live FINRA feed

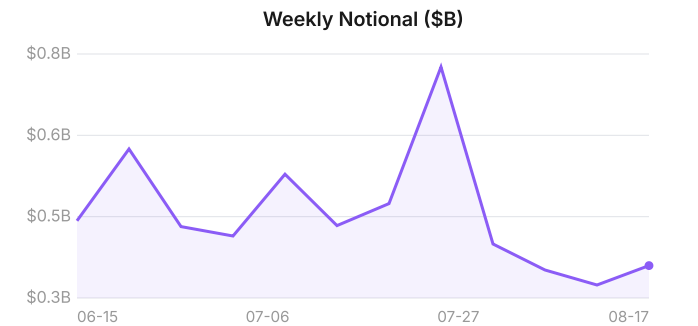


Daily short-sale volume as % of volume reported in FINRA's short-sale file — a flow measure, not short interest; dashed = 50-day average.

LATEST SESSION 52.1% 2026-10-15	20-DAY AVG 56.0% 50-day 57.2%	TREND Falling 20d vs 50d	BY MARKET CENTER Q: 52% · N: 64% · B: 28% latest session
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15 DARK POOL ACTIVITY

EDGE · live ATS data

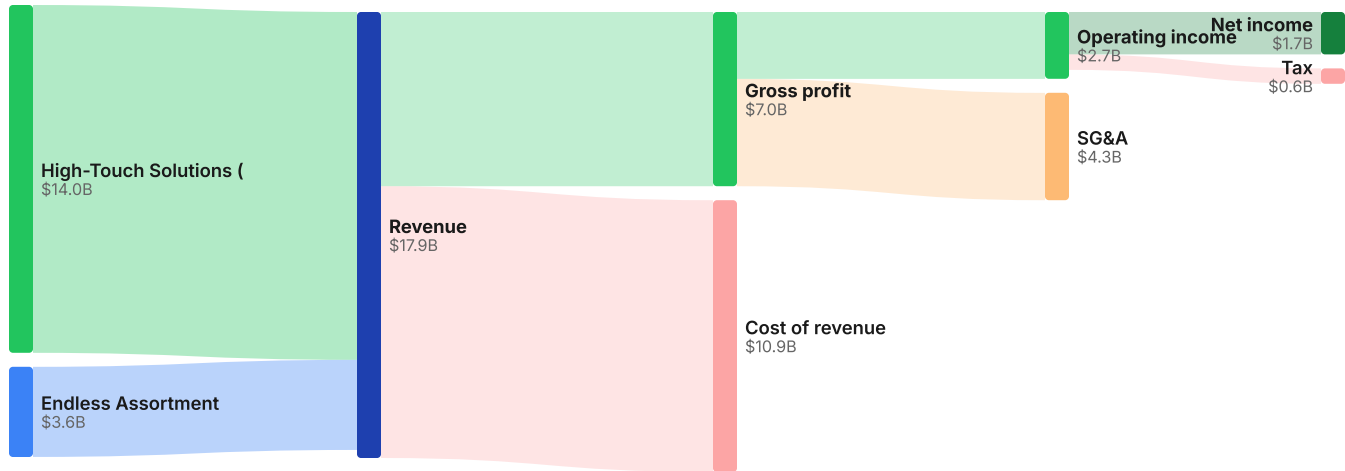


Where GWW Trades in the Dark

ATS VENUE (4-WK)	SHARES	AVG TRADE
Ubsa Ubs Ats	0.4M	17 sh
Ebxi Level Ats	0.2M	7 sh
Sgmt Sigma X2	0.2M	11 sh
Mlix Instinct X	0.2M	18 sh
Mspl Ms Pool (Ats-4)	0.1M	62 sh
Incr Intelligent Cross Llc	0.1M	11 sh

16 REVENUE FLOW — FY2025

live segmentation + income data



Where a dollar of W.W. Grainger, Inc. revenue goes. All values FY2025 filings, live.

17 GEOGRAPHIC REVENUE

live segmentation

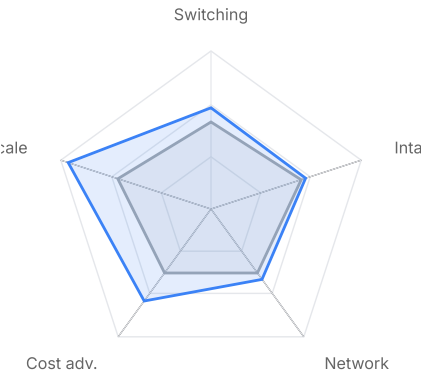
REGION	REVENUE	SHARE
UNITED STATES	\$14.4B	80%
JAPAN	\$2.2B	12%
CANADA	\$683M	4%
Other Foreign Countries	\$645M	4%

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18 MOAT & COMPETITIVE POSITION

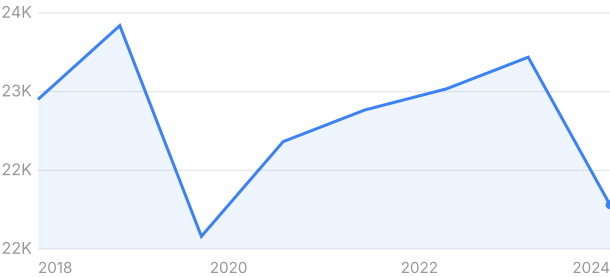
LIVE MODEL · 69/100 NARROW

Moat score 69/100 — Narrow; primary source Efficient Scale.



■ GWW (live moat model)
■ Peer median: FAST · FERG · WCC · WSO · AIT
Component scores from the live moat model. Peer median illustrative.

