

Workday, Inc. (WDAY)

Technology / Software - Application · NASDAQ Global Select

Generated: 2026-Oct-18 · Market data through: 2026-10-16

LAST CLOSE	MARKET CAP	52-WK HIGH	TRAILING PE	GROSS MARGIN	ROE	PIOTROSKI	1-YR RETURN
\$190.81	\$46.0B	\$247.40	38.5	75.8%	17%	8/9	-16.2%
2026-10-16	VOLUME	52-WK LOW	P/S	NET MARGIN	ROIC	ALTMAN Z	5-YR RETURN
	2.5M	\$110.36	4.53	12.3%	11%	3.8	+2.5%

Workday, Inc. delivers comprehensive, cloud-hosted enterprise software solutions to clients worldwide. These platforms empower organizations to strategize, operate, examine performance, integrate with existing systems, and oversee their overall business functions. A core offering includes a robust suite of financial management tools. These are designed to assist Chief Financial Officers (CFOs) in meticulously maintaining general ledger accounting data, streamlining financial workflows, gaining instant insights into financial and operational metrics, optimizing consolidation, accelerating month-end closes, bolstering internal controls and audit readiness, and ensuring uniformity throughout their financial activities. Workday also provides cloud-based spend management solutions. These facilitate smoother supplier engagement and contract administration, optimize the handling of indirect expenditures, and enable the effective execution of sourcing initiatives, including requests for proposals (RFPs). Its Human Capital Management (HCM) platform stands out, offering a comprehensive set of applications for overseeing the entire employee journey—from initial recruitment through to retirement. This empowers HR departments to efficiently handle hiring, onboarding, payroll, talent development, reskilling programs, and to cultivate exceptional employee experiences. Furthermore, the company offers dedicated applications for business planning, alongside powerful analytics and reporting capabilities. These advanced tools feature augmented analytics that translate complex data into easily digestible narratives for business users, leverage machine learning for enhanced operational efficiency and automation, and provide benchmarking features to compare performance against industry peers. Workday's diverse clientele spans numerous sectors, including professional and business services, financial institutions, healthcare providers, educational bodies, government agencies, technology firms, media organizations, retailers, and the hospitality industry. Originally incorporated in 2005 as North Tahoe Power Tools, Inc., the company adopted the name Workday, Inc. in July of the same year. Its corporate headquarters are located in Pleasanton, California.

SECTOR Technology · INDUSTRY Software - Application · EXCHANGE NASDAQ · MARKET CAP \$46.0B · EMPLOYEES 21,000 (SEC-filed) · CEO Aneel Bhusri · IPO 2012-10-12
COUNTRY US
6110 Stoneridge Mall Road, Pleasanton, CA 94588 · Tel 925 951 9000 · [workday.com](https://www.workday.com)

1 INSIDERSTREET SCORE

INSIDERSTREET SCORE

75 / 100

Street mean \$210.00 (29 analysts, last qtr) — their number, not ours

INSIDER CONSENSUS SIGNAL

ROUTINE SELLING — LOW SIGNAL

\$462M sold / 6 mo, zero open-market buys

2 PRICE AND VOLUME

adjusted close, prod data layer

1 Year vs S&P 500 · WDAY -16.2% · S&P 500 +15.9% · spread -32.0pp



7 Years vs S&P 500 · WDAY +2.5% · S&P 500 +189.9% · spread -187.4pp



Both charts indexed to 100 at the start of their window and drawn on a single shared scale, so the gap to the benchmark is the gap you see. Adjusted closes throughout.

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3 INSIDERSTREET SCORE

live IS factor model

INSIDERSTREET
SCORE

75

OF 100

Score Breakdown

Profitability	66/100
Growth	68/100
Momentum	93/100
Quality	81/100
Earnings Quality	59/100
Balance Sheet	78/100
Value	34/100
Risk (safety)	80/100
Overall	74.9/100

Each component is a diagnostic reading on its own 0-100 scale. The overall score is computed separately from the underlying financials and is **not** the average of the rows above — components are not equally weighted and three of them (Momentum, Value, Risk) are derived partly from price rather than from the business.

Peer Comparison — IS Score

SYMBOL	IS SCORE
ADSK	82
VEEV	83
TEAM	56
NBIS	44
MSTR	32
ROP	70
WDAY	75

IS Score Trend — quarterly



4 TWO READINGS

business vs price

BUSINESS QUALITY

75 / 100

IS Score 74.9 / 100 · -0.5 from peak of 75

Fundamental factor model, quarterly. Measures how the business is doing - not where the price is going.

PRICE STRUCTURE

BULLISH

Technical Score 73 / 100 · Power +46 · 18 of 22 indicator votes bullish

Vote share across trend, momentum, volume, volatility and pattern families. Describes where the price is, not where it is going.

Both readings sit above the midpoint — business quality at 75 and price structure at 73 out of 100 — so they are not in conflict. The fundamentals and the tape are saying the same thing, which is the case in which either one alone would have been enough.

5 WHAT WOULD CHANGE OUR MIND

falsifiable - check us next quarter

TRIGGER	WHERE IT STANDS NOW	WHAT IT WOULD MEAN
IS Score reaches 75 and holds two consecutive quarters	now 74.9	would move us up one band
IS Score stops falling - one quarter higher than the prior	last four: 58 → 71 → 68 → 75	the direction matters more than the level
Technical vote share back above 50%	now 64%	price structure no longer broken
Institutional holder count rises two quarters running	peak 1,145 → now 914	fewer institutions willing to hold is our clearest warning

We publish these so the view can be shown to be wrong. If none of them move and our reading does, we owe you an explanation.

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This page is InsiderStreet's own reading, produced from the data in the rest of this document. It is not a price target and not investment advice. Analyst consensus and street price targets appear later under their own heading and are the street's numbers, not ours.

6 SMART MONEY CONFLUENCE

EDGE · disclosure sources

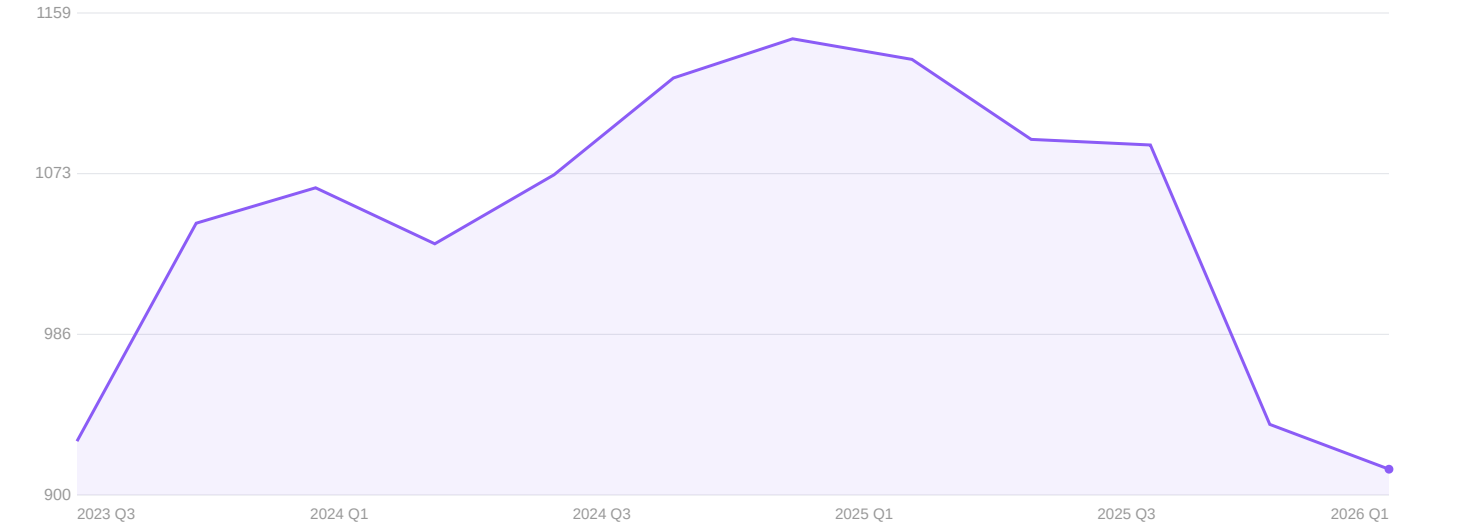
SITE CONVERGENCE SCORE 3 of 4 top 4% of 29,420 symbols	SOURCES ALIGNED — of 3 independent disclosures	CONGRESS (180D) 12 buys 2026-08-18	INSIDER BUYS (180D) 0 none disclosed
ETF FUNDS (30D) 1349 up / 1267 down net +82 funds	INSTITUTIONS ADDED (13F) -24 managers opening or increasing		

Congressional and insider figures are disclosed purchases in the trailing 180 days; ETF figures are COUNTS OF FUNDS whose holding changed in 30 days, not dollars. Coincidence of separate disclosures, not coordination. An absent source means nothing qualifying was disclosed in its window.