3.8 · Employees (SEC filings)



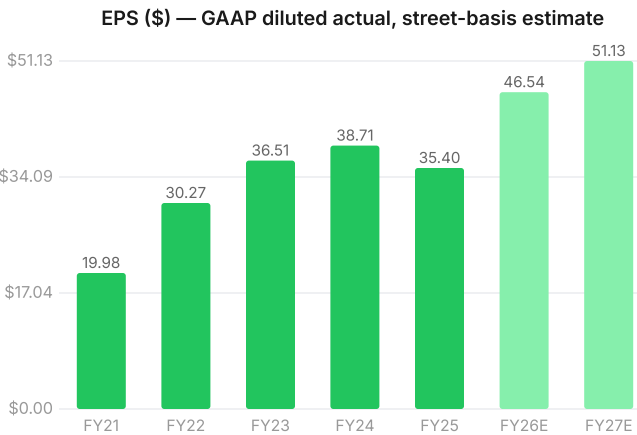
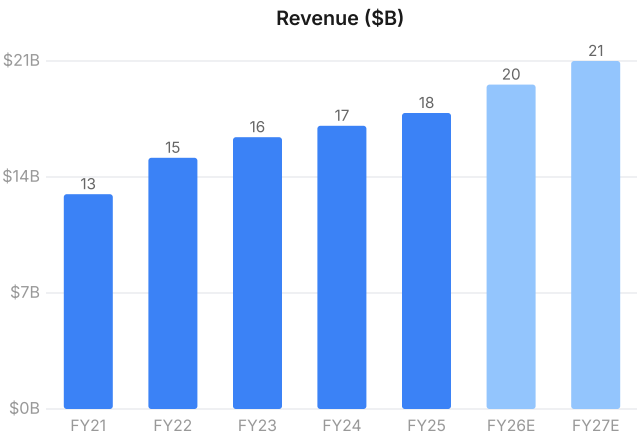
19 CORPORATE INFORMATION — KEY OFFICERS

22,100 employees

OFFICER	TITLE
Donald G. Macpherson	Chairman & Chief Executive Officer
Paige K. Robbins	Senior Vice President & President of Grainger Business Unit
Deidra Cheeks Merriwether	Chief Financial Officer & Senior Vice President
Melanie J. Tinto	Senior Vice President & Chief Human Resources Officer

20 REVENUE & EPS — HISTORY AND ESTIMATES

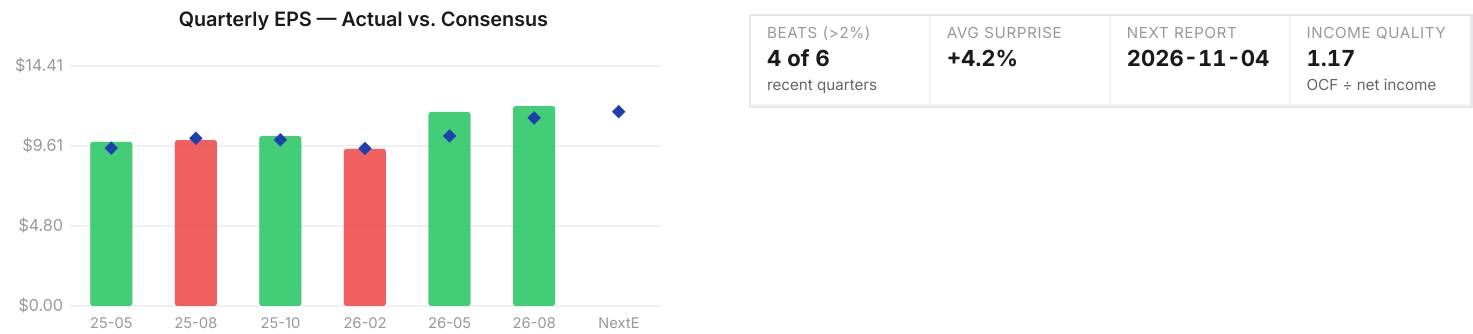
live consensus



Actual bars are GAAP diluted EPS from the filed income statement; the lighter forward bars are street-basis consensus. The two are different measures and are not comparable quarter to quarter.

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21 ESTIMATE VS. ACTUAL & SURPRISES live data



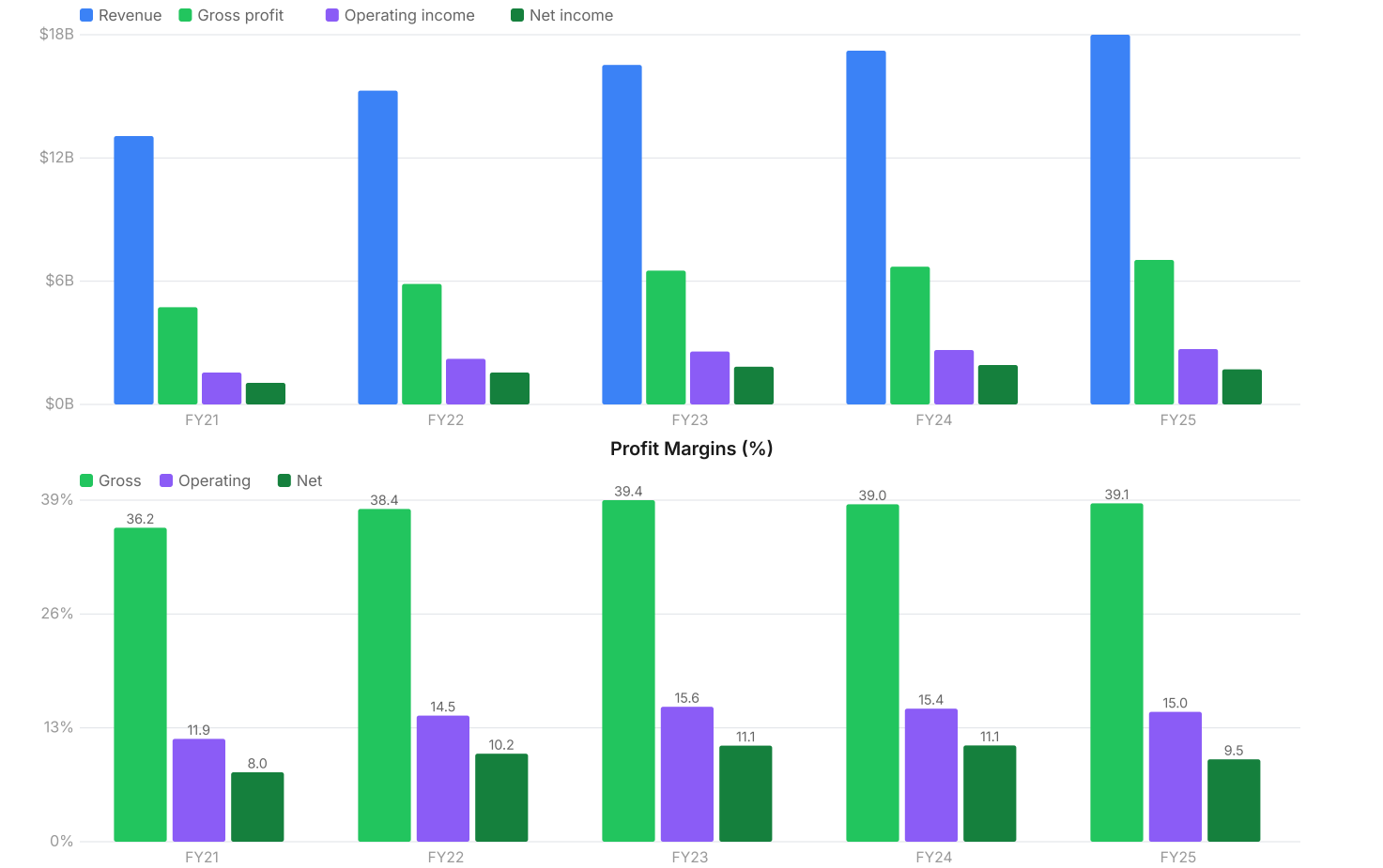
22 REPORTED VS. CONSENSUS — FULL HISTORY 0 quarters · live data

BEAT RATE —% 0 of 0 quarters	CURRENT STREAK 0 longest 0	AVG EPS SURPRISE —% median —%	SURPRISE TREND — last 4 vs prior 4
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PERIOD	EPS EST.	EPS ACTUAL	EPS SURPRISE	REV EST. (\$M)	REV ACTUAL (\$M)	REV SURPRISE
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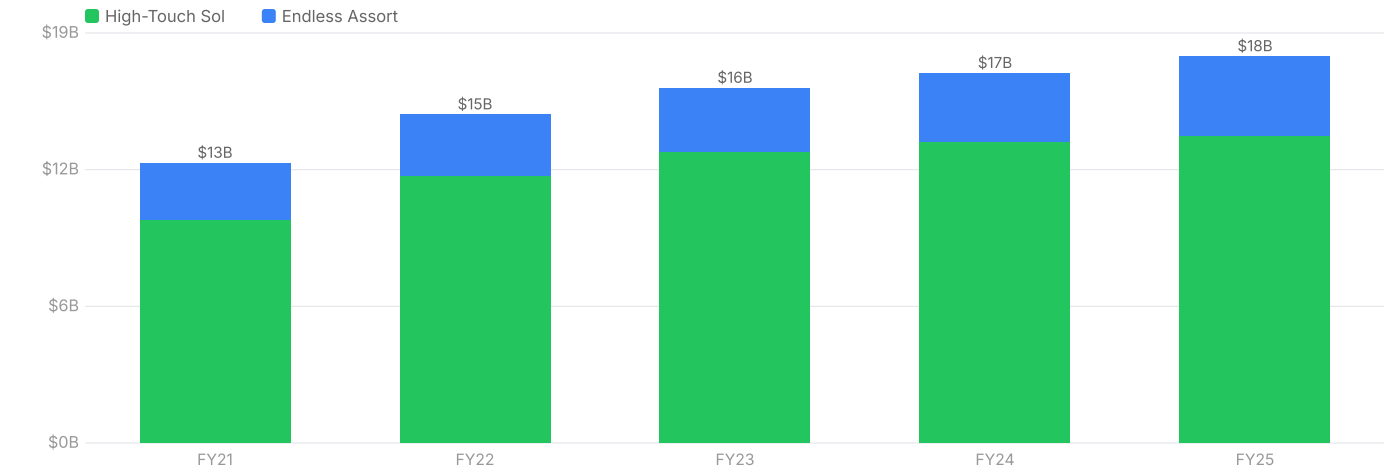
Announcement dates to . Consensus as it stood at each report. Revenue surprise shown where both estimate and actual are filed. A beat record is history, not a forecast.

INCOME TRENDS — 5 YEAR live financials



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Revenue by Segment — Stacked



Live segmentation data.

YoY Growth Heatmap — Income Lines

YOY GROWTH	FY21	FY22	FY23	FY24	FY25
Revenue	+10.4%	+16.9%	+8.2%	+4.2%	+4.5%
Gross profit	+11.4%	+23.9%	+11.1%	+3.0%	+4.8%
Operating income	+51.8%	+43.2%	+15.8%	+2.8%	+2.0%
Net income	+50.1%	+48.3%	+18.2%	+4.4%	-10.6%

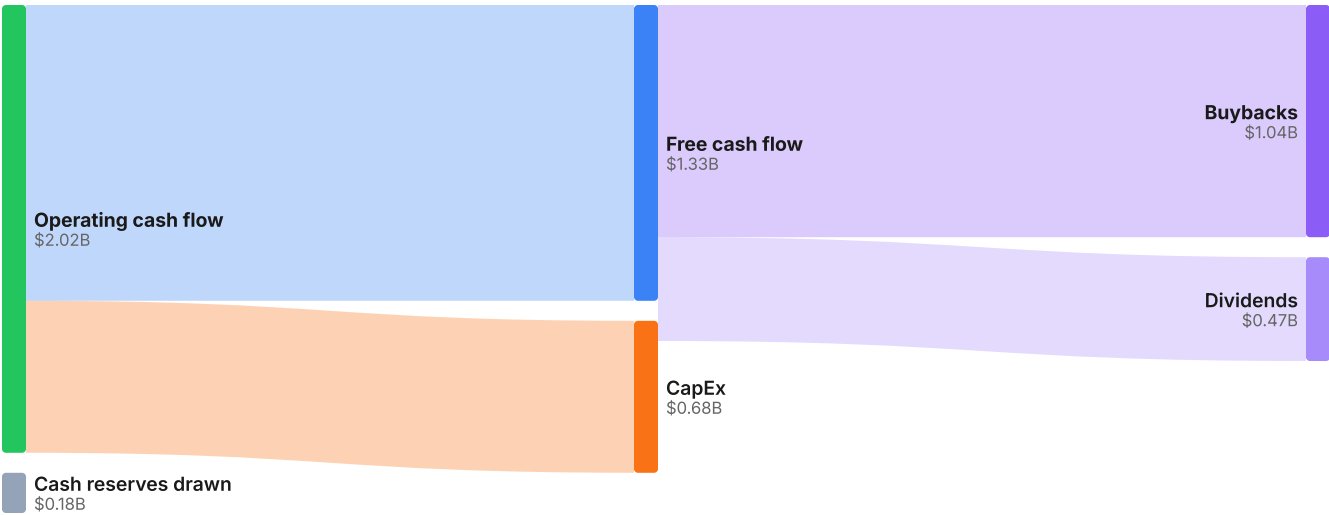
23 INCOME STATEMENT — FULL						live financials
\$B · FY ENDS	FY21	FY22	FY23	FY24	FY25	TREND
Revenue	13.0	15.2	16.5	17.2	17.9	
Cost of revenue	8.3	9.4	10.0	10.5	10.9	
Gross profit	4.7	5.8	6.5	6.7	7.0	
R&D expense	0.0	0.0	0.0	0.0	0.0	
SG&A expense	3.2	3.6	3.9	4.0	4.3	
Operating income	1.5	2.2	2.6	2.6	2.7	
EBITDA	1.7	2.4	2.8	2.9	2.8	
D&A	0.2	0.2	0.2	0.2	0.3	
Pretax income	1.5	2.1	2.5	2.6	2.4	
Income tax	0.4	0.5	0.6	0.6	0.6	
Net income	1.0	1.5	1.8	1.9	1.7	
Diluted EPS (\$)	19.98	30.27	36.51	38.71	35.40	
Diluted shares (M)	52	51	50	49	48	