7 INSTITUTIONAL OWNERSHIP - 12-QUARTER TREND

13F · filed 45 days after quarter end

Institutions holding — 12 quarters



Peak 1,145 · latest 914 (-231 from peak).

QUARTER	HOLDERS	13F SHARES	VALUE	REPORTED OWN%
2026 Q2	914	209.6M	\$25.4B	84.0%
2026 Q1	938	198.8M	\$25.3B	79.7%
2025 Q4	1,088	197.4M	\$41.0B	79.1%
2025 Q3	1,091	197.7M	\$45.8B	79.2%
2025 Q2	1,134	192.4M	\$44.4B	77.1%
2025 Q1	1,145	194.2M	\$43.5B	77.8%
2024 Q4	1,124	195.1M	\$48.7B	78.2%
2024 Q3	1,072	184.3M	\$43.5B	73.9%
2024 Q2	1,035	183.7M	\$40.0B	73.6%
2024 Q1	1,065	185.3M	\$49.3B	74.3%
2023 Q4	1,046	183.6M	\$49.5B	73.6%
2023 Q3	929	184.3M	\$38.7B	73.9%

How to read ownership above 100%. A 13F reports the positions a manager has investment discretion over, and where two or more managers share discretion over the same block, each one reports it. Summed across filers, the total can therefore exceed the shares actually outstanding without anything being wrong. We publish the figure as filed rather than netting it down, and flag separately any quarter where the arithmetic is not merely high but impossible.

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8 INSIDER ACTIVITY live Form 4 data

INSIDER	ROLE	DATE	TYPE	SHARES	VALUE	POST-TXN OWNED
Garfield Mark S.	Chief Accounting Officer	2026-10-12	SELL	918	\$0.17M	69,309
Duffield David A	10 percent owner	2026-10-09	C-Conversion	99,835	—	204,884
Duffield David A	10 percent owner	2026-10-09	SELL	46,607	\$8.69M	158,277
Duffield David A	10 percent owner	2026-10-09	SELL	14,294	\$2.67M	143,983
Duffield David A	10 percent owner	2026-10-09	SELL	14,228	\$2.68M	129,755
Duffield David A	10 percent owner	2026-10-09	SELL	12,732	\$2.41M	117,023
Duffield David A	10 percent owner	2026-10-09	SELL	10,472	\$1.99M	106,551
Duffield David A	10 percent owner	2026-10-09	SELL	1,502	\$0.29M	105,049

9 SELL DECOMPOSITION — ROUTINE VS. DISCRETIONARY EDGE

6-MO DECOMPOSITION (FORM 4)	TXNS	SHARES	VALUE	SIGNAL WEIGHT
S — Open-market sales	218	3,067,938	\$461.6M	Counted
F — Tax withholding	24	152,244	\$23.3M	None — compensation
P — Open-market purchases	0	0	\$0	Counted — none occurred

Monthly Net Insider Flow (000 shares)



Net of acquisitions minus dispositions, all Form 4 types.

Signal Summary

SIGNAL Routine Selling — Low Signal	OPEN-MARKET SELLS \$461.6M 218 txns / 6 mo	OPEN-MARKET BUYS \$0.0M 0 txns / 6 mo	CLUSTER None active 3+ insiders / 21 days
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10 FORM 144 PLANNED-SALE PIPELINE live EDGAR data

FILED	FILER	SHARES REGISTERED	EST. PROCEEDS
2026-10-13	Mark Garfield	918	\$0.2M
2026-10-09	David A. Duffield Trust U/T/A 7/14/88	99,835	\$18.8M
2026-10-06	Gerrit Kazmaier	2,729	\$0.5M
2026-10-06	David A. Duffield Trust U/T/A 7/14/88	99,228	\$18.8M
Trailing 12 mo	65 filings	3,942,184	\$660M

11 13D / 13G STAKES COND

FILED	FORM	REPORTING PERSON	% OF CLASS	SHARES
2026-09-04	SCHEDULE 13G/A	BlackRock, Inc.	10.00%	19.7M sh
2026-08-12	SCHEDULE 13G/A	Hotchkis and Wiley Capital Management, LLC	6.31%	12.7M sh
2026-07-30	SCHEDULE 13G/A	BlackRock, Inc.	9.70%	19.6M sh
2026-04-29	SCHEDULE 13G	Vanguard Portfolio Management	5.57%	11.7M sh

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12 CONGRESSIONAL TRADING				EDGE · STOCK Act	
MEMBER	CHAMBER	TRADE	SIZE BAND	TRADED	DISCLOSED
Michael McCaul	House	SELL	\$1,001 - \$15,000	2026-08-28	2026-10-16
Michael McCaul	House	SELL	\$1,001 - \$15,000	2026-08-27	2026-10-16
Michael McCaul	House	SELL	\$1,001 - \$15,000	2026-08-25	2026-10-16
Ron Wyden	Senate	SELL	\$1,001 - \$15,000	2022-11-11	2023-05-15
Ron Wyden	Senate	SELL	\$1,001 - \$15,000	2022-11-11	2023-05-14
Ronald Lee Wyden	Senate	SELL	\$1,001 - \$15,000	2022-11-11	2023-05-14
HOUSE 12-MO 49 trades 37 purchases		SENATE 12-MO 0 trades None purchases		COVERAGE STOCK Act filings 30-45 day disclosure lag	

13 INSTITUTIONAL OWNERSHIP & 13F FLOW				live 13F data	
13F FILERS (LAST COMPLETE Q) 938		13F SHARES 199M 79.7% of shares out		NEW / CLOSED 154 / 279 positions, QoQ	
PUT/CALL (13F) 0.95 option positions		FREE FLOAT 80.6% 194M sh		INCREASED / REDUCED 351 / 332 positions, QoQ	

2.8 · Largest Reporting 13F Managers

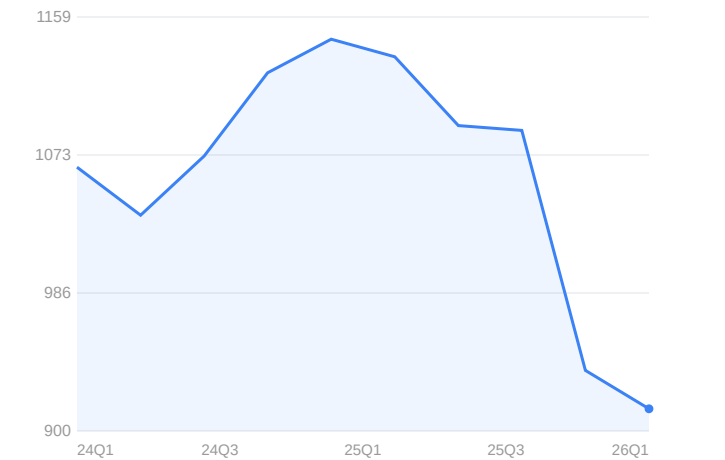
MANAGER	SHARES	VALUE
Fort Washington Investment Advisor	518,185	\$99M
Assenagon Asset Management S.A.	385,790	\$73M
Douglas Lane & Associates, LLC	324,088	\$62M
Banque Pictet & Cie Sa	184,310	\$35M
Sapient Capital LLC	106,022	\$20M
Fjarde Ap-Fonden /Fourth Swedish N	79,106	\$15M

EDGAR 13F holdings as of 2026-09-30; filer values normalized to dollars.