CASH FLOW TRENDS						live data
OPERATING CF	CAPEX	FREE CASH FLOW	SBC	BUYBACKS	NET CASH CHANGE	
 \$2B	 \$1B	 \$1B	 \$0B	 \$1B	 \$-0B	

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WHERE THE CASH WENT — FY2025

cash Sankey, live data



Balance Sheet — Full

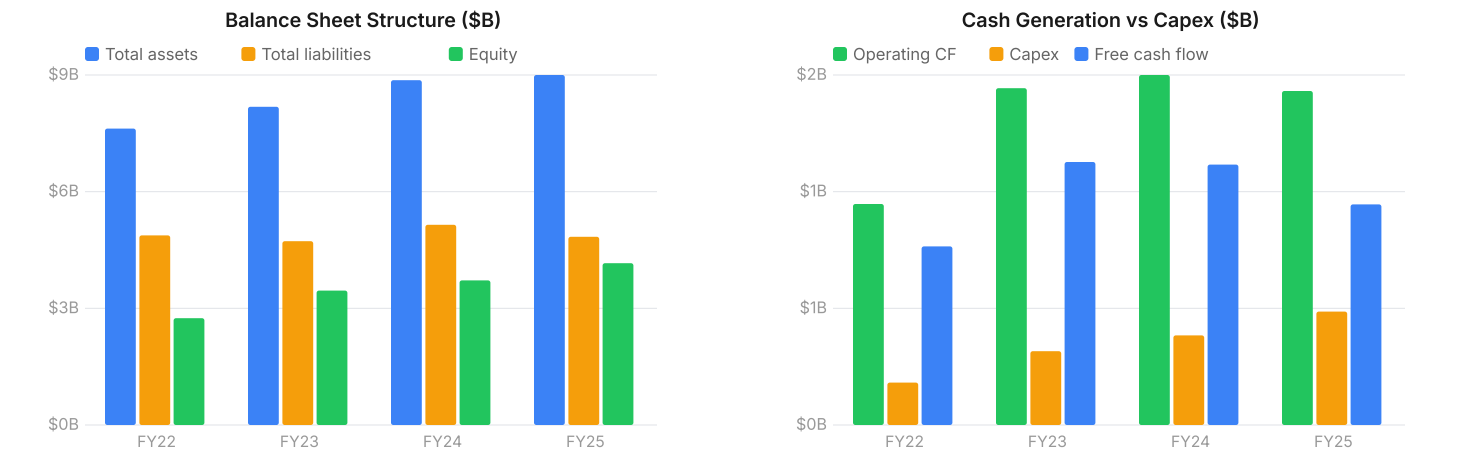
\$B	FY22	FY23	FY24	FY25	
Cash & equivalents	0.3	0.7	1.0	0.6	
ST investments	0.0	0.0	0.0	0.0	
Receivables (net)	2.1	2.2	2.2	2.3	
Total current assets	5.0	5.3	5.7	5.5	
PP&E (net)	1.8	2.1	2.3	2.6	
Goodwill + intangibles	0.6	0.6	0.6	0.6	
Total assets	7.6	8.1	8.8	9.0	
Accounts payable	1.0	1.0	1.0	1.0	
Short-term debt	0.0	0.0	0.5	0.2	
Deferred revenue	0.0	0.0	0.0	0.0	
Total current liabilities	2.0	1.8	2.3	1.9	
Long-term debt	2.3	2.3	2.3	2.7	
Total liabilities	4.9	4.7	5.1	4.8	
Shareholders' equity	2.7	3.4	3.7	4.1	

Cash Flow Statement — Full

\$B	FY22	FY23	FY24	FY25	
Net income	1.6	1.9	2.0	1.8	
D&A	0.2	0.2	0.2	0.3	
Stock-based compensation	0.0	0.1	0.1	0.1	
Working capital change	(0.6)	(0.3)	(0.3)	(0.4)	
Operating cash flow	1.3	2.0	2.1	2.0	
Capital expenditures	(0.3)	(0.4)	(0.5)	(0.7)	
Investing cash flow	(0.3)	(0.4)	(0.5)	(0.6)	
Buybacks	(0.6)	(0.9)	(1.2)	(1.0)	
Dividends paid	(0.4)	(0.4)	(0.4)	(0.5)	
Debt issuance / (repay)	0.0	(0.0)	0.5	(0.3)	
Financing cash flow	(1.0)	(1.3)	(1.2)	(1.8)	
Free cash flow	1.1	1.6	1.6	1.3	

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24 EXPANDED RATIO ANALYSIS (I)

live ratio engine · profitability · valuation

RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
PROFITABILITY							
ROE	56.3%	71.7%	65.9%	59.0%	45.5%	49%	
ROA	16.2%	21.8%	23.2%	22.5%	19.2%	19.4%	
ROIC	26.4%	34.5%	37.5%	36.9%	27.6%	26.8%	
Gross margin	36.2%	38.4%	39.4%	39.0%	39.1%	39.4%	
Operating margin	11.9%	14.5%	15.6%	15.4%	15.0%	14.6%	
Net margin	8.0%	10.2%	11.1%	11.1%	9.5%	9.9%	
EBITDA margin	13.3%	15.8%	17.0%	16.9%	15.4%	16.0%	
FCF margin	5.2%	7.1%	9.6%	9.1%	7.4%	—	
VALUATION							
P/E	24.67	17.74	22.14	26.65	28.15	33.9	
P/B	13.73	11.25	13.00	15.15	11.60	15.2	
P/S	1.98	1.80	2.46	2.96	2.68	3.33	
P/FCF	37.73	25.48	25.53	32.41	36.09	41.5	
EV/EBITDA	16.08	12.14	15.15	18.30	18.30	21.5	
EV/Revenue	2.17	1.96	2.58	3.09	2.82	3.4	
Earnings yield	4.1%	5.6%	4.5%	3.8%	3.6%	2.97%	
FCF yield	2.7%	3.9%	3.9%	3.1%	2.8%	2.41%	

EXPANDED RATIO ANALYSIS (II)

leverage · solvency

RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
LEVERAGE & SOLVENCY							
Current ratio	2.62	2.48	2.88	2.49	2.83	2.81	
Quick ratio	1.40	1.36	1.64	1.49	1.59	1.70	
Debt / equity	1.47	1.11	0.88	0.95	0.76	0.68	
Debt / assets	41.9%	35.6%	33.8%	36.1%	35.3%	29.1%	
Net debt / EBITDA	1.43	0.97	0.74	0.74	0.93	0.73	
Interest coverage	18.07	24.08	27.88	34.56	31.00	—	

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EXPANDED RATIO ANALYSIS (III)							efficiency · growth · per-share · scores
RATIO	FY21	FY22	FY23	FY24	FY25	TTM	TREND
EFFICIENCY							
Asset turnover	2.02	2.15	2.09	2.02	2.02	1.96	
Receivables turnover	8.07	7.84	7.62	7.76	7.87	6.7	
DSO (days)	45	47	48	47	46	55	
DPO (days)	35	36	37	33	32	41	
Cash conversion cycle	89	91	94	94	93	90	
GROWTH (YoY)							
Revenue growth	10.4%	16.9%	8.2%	4.2%	4.5%	—	
Net income growth	50.1%	48.3%	18.2%	4.4%	-10.6%	—	
EPS growth	55.6%	51.2%	20.6%	6.5%	-8.6%	—	
FCF growth	-26.3%	57.9%	47.3%	-1.0%	-15.2%	—	
PER SHARE (\$)							
EPS (diluted, TTM)	20.17	30.51	36.80	39.20	35.84	39.53	
Book value / share	36.25	48.13	62.68	68.95	87.00	95.41	
Revenue / share	251.88	300.36	331.55	352.53	376.93	398.41	
FCF / share	13.19	21.24	31.91	32.24	27.96	31.92	
Cash / share	4.66	6.41	13.28	21.27	12.29	12.45	
SHAREHOLDER RETURN & SCORES							
Buyback yield	2.7%	2.2%	2.1%	2.4%	2.2%	1.59%	
Altman Z-Score	8.72	8.82	10.83	11.53	9.38	13.1	
Piotroski F-Score	6	7	8	7	7	7/9	
Beneish M-Score	-2.28	-2.20	-2.57	-2.57	-2.57	-2.50	

25 EARNINGS QUALITY PANEL				live scores
MODEL	SCORE	ZONE	NOTE	
Piotroski F-Score	7 / 9	Strong		
Altman Z-Score	13.1	Safe (>2.99)	Safe	
Income quality	1.17	Cash-backed	OCF ÷ net income	
Beneish M-Score	-2.50	Non-manipulator	vs -2.22 threshold	

26 DUPONT & GROWTH QUALITY				live analysis engine
DUPONT DECOMPOSITION (TTM)		VALUE	GROWTH QUALITY (LIVE)	VALUE
Tax burden		0.70	Revenue stability	0.96
Interest burden		0.97	Earnings stability	0.78
Operating margin		14.7%	Earnings persistence	0.99
Asset turnover		2.03×	Revenue CAGR 3y	5.6%
Financial leverage		2.38×	EPS CAGR 3y	4.0%
= ROE		48%	FCF CAGR 3y	3.6%

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SHAREHOLDER RETURN PROFILE				live
BUYBACK YIELD	DIVIDEND YIELD	TOTAL SHAREHOLDER RETURN	SBC / REVENUE	
1.59%	0.71%	2.35%	0.4%	
		cash yield	dilution pressure	



28 PEER COMPARISON							live peer engine
COMPANY	MKT CAP	P/E	ROE	NET MARGIN	REV GROWTH	PIOTROSKI	1-YR RET
FAST	\$58.5B	41.1	35%	16.3%	+13.5%	6/9	+24.3%
FERG	\$44.8B	22.1	34%	7.6%	+3.7%	6/9	-1.7%
WCC	\$16.6B	23.3	14%	3.1%	+12.5%	8/9	+56.3%
WSO	\$12.2B	25.6	17%	7.8%	-3.0%	4/9	-17.0%
AIT	\$12.1B	29.8	22%	8.8%	+8.8%	8/9	—
QXO	\$11.3B	-13.1	-5%	-1.7%	+408.2%	5/9	—
CNM	\$7.7B	17.2	23%	6.7%	-0.5%	6/9	—
MSM	\$7.3B	31.5	17%	7.7%	+4.4%	7/9	—

1-yr returns computed from adjusted price history; peers without a tracked series show —.

29 ANALYST CONSENSUS & ESTIMATES

live consensus

Hold

39 Analysts

Str Sell (0)

Sell (4)

Hold (26)

Buy (9)

Str Buy (0)

MEAN TARGET (QTR)

TARGET VS. PRICE

NEXT REPORT

\$1317.14

-1.0%

2026-11-04

7 targets

last-quarter mean

street \$11.67

CONSENSUS ESTIMATES	REVENUE MEAN	HIGH / LOW	EPS MEAN	HIGH / LOW	# EPS EST.
FY2026	\$19.66B	\$19.75B / \$19.47B	\$46.54	\$47.24 / \$45.67	12
FY2027	\$21.09B	\$21.28B / \$20.85B	\$51.13	\$52.50 / \$49.71	13
FY2028	\$22.40B	\$22.89B / \$21.87B	\$56.01	\$58.05 / \$53.55	7

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30 STREET TARGETS & THIRD-PARTY RATING

live targets + composite

Street Price Target — Trajectory

WINDOW	AVG TARGET	VS. PRICE	# TARGETS
Last Month	\$1172.00	-11.9%	1
Last Quarter	\$1317.14	-1.0%	7
Last Year	\$1260.67	-5.3%	24
All Time	\$991.92	-25.5%	50

Rolling mean of published targets vs. last close \$1330.70. Aggregated from StreetInsider, Benzinga.