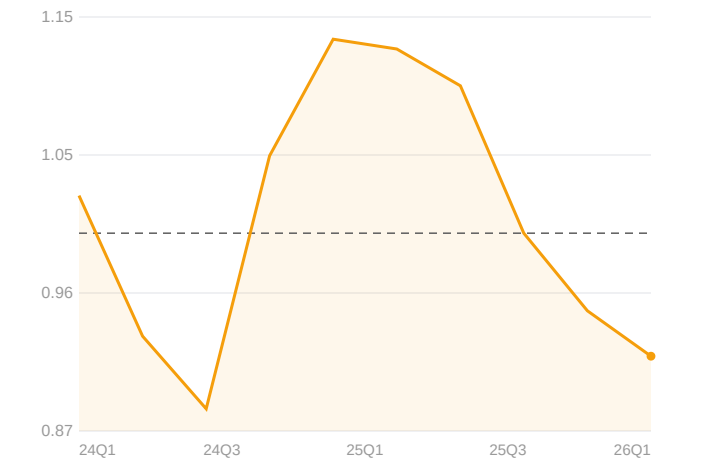
2.9 · Top ETF & Fund Ownership

FUND	WEIGHT	POSITION
VITSX	0.1%	\$1.2B
VTI	0.1%	\$1.2B
VSMPX	0.1%	\$1.2B
VTSAX	0.1%	\$1.2B
VOO	0.1%	\$1.0B
VFIAX	0.1%	\$1.0B

13F Filers Holding WDAY — quarterly



Institutional Put/Call — quarterly

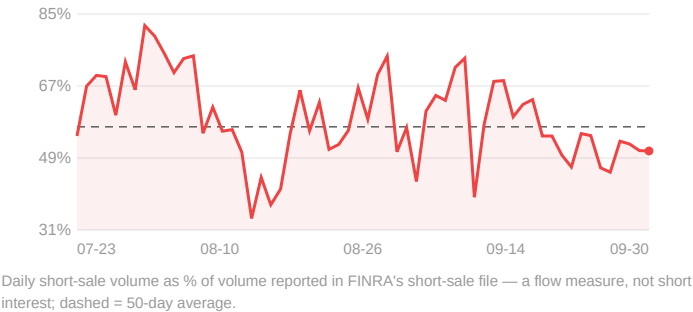


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14 SHORT VOLUME — DAILY, 60 SESSIONS

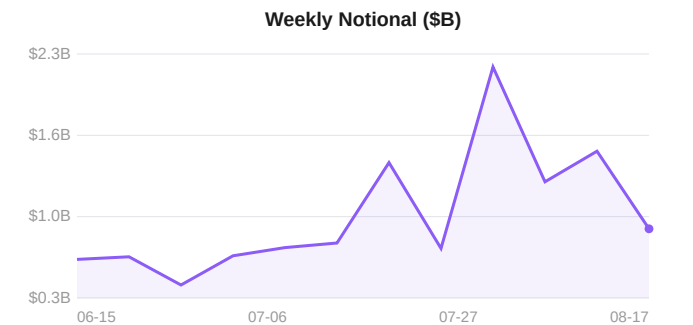
EDGE · live FINRA feed



LATEST SESSION 50.7% 2026-10-15	20-DAY AVG 55.3% 50-day 56.7%	TREND Falling 20d vs 50d	BY MARKET CENTER Q: 49% · N: 74% · B: 48% latest session
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15 DARK POOL ACTIVITY

EDGE · live ATS data

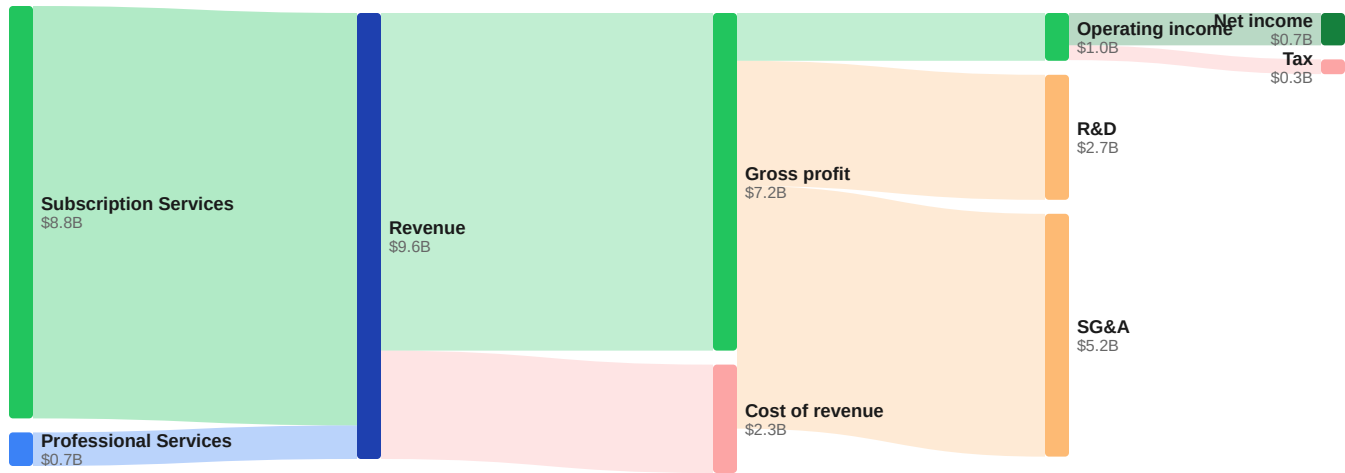


Where WDAY Trades in the Dark

ATS VENUE (4-WK)	SHARES	AVG TRADE
Incr Intelligent Cross Llc	5.3M	47 sh
Ubsa Ubs Ats	4.9M	57 sh
Sgmt Sigma X2	3.3M	52 sh
Ebxl Level Ats	3.0M	35 sh
Bids Bids Ats	2.5M	613 sh
Mspl Ms Pool (Ats-4)	2.4M	151 sh

16 REVENUE FLOW — FY2026

live segmentation + income data



Where a dollar of Workday, Inc. revenue goes. All values FY2026 filings, live.

17 GEOGRAPHIC REVENUE

live segmentation

REGION	REVENUE	SHARE
UNITED STATES	\$7.2B	75%
Non-US	\$2.4B	25%

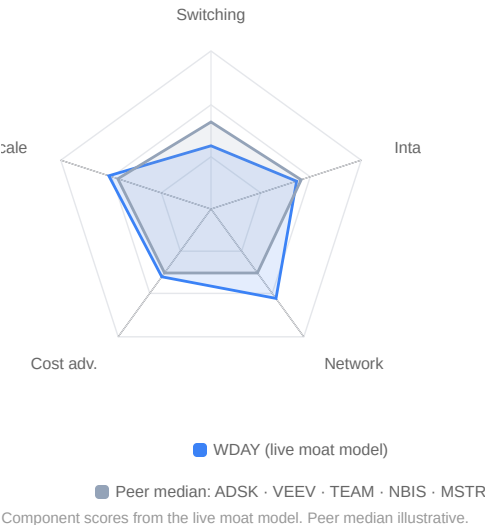
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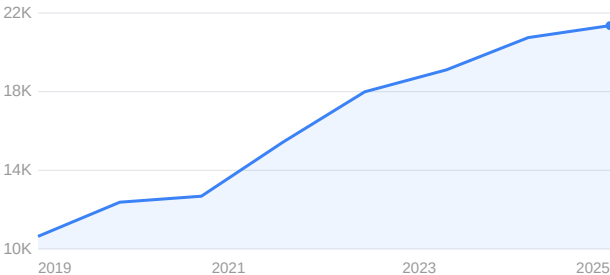
18 MOAT & COMPETITIVE POSITION

LIVE MODEL · 56/100 NARROW

Moat score 56/100 — Narrow; primary source Network Effects.



3.8 · Employees (SEC filings)



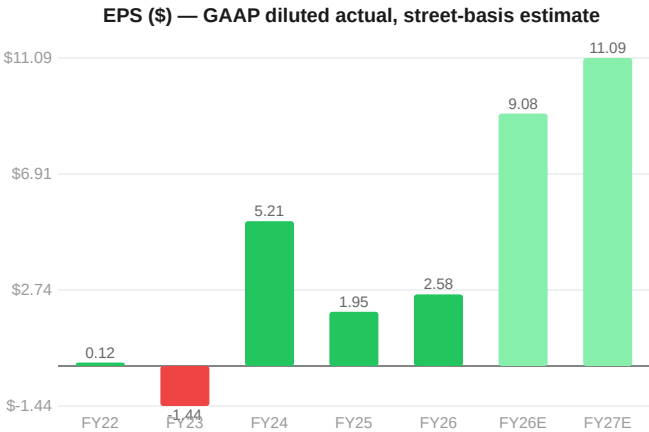
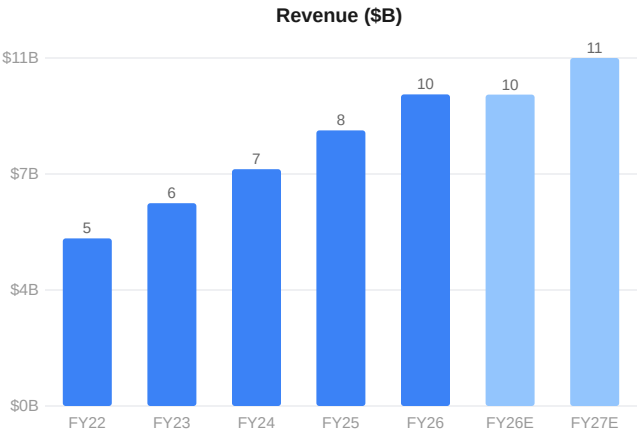
19 CORPORATE INFORMATION — KEY OFFICERS

21,000 employees

OFFICER	TITLE
Aneel Bhusri	Co-Founder, CEO & Executive Chairman of the Board
Gerrit Kazmaier	President of Product & Technology
Zane C. Rowe	Chief Financial Officer
Richard Harry Sauer	Chief Legal Officer, Head of Corporate Affairs & Corporate Secretary

20 REVENUE & EPS — HISTORY AND ESTIMATES

live consensus

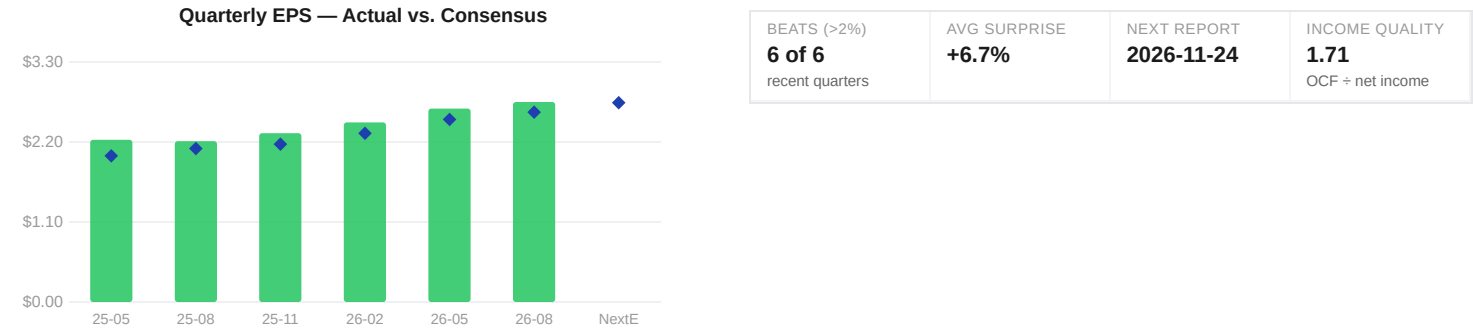


Actual bars are GAAP diluted EPS from the filed income statement; the lighter forward bars are street-basis consensus. The two are different measures and are not comparable quarter to quarter.

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21 ESTIMATE VS. ACTUAL & SURPRISES

live data



22 REPORTED VS. CONSENSUS — FULL HISTORY

0 quarters · live data

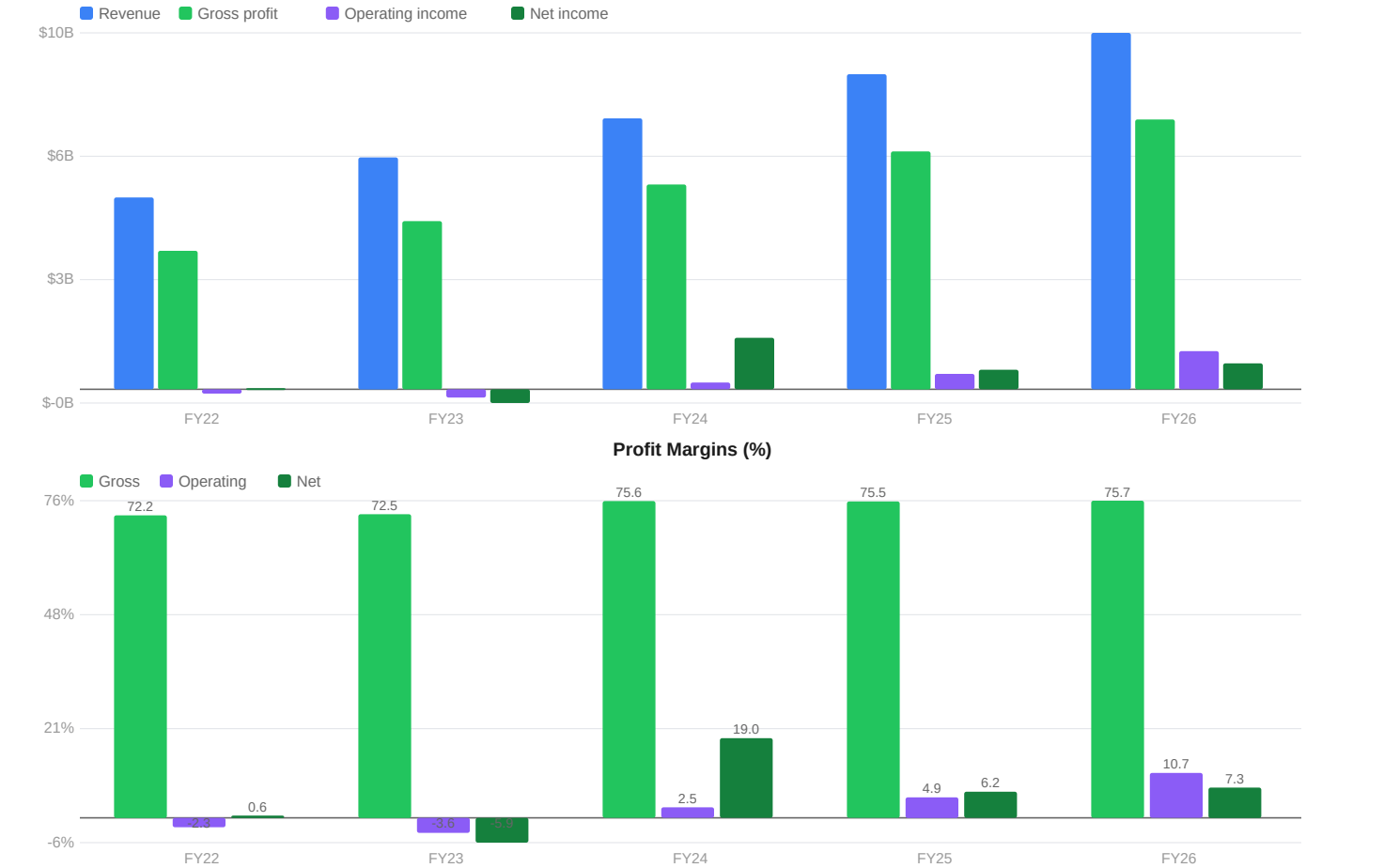
BEAT RATE —% 0 of 0 quarters	CURRENT STREAK 0 longest 0	AVG EPS SURPRISE —% median —%	SURPRISE TREND — last 4 vs prior 4
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PERIOD	EPS EST.	EPS ACTUAL	EPS SURPRISE	REV EST. (\$M)	REV ACTUAL (\$M)	REV SURPRISE
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Announcement dates to . Consensus as it stood at each report. Revenue surprise shown where both estimate and actual are filed. A beat record is history, not a forecast.