Third-Party Composite Rating

B+

DCF3/5

ROE5/5

ROA5/5

DEBT/EQ2/5

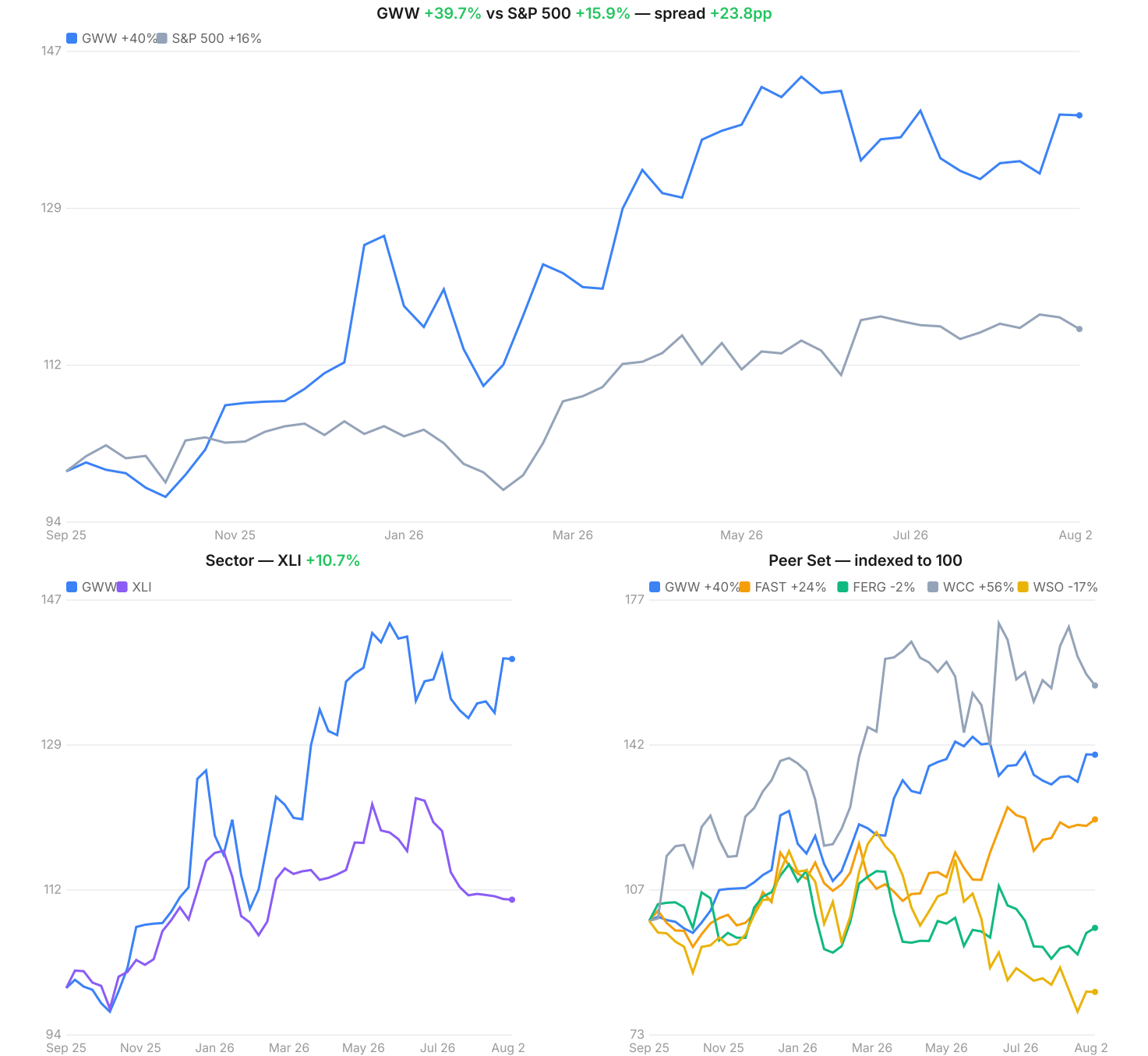
P/E2/5

P/B1/5

Independent quant composite as of 2026-10-16; components scored 1-5 (5 best). Shown for contrast with the InsiderStreet Score — methodologies differ.

31 PRICE PERFORMANCE — INDEXED, 12 MO

live prices · benchmark + sector + peer set



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TECHNICAL CHART — 6-MONTH DAILY CANDLES, INDICATORS ON site chart, print edition



Candlesticks with SMA 20/50 overlay, Bollinger (20,2σ) band, volume, and Wilder RSI(14) — computed from live daily OHLCV.

MOVING AVERAGE RIBBON & TREND site technicals-tab chart, live indicator history



MOVING AVERAGE	VALUE	DISTANCE	% DISTANCE	SIGNAL
SMA 20	\$1283.01	+47.69	+3.72%	Above
SMA 50	\$1292.32	+38.38	+2.97%	Above
SMA 200	\$1219.86	+110.84	+9.09%	Above
EMA 9	\$1309.54	+21.16	+1.62%	Above
EMA 21	\$1294.57	+36.13	+2.79%	Above
EMA 50	\$1294.71	+35.99	+2.78%	Above
EMA 200	\$1227.39	+103.31	+8.42%	Above

Series and readings from the nightly technical-indicator history — identical data to the site's ribbon chart. Supertrend segments colored by direction.

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32 TECHNICAL POWER SCORE

EDGE · site engine · 86/100 composite

TECHNICAL VERDICT

BULLISH

Power Score +71

20 of 22 indicator votes bullish

Family Scores (site weights)