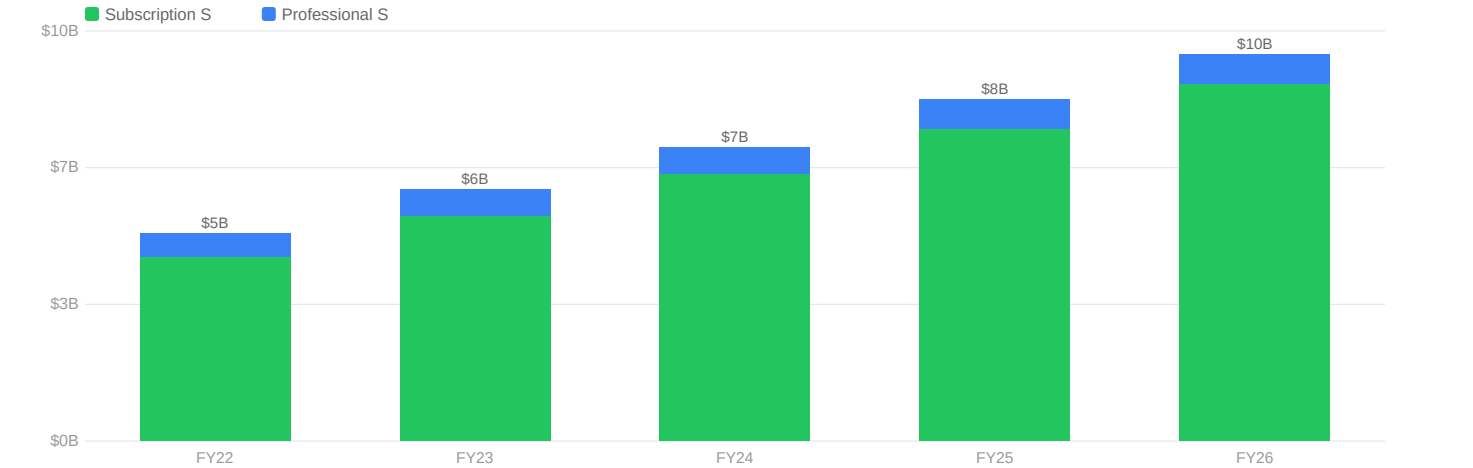
INCOME TRENDS — 5 YEAR

live financials



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Revenue by Segment — Stacked



Live segmentation data.

YoY Growth Heatmap — Income Lines

YOY GROWTH	FY22	FY23	FY24	FY25	FY26
Revenue	+19.0%	+21.0%	+16.8%	+16.4%	+13.1%
Gross profit	+18.9%	+21.4%	+21.8%	+16.2%	+13.4%
Operating income	-53.3%	+91.4%	-182.4%	+126.8%	+146.7%
Net income	-110.3%	-1365.5%	-476.3%	-61.9%	+31.7%

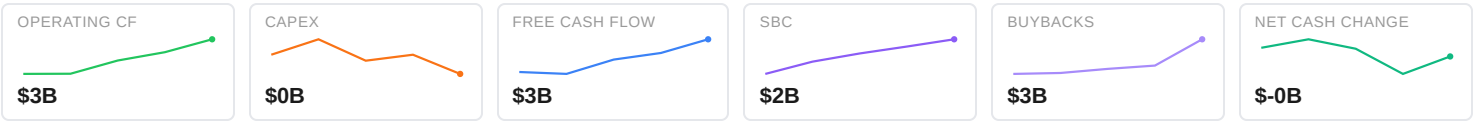
23 INCOME STATEMENT — FULL

live financials

\$B · FY ENDS	FY22	FY23	FY24	FY25	FY26	TREND
Revenue	5.1	6.2	7.3	8.4	9.6	
Cost of revenue	1.4	1.7	1.8	2.1	2.3	
Gross profit	3.7	4.5	5.5	6.4	7.2	
R&D expense	1.9	2.2	2.5	2.6	2.7	
SG&A expense	1.9	2.4	2.8	3.3	5.2	
Operating income	-0.1	-0.2	0.2	0.4	1.0	
EBITDA	0.4	0.2	0.8	1.1	1.4	
D&A	0.3	0.4	0.3	0.3	0.3	
Pretax income	0.0	-0.3	0.4	0.6	1.0	
Income tax	-0.0	0.1	-1.0	0.1	0.3	
Net income	0.0	-0.4	1.4	0.5	0.7	
Diluted EPS (\$)	0.12	-1.44	5.21	1.95	2.58	
Diluted shares (M)	254	255	265	269	263	

CASH FLOW TRENDS

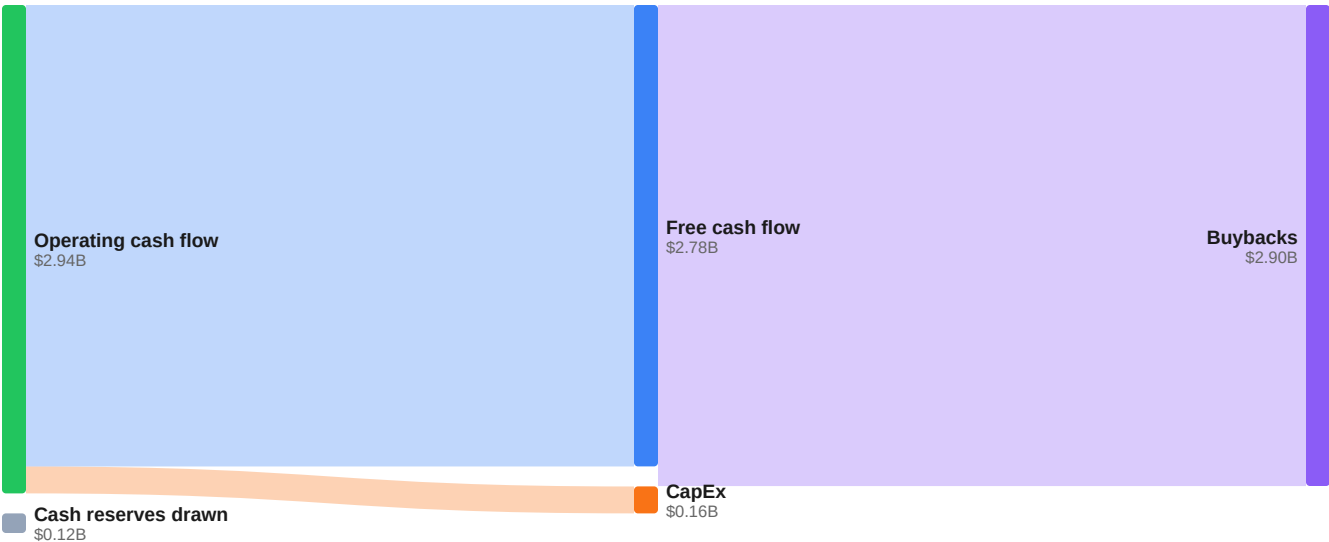
live data



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WHERE THE CASH WENT — FY2026

cash Sankey, live data



Balance Sheet — Full

\$B	FY23	FY24	FY25	FY26	
Cash & equivalents	1.9	2.0	1.5	1.5	
ST investments	4.2	5.8	6.5	3.9	
Receivables (net)	1.6	1.6	2.0	2.3	
Total current assets	7.9	9.7	10.3	8.4	
PP&E (net)	1.5	1.5	1.6	1.8	
Goodwill + intangibles	3.2	3.1	3.9	5.9	
Total assets	13.5	16.5	18.0	18.1	
Accounts payable	0.2	0.1	0.1	0.1	
Short-term debt	0.1	0.1	0.1	0.0	
Deferred revenue	3.6	4.1	4.5	5.0	
Total current liabilities	4.6	5.1	5.5	6.4	
Long-term debt	3.0	3.0	3.0	3.0	
Total liabilities	7.9	8.4	8.9	10.3	
Shareholders' equity	5.6	8.1	9.0	7.8	

Cash Flow Statement — Full

\$B	FY23	FY24	FY25	FY26	
Net income	(0.4)	1.4	0.5	0.7	
D&A	0.4	0.3	0.3	0.3	
Stock-based compensation	1.3	1.4	1.5	1.6	
Working capital change	0.0	(0.0)	(0.2)	(0.3)	
Operating cash flow	1.7	2.1	2.5	2.9	
Capital expenditures	(0.4)	(0.2)	(0.3)	(0.2)	
Investing cash flow	(2.5)	(1.8)	(1.8)	0.3	
Buybacks	(0.1)	(0.4)	(0.7)	(2.9)	
Dividends paid	0.0	0.0	0.0	0.0	
Debt issuance / (repay)	1.1	0.0	0.0	0.0	
Financing cash flow	1.2	(0.3)	(1.2)	(3.3)	
Free cash flow	1.3	1.9	2.2	2.8	

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24 EXPANDED RATIO ANALYSIS (I)

live ratio engine · profitability · valuation

RATIO	FY22	FY23	FY24	FY25	FY26	TTM	TREND
PROFITABILITY							
ROE	0.8%	-7.2%	20.2%	6.1%	8.2%	17%	
ROA	0.3%	-3.1%	9.2%	3.1%	3.8%	7.9%	
ROIC	-7.1%	-6.5%	18.1%	7.8%	9.4%	11.4%	
Gross margin	72.2%	72.5%	75.6%	75.5%	75.7%	75.8%	
Operating margin	-2.3%	-3.6%	2.5%	4.9%	10.7%	12.0%	
Net margin	0.6%	-5.9%	19.0%	6.2%	7.3%	12.3%	
EBITDA margin	7.3%	3.3%	10.4%	12.8%	14.2%	16.4%	
FCF margin	26.8%	20.9%	26.4%	25.9%	29.1%	—	
VALUATION							
P/E	2191.13	-127.30	56.64	134.52	66.76	38.5	
P/B	14.19	8.36	9.68	7.83	5.93	7.4	
P/S	12.52	7.51	10.80	8.38	4.84	4.53	
P/FCF	46.69	36.00	40.95	32.31	16.66	16.2	
EV/EBITDA	166.85	211.91	97.94	61.32	30.94	29.4	
EV/Revenue	12.22	7.05	10.18	7.83	4.67	4.8	
Earnings yield	0.0%	-0.8%	1.8%	0.7%	1.5%	2.63%	
FCF yield	2.1%	2.8%	2.4%	3.1%	6.0%	6.18%	

EXPANDED RATIO ANALYSIS (II)

leverage · solvency

RATIO	FY22	FY23	FY24	FY25	FY26	TTM	TREND
LEVERAGE & SOLVENCY							
Current ratio	1.00	1.71	1.92	1.85	1.32	0.91	
Quick ratio	1.00	1.71	1.92	1.85	1.32	0.91	
Debt / equity	0.46	0.58	0.41	0.37	0.49	0.58	
Debt / assets	20.0%	24.1%	20.0%	18.7%	21.1%	23.8%	
Net debt / EBITDA	-4.09	-13.89	-6.00	-4.32	-1.12	1.86	
Interest coverage	1.97	-1.54	4.08	6.60	9.53	—	

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EXPANDED RATIO ANALYSIS (III)							efficiency · growth · per-share · scores
RATIO	FY22	FY23	FY24	FY25	FY26	TTM	TREND
EFFICIENCY							
Asset turnover	0.53	0.52	0.48	0.49	0.53	0.64	
Receivables turnover	4.52	4.42	4.51	4.71	4.46	5.3	
DSO (days)	81	83	81	78	82	69	
DPO (days)	17	22	24	16	20	15	
Cash conversion cycle	64	60	57	61	62	54	
GROWTH (YoY)							
Revenue growth	19.0%	21.0%	16.5%	16.6%	13.1%	—	
Net income growth	110.4%	-1348.6%	476.7%	-61.9%	31.7%	—	
EPS growth	109.9%	-1334.3%	460.6%	-62.1%	35.0%	—	
FCF growth	36.2%	-5.9%	47.3%	14.6%	26.8%	—	
PER SHARE (\$)							
EPS (diluted, TTM)	0.12	-1.43	5.14	1.95	2.63	5.01	
Book value / share	17.83	21.71	30.06	33.46	29.63	25.90	
Revenue / share	20.20	24.16	26.94	31.28	36.26	40.72	
FCF / share	5.42	5.04	7.11	8.11	10.54	11.40	
Cash / share	14.33	23.79	29.06	29.69	20.66	13.64	
SHAREHOLDER RETURN & SCORES							
Buyback yield	0.0%	0.2%	0.5%	1.0%	6.3%	13.04%	
Altman Z-Score	6.61	3.94	6.34	5.58	3.53	3.8	
Piotroski F-Score	6	5	8	5	7	8/9	
Beneish M-Score	-2.85	-2.98	-2.59	-2.73	-2.80	-2.72	

25 EARNINGS QUALITY PANEL				live scores
MODEL	SCORE	ZONE	NOTE	
Piotroski F-Score	8 / 9	Strong		
Altman Z-Score	3.8	Safe (>2.99)	Safe	
Income quality	1.71	Cash-backed	OCF ÷ net income	
Beneish M-Score	-2.72	Non-manipulator	vs -2.22 threshold	

26 DUPONT & GROWTH QUALITY				live analysis engine
DUPONT DECOMPOSITION (TTM)		VALUE	GROWTH QUALITY (LIVE)	VALUE
Tax burden		0.97	Revenue stability	1.00
Interest burden		0.99	Earnings stability	0.55
Operating margin		12.8%	Earnings persistence	0.50
Asset turnover		0.60×	Revenue CAGR 3y	14.9%
Financial leverage		2.16×	EPS CAGR 3y	—
= ROE		16%	FCF CAGR 3y	22.7%

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SHAREHOLDER RETURN PROFILE live

BUYBACK YIELD 13.04%	DIVIDEND YIELD 0.00% none paid	TOTAL SHAREHOLDER RETURN 12.59% cash yield	SBC / REVENUE 16.2% dilution pressure
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27 MULTIPLE HISTORY — FY SNAPSHOTS + TTM live ratio engine



28 PEER COMPARISON live peer engine

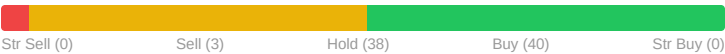
COMPANY	MKT CAP	P/E	ROE	NET MARGIN	REV GROWTH	PIOTROSKI	1-YR RET
ADSK	\$50.1B	30.9	54%	24.0%	+18.0%	8/9	-20.0%
VEEV	\$50.3B	50.0	14%	29.5%	+16.5%	6/9	+6.0%
TEAM	\$52.6B	-989.6	-4%	7.9%	+26.0%	7/9	+38.4%
NBIS	\$39.7B	636.4	1%	-32.7%	+583.4%	5/9	+34.5%
MSTR	\$55.1B	-1.4	-31%	—	+6.8%	3/9	—
ROP	\$37.9B	15.9	13%	55.4%	+10.9%	8/9	—
ZM	\$27.5B	8.6	32%	—	+5.0%	5/9	—
INTU	\$86.9B	19.7	24%	8.3%	+13.9%	7/9	—

1-yr returns computed from adjusted price history; peers without a tracked series show —.

29 ANALYST CONSENSUS & ESTIMATES live consensus

Buy

81 Analysts



MEAN TARGET (QTR) \$210.00 29 targets	TARGET VS. PRICE +10.1% last-quarter mean	NEXT REPORT 2026-11-24 street \$2.74
--	--	---

CONSENSUS ESTIMATES	REVENUE MEAN	HIGH / LOW	EPS MEAN	HIGH / LOW	# EPS EST.
FY2026	\$9.54B	\$9.73B / \$9.45B	\$9.08	\$9.16 / \$8.82	27
FY2027	\$10.67B	\$10.71B / \$10.66B	\$11.09	\$11.65 / \$10.64	23
FY2028	\$11.78B	\$11.90B / \$11.62B	\$13.24	\$14.54 / \$11.90	23

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30 STREET TARGETS & THIRD-PARTY RATING

live targets + composite

Street Price Target — Trajectory

WINDOW	AVG TARGET	VS. PRICE	# TARGETS
Last Month	\$201.25	+5.5%	4
Last Quarter	\$210.00	+10.1%	29
Last Year	\$205.03	+7.5%	75
All Time	\$244.09	+27.9%	184

Rolling mean of published targets vs. last close \$190.81. Aggregated from StreetInsider, Benzinga, Pulse 2.0.