Trend 30%

Momentum 25%

Volume 20%

Volatility 10%

Patterns 15%

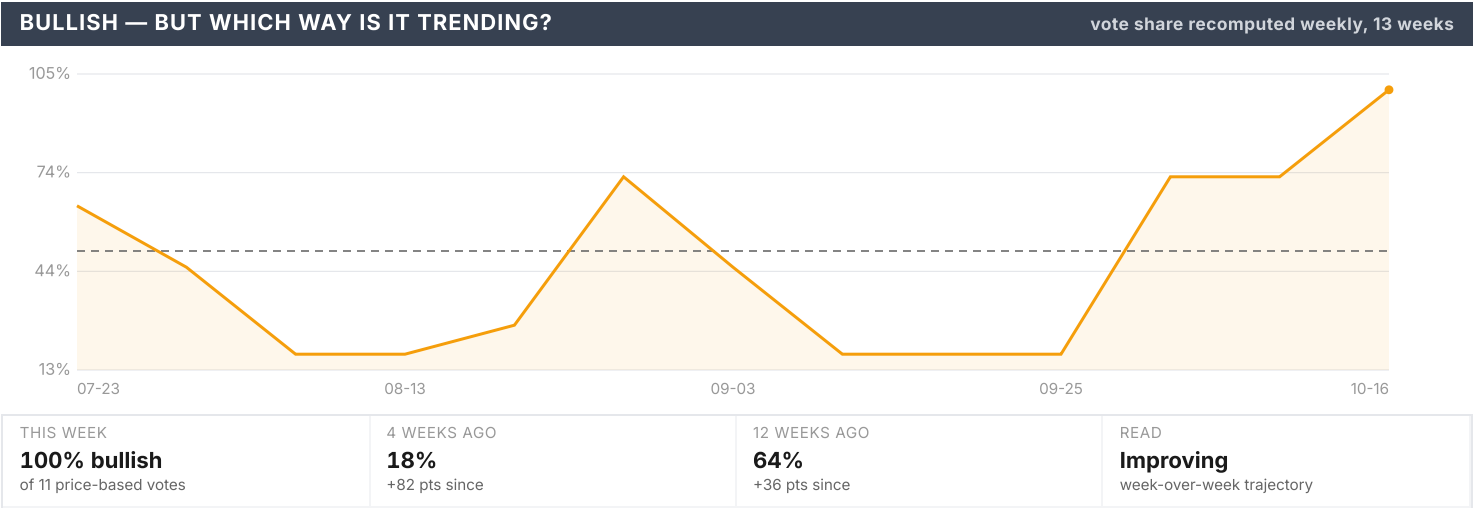
100

82

88

100

50



Indicator Vote Grid						20 bull / 2 bear	
● Price vs SMA 20	\$1283.01	● Price vs SMA 50	\$1292.32	● Price vs SMA 200	\$1219.86		
● EMA 9/21 Cross	1309.5/1294.6	● SMA 50/200	Golden	● ADX Direction	ADX 16		
● Supertrend	\$1250	● Parabolic SAR	\$1267	● SMA Slope	3.190		
● RSI	63.3	● Stochastic K/D	86/92	● StochRSI K/D	100/100		
● Williams %R	-21	● CCI	170	● TSI vs Signal	11.6		
● CMO	26.6	● ROC	3.91%	● OBV Signal	Accum		
● Chaikin MF	0.160	● MFI	55	● Force Index	1M		
● Elder Ray Bull	54.15						

INDICATOR GAUGES

site technicals-tab style

63.3

RSI (14)

30 oversold · 70 overbought

86.2

Stochastic %K

vs %D 92

54.8

Money Flow

volume-weighted RSI

15.8

ADX

trend strength · <20 weak

21.4

Williams %R

inverted scale

33 KEY LEVELS & VOLATILITY				live indicator table
LEVEL	VALUE	LEVEL	VALUE	
Pivot / R1 / R2	\$1331.00 / \$1355.17 / \$1379.18	S1 / S2	\$1306.99 / \$1282.82	
Bollinger (20,2)	\$1227.89 – \$1338.12	Squeeze	Off	
52-wk range	\$906.52 – \$1419.91	Off 52-wk high	-6.3%	
ATR (14)	\$27.41 (2.1%)	Historical vol	18.9%	

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34 SEASONALITY — 20-YEAR AVERAGES

live model · win rates shown

+0.6% Jan 55%	+1.5% Feb 55%	+1.3% Mar 62%	+2.6% Apr 75%	+0.2% May 50%	+0.5% Jun 45%	+2.0% Jul 50%	+1.8% Aug 60%	+0.3% Sep 45%	+3.1% Oct 65%	+3.3% Nov 65%	+1.8% Dec 60%
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Sample: 20 years — treat short histories as suggestive, not statistical.

35 RISK INDICATORS

computed from live price history

COMPUTED FROM LIVE WEEKLY PRICES	GWW	S&P 500
Weekly volatility (σ , 1y)	3.17%	1.83%
Best / worst week (1y)	+11.7% / -6.2%	—
Max drawdown (5y, monthly)	-35.8%	—
1-week VaR (95%)	-5.5%	—
Beta (5y)	1.03	1.00

36 EQUITY WEATHER & MARKET REGIME

EDGE · live weather engine

GWV EQUITY WEATHER (LIVE)

PARTLY CLOUDY · +19

Trend

Momentum

Volume

Volatility

Breadth

+41

+44

+39

-60

-32

MARKET REGIME (2026-10-16)