Third-Party Composite Rating

B

DCF3/5ROE4/5ROA4/5DEBT/EQ2/5P/E2/5P/B2/5

Independent quant composite as of 2026-10-16; components scored 1–5 (5 best). Shown for contrast with the InsiderStreet Score — methodologies differ.

31 PRICE PERFORMANCE — INDEXED, 12 MO

live prices · benchmark + sector + peer set



All series indexed to 100 at the start of the window, adjusted closes.

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TECHNICAL CHART — 6-MONTH DAILY CANDLES, INDICATORS ON

site chart, print edition



Candlesticks with SMA 20/50 overlay, Bollinger (20,20) band, volume, and Wilder RSI(14) — computed from live daily OHLCV.

MOVING AVERAGE RIBBON & TREND

site technicals-tab chart, live indicator history



MOVING AVERAGE	VALUE	DISTANCE	% DISTANCE	SIGNAL
SMA 20	\$188.94	+1.87	+0.99%	Above
SMA 50	\$191.46	-0.65	-0.34%	Below
SMA 200	\$155.79	+35.02	+22.48%	Above
EMA 9	\$189.68	+1.13	+0.60%	Above
EMA 21	\$189.29	+1.52	+0.80%	Above
EMA 50	\$184.11	+6.70	+3.64%	Above
EMA 200	\$172.92	+17.89	+10.35%	Above

Series and readings from the nightly technical-indicator history — identical data to the site's ribbon chart. Supertrend segments colored by direction.

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32 TECHNICAL POWER SCOREEDGE · site engine · 73/100 composite

TECHNICAL VERDICT

BULLISH

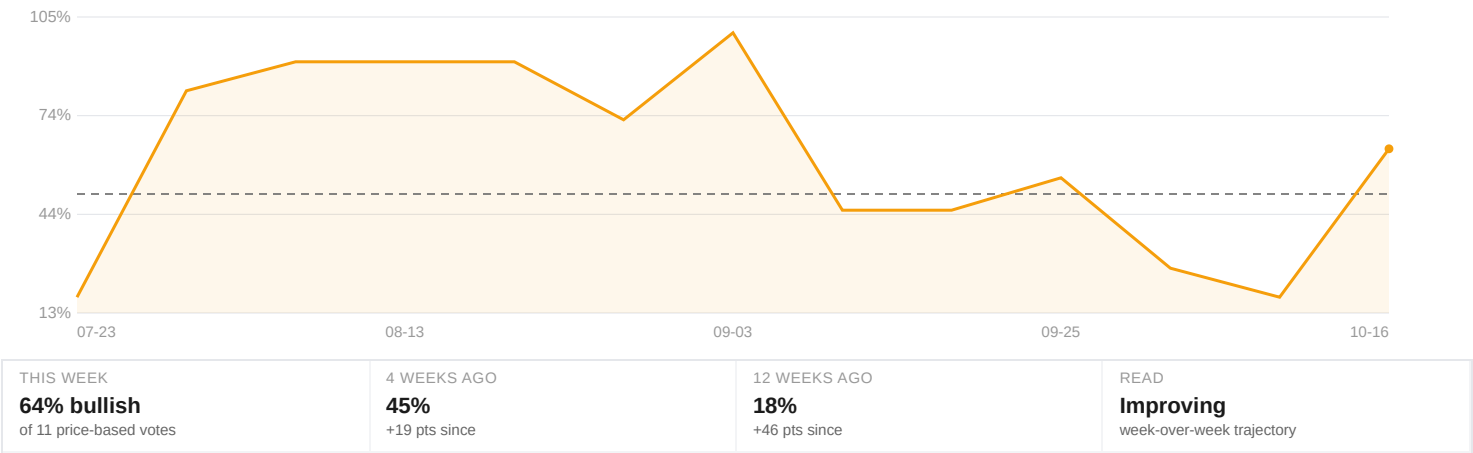
Power Score +46

18 of 22 indicator votes bullish

Family Scores (site weights)

Trend 30%		78
Momentum 25%		91
Volume 20%		56
Volatility 10%		83
Patterns 15%		50

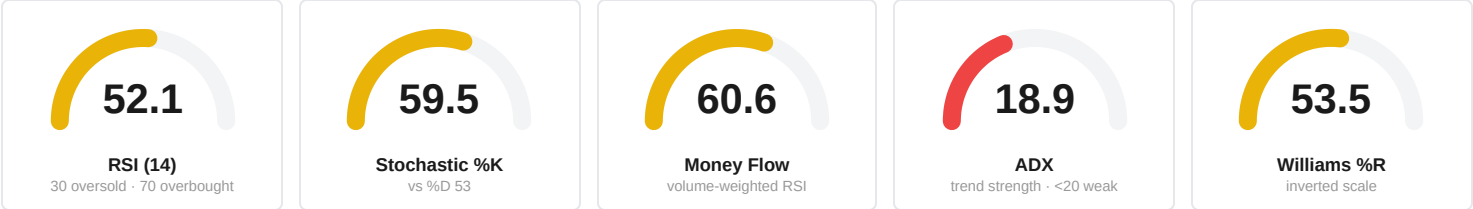
BULLISH — BUT WHICH WAY IS IT TRENDING?vote share recomputed weekly, 13 weeks



INDICATOR VOTE GRID18 bull / 4 bear

● Price vs SMA 20	\$188.94	● Price vs SMA 50	\$191.46	● Price vs SMA 200	\$155.79
● EMA 9/21 Cross	189.7/189.3	● SMA 50/200	Golden	● ADX Direction	ADX 19
● Supertrend	\$177	● Parabolic SAR	\$182	● SMA Slope	-0.150
● RSI	52.1	● Stochastic K/D	59/53	● StochRSI K/D	81/74
● Williams %R	-53	● CCI	111	● TSI vs Signal	1.7
● CMO	4.2	● ROC	2.51%	● OBV Signal	Accum
● Chaikin MF	-0.090	● MFI	61	● Force Index	2M
● Elder Ray Bull	10.19				

INDICATOR GAUGESsite technicals-tab style



33 KEY LEVELS & VOLATILITYlive indicator table

LEVEL	VALUE	LEVEL	VALUE
Pivot / R1 / R2	\$195.75 / \$201.11 / \$205.60	S1 / S2	\$191.26 / \$185.90
Bollinger (20,2)	\$183.52 – \$194.36	Squeeze	ON
52-wk range	\$110.36 – \$247.40	Off 52-wk high	-22.9%
ATR (14)	\$7.38 (3.9%)	Historical vol	27.1%