NEUTRAL

VIX

19.99

Normal

DOW THEORY

Confirmed

Bearish

SPY / QQQ TSI

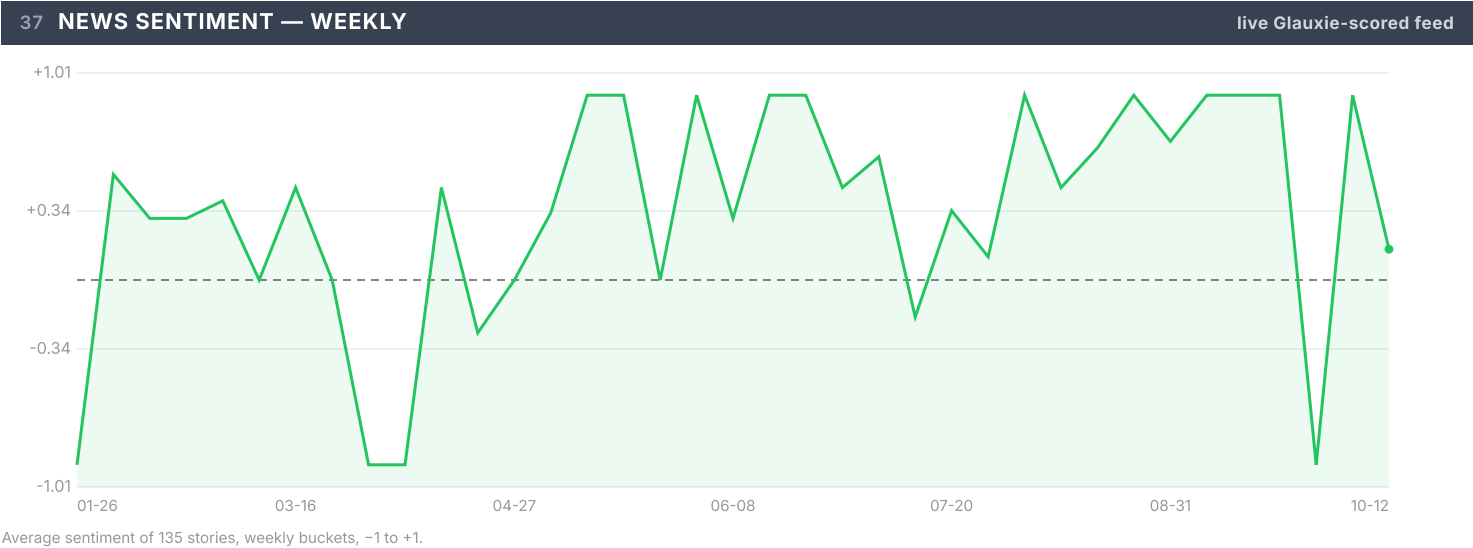
7.2 / 4.7

trend strength

SECTOR STRENGTH

46/100

breadth average



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38 WEATHER - COMPANY VS INDUSTRY, SECTOR, UNIVERSE EDGE · live weather engine · Partly Cloudy

OVERALL +19.0 +37.0 vs industry	TREND +40.8 +49.1 vs industry	MOMENTUM +44.1 +60.5 vs industry	VOLUME +39.4 +37.9 vs industry
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READING	GWW	INDUSTRIAL - DISTRIBUTION N=357	INDUSTRIALS N=9,922	ALL US SYMBOLS N=70,435
Overall	+19.0	-18.1	-24.1	-20.5
Trend	+40.8	-8.3	-26.2	-21.3
Momentum	+44.1	-16.4	-24.5	-15.8
Volume	+39.4	+1.5	-22.6	-3.8

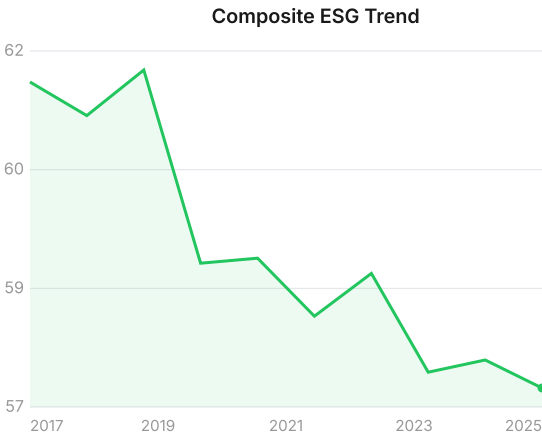
Trend, momentum and volume are computed per company. Volatility and breadth are market-regime values shared by every symbol in the universe, so they are reported once under Market Regime rather than compared here - a company cannot differ from its sector on a constant.

39 EXECUTIVE COMPENSATION live proxy data · FY2025

EXECUTIVE	TOTAL COMP	STRUCTURE
D.G. Macpherson Chairman of the Board & Chie	\$11.6M	87% equity+incentive
Melanie J. Tinto Senior Vice President & Chi	\$5.0M	74% equity+incentive
Deidra C. Merriwether Senior Vice President	\$4.2M	80% equity+incentive
Paige K. Robbins Senior Vice President & Pre	\$3.7M	78% equity+incentive
Nancy L. Berardinelli-Krantz Senior Vice Pre	\$2.9M	75% equity+incentive

40 ESG ASSESSMENT live disclosure-derived scores

PILLAR (LIVE DISCLOSURE SCORES)	SCORE
Environmental	52
Social	59
Governance	63
Composite ESG	58



41 8-K MATERIAL EVENTS live EDGAR feed

FILED	8-K CONTENTS	ITEMS
2026-08-04	Earnings Release; Exhibits	2.02,9.01
2026-08-03	Officer/Director Change	5.02
2026-05-08	Earnings Release; Exhibits	2.02,9.01
2026-05-01	Shareholder Vote	5.07
2026-02-03	Results of Operations and Financial Condition; Financial Statements an	2.02,9.01
2025-12-12	Amendments to Articles of Incorporation or Bylaws	5.03
2025-10-31	Results of Operations and Financial Condition; Financial Statements an	2.02,9.01
2025-08-01	Results of Operations and Financial Condition; Financial Statements an	2.02,9.01

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42 METHODOLOGY

Methodology. Every figure originates in InsiderStreet's production data layer and is computed deterministically by the same engines that power insiderstreet.ai. This factsheet contains no model-written text. Sections without underlying data are omitted rather than estimated.

43 DISCLOSURES

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44 DATA PROVENANCE FOR THIS REPORT sources · coverage · method

DATA DOMAIN	SOURCE	COVERAGE FOR THIS REPORT
Price & volume	market_db.historical_prices	52 rows
Fundamentals	income_statements_annual	6 rows · 2020 to 2025
Reported vs consensus	fact/earnings_calendar	24 rows · 2020-10-22 to 2026-08-04
Analyst estimates	dim/forward_estimates	3 rows · 2026-12-31 to 2028-12-31
Institutional ownership (13F)	holdings_db.institutional_ownership_summary	114 rows · 1998 to 2026
Insider transactions (Form 4)	edgar/form4	12 rows · 2026-09-01 to 2026-10-01
Proposed sales (Form 144)	edgar/form144	1 record
Beneficial ownership (13D/G)	edgar/13dg	4 rows · 2025-01-29 to 2026-04-30
Short-sale volume (FINRA)	edgar/short_volume_daily	60 rows · 2026-07-23 to 2026-10-15
Dark pool (ATS, tier 1)	edgar/darkpool_weekly	12 rows · 2026-06-15 to 2026-08-31
ETF & fund holding	etf_holdings_changelog (30d)	1 record
Peer set	stock_peers_dynamic	8 rows
Industry medians	industry_medians	1 record
Congressional trades	congress_db (House + Senate)	1 record
ESG	fact/esg_disclosures	1 record

Method. Every figure in this factsheet is looked up from a named field computed in code. It contains no model-written text.

Not covered. Short interest as a percent of float and days-to-cover are not in this data set — the short-sale figures above are FINRA volume, a flow, and cannot support squeeze or covering analysis. Options positioning and intraday data are also absent. 13F ownership is filed 45 days after quarter end and congressional trades are disclosed on a lag, so both describe a past position, not a current one.