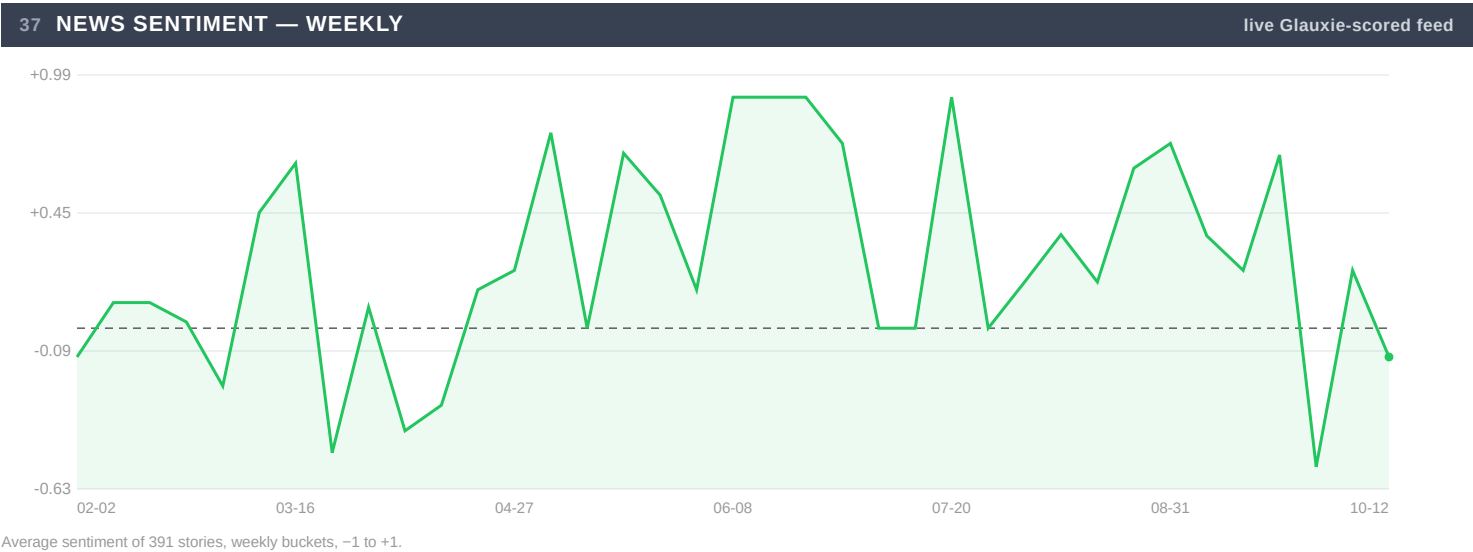
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34 SEASONALITY — 14-YEAR AVERAGES											live model · win rates shown
+3.7% Jan 64%	+0.4% Feb 71%	-2.3% Mar 36%	-1.0% Apr 46%	+0.8% May 69%	+1.7% Jun 54%	+2.1% Jul 54%	+7.3% Aug 85%	-3.7% Sep 23%	+1.4% Oct 46%	+4.8% Nov 62%	-1.0% Dec 57%

Sample: 14 years — treat short histories as suggestive, not statistical.

35 RISK INDICATORS			computed from live price history
COMPUTED FROM LIVE WEEKLY PRICES		WDAY	S&P 500
Weekly volatility (σ , 1y)		8.08%	1.83%
Best / worst week (1y)		+26.9% / -15.0%	—
Max drawdown (5y, monthly)		-60.5%	—
1-week VaR (95%)		-12.7%	—
Beta (5y)		1.08	1.00

36 EQUITY WEATHER & MARKET REGIME		EDGE · live weather engine
WDAY EQUITY WEATHER (LIVE)		MARKET REGIME (2026-10-16)
CLOUDY · -4		NEUTRAL
Trend		+21
Momentum		+15
Volume		-39
Volatility		-30
Breadth		-17
		VIX 19.99 Normal
		DOW THEORY Confirmed Bearish
		SPY / QQQ TSI 7.2 / 4.7 trend strength
		SECTOR STRENGTH 46/100 breadth average



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38 WEATHER - COMPANY VS INDUSTRY, SECTOR, UNIVERSE

EDGE · live weather engine · Cloudy

OVERALL -4.1 +11.3 vs industry	TREND +20.9 +38.9 vs industry	MOMENTUM +14.9 +32.3 vs industry	VOLUME -39.1 -39.1 vs industry
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READING	WDAY	SOFTWARE - APPLICATION N=1,755	TECHNOLOGY N=6,969	ALL US SYMBOLS N=70,435
Overall	-4.1	-15.4	-20.7	-20.5
Trend	+20.9	-18.0	-20.8	-21.3
Momentum	+14.9	-17.4	-28.5	-15.8
Volume	-39.1	+0.0	+0.0	-3.8

Trend, momentum and volume are computed per company. Volatility and breadth are market-regime values shared by every symbol in the universe, so they are reported once under Market Regime rather than compared here - a company cannot differ from its sector on a constant.

39 EXECUTIVE COMPENSATION

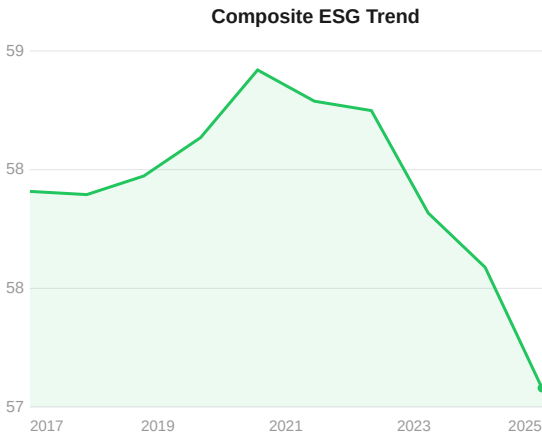
live proxy data · FY2026

EXECUTIVE	TOTAL COMP	STRUCTURE
Gerrit Kazmaier President, Product and Techn	\$28.4M	96% equity+incentive
Carl M. Eschenbach Former Chief Executive Of	\$26.0M	94% equity+incentive
Aneel Bhusri Co-Founder, Chief Executive Off	\$19.2M	80% equity+incentive
Zane Rowe Chief Financial Officer	\$11.1M	93% equity+incentive
Richard H. Sauer Chief Legal Officer and Hea	\$7.8M	93% equity+incentive

40 ESG ASSESSMENT

live disclosure-derived scores

PILLAR (LIVE DISCLOSURE SCORES)	SCORE
Environmental	51
Social	51
Governance	68
Composite ESG	57



41 8-K MATERIAL EVENTS

live EDGAR feed

FILED	8-K CONTENTS	ITEMS
2026-10-13	Other Events; Exhibits	8.01,9.01
2026-10-01	Material Agreement; Termination of Agreement; Financial Obligation; Ex	1.01,1.02,2.03,9.01
2026-09-29	Earnings Release; Exit/Disposal Costs	2.02,2.05
2026-08-27	Earnings Release; Other Events; Exhibits	2.02,8.01,9.01
2026-06-22	Shareholder Vote	5.07
2026-05-21	Earnings Release; Exhibits	2.02,9.01
2026-04-24	Exhibits	9.01
2026-03-06	Departure/Election of Directors; Appointment of Officers	5.02

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42 METHODOLOGY

Methodology. Every figure originates in InsiderStreet's production data layer and is computed deterministically by the same engines that power insiderstreet.ai. This factsheet contains no model-written text. Sections without underlying data are omitted rather than estimated.

43 DISCLOSURES

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44 DATA PROVENANCE FOR THIS REPORT sources · coverage · method

DATA DOMAIN	SOURCE	COVERAGE FOR THIS REPORT
Price & volume	market_db.historical_prices	52 rows
Fundamentals	income_statements_annual	6 rows · 2021 to 2026
Reported vs consensus	fact/earnings_calendar	24 rows · 2020-11-19 to 2026-08-27
Analyst estimates	dim/forward_estimates	3 rows · 2026-01-31 to 2028-01-31
Institutional ownership (13F)	holdings_db.institutional_ownership_summary	56 rows · 2011 to 2026
Insider transactions (Form 4)	edgar/form4	12 rows · 2026-10-06 to 2026-10-12
Proposed sales (Form 144)	edgar/form144	1 record
Beneficial ownership (13D/G)	edgar/13dg	4 rows · 2026-04-29 to 2026-09-04
Short-sale volume (FINRA)	edgar/short_volume_daily	60 rows · 2026-07-23 to 2026-10-15
Dark pool (ATS, tier 1)	edgar/darkpool_weekly	12 rows · 2026-06-15 to 2026-08-31
ETF & fund holding	etf_holdings_changelog (30d)	1 record
Peer set	stock_peers_dynamic	8 rows
Industry medians	industry_medians	1 record
Congressional trades	congress_db (House + Senate)	1 record
ESG	fact/esg_disclosures	1 record

Method. Every figure in this factsheet is looked up from a named field computed in code. It contains no model-written text.

Not covered. Short interest as a percent of float and days-to-cover are not in this data set — the short-sale figures above are FINRA volume, a flow, and cannot support squeeze or covering analysis. Options positioning and intraday data are also absent. 13F ownership is filed 45 days after quarter end and congressional trades are disclosed on a lag, so both describe a past position, not a current one.